

# STIC Search Report

### STIC Database Tracking Number 1

TO: Freda Nelson Location: 5d78

Art Unit : 3639

Thursday, June 23, 2005

Case Serial Number: 09/858458

From: Janice Burns Location: EIC 3600

Knox / 4B71

Phone: 571-272-3518

Janice.Burns@uspto.gov

#### Searon Notes

Dear Examiner

Please read though the following results.

If you have any questions please feel free to contact me.

Janice Burns, MLS
Scientific & Technical Information Center
Electronic Information Center 3600
571-272-3518
571-273-0046 (fax)
Janice.Burns@uspto.gov



### Griffin, Etelka



From: Sent:

Unknown@Unknown.com Wednesday, June 22, 2005 12:38 PM STIC-EIC3600 Generic form response

To: Subject:

ResponseHeader=Commercial Database Search Request
AccessDB#= $\frac{151254}{1}$
LogNumber=
Searcher=
SearcherPhone=
SearcherBranch=
MyDate=Wed Jun 22 12:36:51 EDT 2005
submitto=STIC-EIC3600@uspto.gov
Name=Freda Nelson
Empno=70195 .
Phone=571-272-7076
Artunit=3639
Office=Knox , 5D78
Serialnum=09858458
PatClass=705/15
Earliest=03/21/1997
Format1=paper
Searchtopic= A method, comprising: determining a time until expiration of a food component; causing the food component to be made into a food product if the time
until expiration is less than a predetermined threshold; setting a minimum price for the food product based on the time until expiration of the food component; and
causing the food product to be offered in exchange for a round-up amount, wherein the round-up amount is a difference between a purchase price and a rounded price of a purchase.
Comments=old, day-old, expired, stale
send=SEND

#### **Burns, Janice (ASRC)**

From: Nelson

Nelson, Freda

Sent:

Thursday, June 23, 2005 1:53 PM

To:

Burns, Janice (ASRC)

Subject: RE: 09858458 Method and Apparatus for Selling an Aging Food Product

#### You are correct!

#### Thanks!

-----Original Message-----**From:** Burns, Janice (ASRC)

Sent: Thursday, June 23, 2005 10:44 AM

To: Nelson, Freda

Subject: 09858458 Method and Apparatus for Selling an Aging Food Product

#### Examiner

I've just picked up your request for the serial number 09858458 Method and Apparatus for Selling an Aging Food Product and I have some questions.

What is the novelty of this invention (or what do they think is novel, anyway)? What I'm getting is this is a database that tracks and determines how long some type of food product (i.e. a hamburger) has been sitting around and then sets a discount price to sell the burger at before is has to be tossed.

What concepts must be included for the search to do you any good?

You may call, e-mail, or come up to the EIC to discuss it. Thanks.

Janice Burns
ASRC Aerospace Corporation
US Patent & Trademark Office
Scientific & Technical Information Center
Electronic Information Center 3600

Phone: 703-308-7793

Email: Janice.Burns@uspto.gov

#### ABSTRACT OF THE DISCLOSURE

An automated kitchen apparatus determines a time until expiration

of a food product. In one embodiment, the kitchen apparatus determines the time
until expiration by receiving a start signal indicating that a food product is
available to sell. Such a start signal may be generated by a timer on a warming bin
that is initiated when a food product is placed in the warming bin. By measuring
the elapsed time since the start signal was received, the time until expiration is

determined. Based on the time until expiration, the automated kitchen apparatus
sets the minimum price of that food product. Customers at a POS terminal may
then purchase the aged food product for the minimum price. In one embodiment,
an offer describing the food product and its minimum price is displayed on the
POS terminal. In another embodiment, the customer is offered the food product
for his change due, if that change due is not less than the minimum price.

#### CLAIM AMENDMENTS

The following is a complete listing of all claims ever presented in the present application, including the text of all pending claims and withdrawn claims.

1. (ORIGINAL) A machine-readable medium that stores a pricing database accessible by a computer, the pricing database organized according to a data structure which defines:

a plurality of representations of food products; and

a plurality of price ranges, each corresponding to a respective one of the plurality of food products and each defining a maximum price and a minimum price for which the corresponding food product may be sold in exchange for a round-up amount associated with a purchase. 2. (ORIGINAL) A machine-readable medium that stores a pricing database accessible by computer, the pricing database organized according to a data structure which defines:

a plurality of age categories corresponding to a food product; and
a plurality of price ranges, each corresponding to a respective one of the
plurality of age categories and defining a maximum price and a minimum price for
which the corresponding food product may be sold in exchange for a round-up
amount associated with a purchase when an age of the food product corresponds to
the one of the plurality of age categories.

3. (ORIGINAL) A method, comprising:

determining a time until expiration of a food product;

setting a price range of the food product based on the time until expiration;

and

storing an indication that the food product may be offered in exchange for a round-up amount if the round-up amount is within the price range.

- 4. (ORIGINAL) The method of claim 3, wherein the price range defines a minimum price and a maximum price.
- 5. (ORIGINAL) A method, comprising:

generating a purchase price of a purchase;

generating a rounded price;

calculating a round-up amount, the round amount being a difference between the purchase price and the rounded price;

identifying a food product and a corresponding price range of the food product, wherein the round-up amount is within the price range; and offering the food product in exchange for the round-up amount.

6. (ORIGINAL) The method of claim 5, wherein the step of identifying a food product comprises:

determining a first product, the first product corresponding to a first price range wherein the round-up amount is within the first price range;

determining a second product, the second product corresponding to a second price range wherein the round-up amount is within the second price range; and

selecting one of the first and the second product to offer in exchange for the round-up amount.

7. (ORIGINAL) The method of claim 6, wherein the step of selecting comprises:

selecting one of the first and the second product to offer in exchange for the round-up amount in a random fashion.



Day: Thursday Date: 6/23/2005 Time: 08:37:25

#### **Application Number Information**

Application Number: 09/858458 Assignments

Group Art Unit: 3639

Examiner Number: 70195 / NELSON, FREDA IFW IMAGE

Filing or 371(c) Date: 05/16/2001

Class/Subclass: 705/015.000

Effective Date: 05/16/2001

Lost Case: NO

Application Received: 05/16/2001 Pat. Num./Pub. Num: /20010056376

Interference Number:

Issue Date: 00/00/0000

Unmatched Petition: NO

Date of Abandonment: 00/00/0000

L&R Code: Secrecy Code:1

Secrecy Order: NO

Attorney Docket Number: 01-015

Third Level Review: NO

Status: 71 /RESPONSE TO NON-FINAL OFFICE ACTION ENTERED AND FORWARDED TO EXAMINER

Status Date: 05/05/2005

Confirmation Number: 4161

Oral Hearing: NO

Title of Invention: METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT

Bar Code	PALM Location	Location Date	Charge to Loc	Charge to N	lame E	Employee Na	me Location
Appln Ca	ntents Petition in	nfo Atty/Age	nt Info Co	ntinuity Data	Farel	gn Data	Inventors Add
Search An	other: Applicati	on#	Search o	r Patent#	······	Search	
	PCT /	/ Sea	or P	G PUBS #		Search	
	Attorney D	ocket#		Search			
	Bar Code #		Search				

To go back use Back button on your browser toolbar.

Back to PALM | ASSIGNMENT | OASIS | Home page

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               S1 AND S4 AND S5
s7
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S8
          14
               S7 AND IC=G06F-017/60
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               S8 AND FOOD
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File 344:Chinese Patents Abs Aug 1985-2005/May

(c) 2005 European Patent Office

File 347: JAPIO Nov 1976-2005/Feb (Updated 050606)

(c) 2005 JPO & JAPIO

File 350:Derwent WPIX 1963-2005/UD,UM &UP=200539

(c) 2005 Thomson Derwent

File 348:EUROPEAN PATENTS 1978-2005/Jun W02

(c) 2005 European Patent Office

File 349:PCT FULLTEXT 1979-2005/UB=20050616,UT=20050609

(c) 2005 WIPO/Univentio

Date: 23-Jun-05

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                 S13 NOT S9
? show files
File 344: Chinese Patents Abs Aug 1985-2005/May
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(c) 2005 European Patent Office

File 347: JAPIO Nov 1976-2005/Feb (Updated 050606)

(c) 2005 JPO & JAPIO

File 350:Derwent WPIX 1963-2005/UD,UM &UP=200539

(c) 2005 Thomson Derwent

File 348:EUROPEAN PATENTS 1978-2005/Jun W02

(c) 2005 European Patent Office

File 349:PCT FULLTEXT 1979-2005/UB=20050616,UT=20050609

(c) 2005 WIPO/Univentio

**JMB** 

Date: 23-Jun-05

. 18. julius – Janoberger Syd. 1. julius – Statistan Leonard

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9/5/1
           (Item 1 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2005 Thomson Derwent. All rts. reserv.
014395018
             **Image available**
WPI Acc No: 2002-215721/200227
Related WPI Acc No: 1998-193843; 1998-532192; 1999-190705; 1999-204853;
  1999-204854; 1999-204855; 1999-312503; 1999-429754; 1999-508393;
  2000-053611; 2000-053613; 2000-087500; 2000-087503; 2000-106161;
  2000-270258; 2000-328274; 2000-423518; 2000-431389; 2000-431408;
  2000-578956; 2000-610539; 2000-671821; 2000-679014; 2001-060626;
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  2002-254256; 2002-402061; 2002-434665; 2002-582966; 2002-607014;
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  2003-392435; 2003-419813; 2003-556901; 2003-644216; 2003-656976;
  2004-118327; 2004-166858; 2004-202576; 2004-356945; 2005-037912;
  2005-151413; 2005-151427; 2005-241002
XRPX Acc No: N02-165261
  Machine readable medium for point-of-sale terminal e.g. quick service
  restaurant, stores pricing database defining representations and price
  ranges for each food product
Patent Assignee: OTTO J (OTTO-I); TEDESCO D E (TEDE-I); VAN LUCHENE A S
  (VLUC-I); WALKER J S (WALK-I)
Inventor: OTTO J ; TEDESCO D E ; VAN LUCHENE A S; WALKER J S
Number of Countries: 001 Number of Patents: 001
Patent Family:
Patent No
             Kind
                     Date
                             Applicat No
                                            Kind
                                                   Date
US 20010056376 A1
                    20011227 US 97822709
                                            Α
                                                  19970321 200227 B
                             US 97920116
                                                 19970826
                                             Α
                             US 9883483
                                             Α
                                                 19980522
                             US 2001858458
                                                 20010516
                                             Α
Priority Applications (No Type Date): US 2001858458 A 20010516; US 97822709
  A 19970321; US 97920116 A 19970826; US 9883483 A 19980522
Patent Details:
Patent No Kind Lan Pg
                        Main IPC
                                     Filing Notes
US 20010056376 A1 30 G06F-017/60
                                     CIP of application US 97822709
                                     CIP of application US 97920116
                                     CIP of application US 9883483
                                     CIP of patent US 6119099
                                     CIP of patent US 6267670
Abstract (Basic): US 20010056376 A1
```

NOVELTY - The pricing database organized according to a data structure defines several representations of food products. The data structure also defines several price ranges corresponding to each food product and indicates the maximum and minimum price of the sales of corresponding food product in exchange for a round-up amount associated with a purchase.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Aging food products sales method;
- (b) Aging food products sales apparatus;
- (c) Medium encoded with a program for implementing sales of aging **food** products

USE - Machine readable medium for point-of-sale (POS) terminal e.g. quick service restaurant, upscale restaurant, coffee shop or diner.

Also for service retailers such as automobile service providers, beauty saloons and photo processing providers.

ADVANTAGE - Allows restaurants or similar entity to significantly reduce cost and thus increases profit by identifying and selling aged food products. Reduces waste associated with aged food products further, by dynamically adjusting the pricing database.

DESCRIPTION OF DRAWING(S) - The figure shows a schematic illustration of restaurant apparatus.

pp; 30 DwgNo 1/15

Title Terms: MACHINE; READ; MEDIUM; POINT; SALE; TERMINAL; QUICK; SERVICE; RESTAURANT; STORAGE; PRICE; DATABASE; DEFINE; REPRESENT; PRICE; RANGE; FOOD ; PRODUCT

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60 International Patent Class (Additional): G06G-001/14

File Segment: EPI

#### 9/5/2 (Item 2 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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012881777
             **Image available**
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WPI Acc No: 2000-053611/200004

Related WPI Acc No: 1998-193843; 1998-532192; 1999-190705; 1999-204853; 1999-204854; 1999-204855; 1999-312503; 1999-429754; 1999-508393; 2000-053613; 2000-087500; 2000-087503; 2000-106161; 2000-270258; 2000-328274; 2000-423518; 2000-431389; 2000-431408; 2000-578956; 2000-610539; 2000-671821; 2000-679014; 2001-060626; 2001-146867; 2001-146878; 2001-157972; 2001-159089; 2001-159300; 2001-181019; 2001-265605; 2001-342730; 2001-342996; 2001-388796; 2001-464538; 2001-624069; 2002-049370; 2002-096655; 2002-215721; 2002-237036; 2002-254256; 2002-402061; 2002-434665; 2002-582966; 2002-607014; 2002-698146; 2003-057024; 2003-075336; 2003-199382; 2003-265264; 2003-392435; 2003-419813; 2003-556901; 2003-644216; 2003-656976; 2004-118327; 2004-166858; 2004-202576; 2004-356945; 2005-037912;

2005-151413; 2005-151427; 2005-241002 XRPX Acc No: N00-041756

Aging food product selling method employed in quick service restaurant Patent Assignee: WALKER ASSET MANAGEMENT LP (WALK-N); WALKER DIGITAL LLC (WALK-N)

Inventor: ROGERS J D; VAN LUCHENE A S; WALKER J S; OTTO J; TEDESCO D E Number of Countries: 083 Number of Patents: 005 Patent Family:

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P	atent No	Kind	Date	Applicat No	Kind	Date	Week	
W	0 9962014	<b>A1</b>	19991202	WO 98US19644	A	19980921	200004	В
Α	U 9894963	A	19991213	AU 9894963	Α	19980921	200020	
E	P 1129420	A1	20010905	EP 98948378	Α	19980921	200151	
	,			WO 98US19644	Α	19980921		
U	S 6298331	B1	20011002	US 97822709	Α	19970321	200160	
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J	P 2002517043	W	20020611	WO 98US19644	Α	19980921	200253	
				JP 2000551344	A	19980921		

Priority Applications (No Type Date): US 9883483 A 19980522; US 97822709 A 19970321; US 97920116 A 19970826

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

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WO 9962014
              A1 E 60 G06F-017/60
  Designated States (National): AL AM AT AU AZ BA BB BG BR BY CA CH CN CU
   CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR
   LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
   TR TT UA UG UZ VN YU ZW
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AU 9894963
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   LI LT LU LV MC MK NL PT RO SE SI
US 6298331
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                                      CIP of application US 97920116
                                     . CIP of patent US 6119099
JP 2002517043 W
                    44 G06F-017/60
                                      Based on patent WO 9962014
Abstract (Basic): WO 9962014 A1
        NOVELTY - An aging complementary product for ordered food product
    is selected by accessing corresponding database. The POS terminal then
    outputs an offer for the food product substitution. The response to
    offer is received from consumer. If response indicates an acceptance,
    the aging complementary product is offered to consumer at ordered food
     rate.
        DETAILED DESCRIPTION - The method further includes if the aging
    food product is within predetermined aging range. After offering
    complementary food product to consumer, the ordered food product
    name is replaced with complementary food product in the bill. The
    complementary food product is further registered as sold. An
    INDEPENDENT CLAIM is also included for aging food selling apparatus.
        USE - In quick service restaurants.
        ADVANTAGE - Reduces the cost associated with wastage of perished
    food products, without losing the reputation of restaurant.
        DESCRIPTION OF DRAWING(S) - The figure shows schematic illustration .
    of aging food product selling apparatus.
        pp; 60 DwgNo 1/20
Title Terms: FOOD ; PRODUCT; SELL; METHOD; EMPLOY; QUICK; SERVICE;
  RESTAURANT
Derwent Class: T01; T05
International Patent Class (Main): G06F-017/60
File Segment: EPI
           (Item 3 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2005 Thomson Derwent. All rts. reserv.
012384598
             **Image available**
WPI Acc No: 1999-190705/199916
Related WPI Acc No: 1998-193843; 1998-532192; 1999-204853; 1999-204854;
  1999-204855; 1999-312503; 1999-429754; 1999-508393; 2000-053611;
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  2000-610539; 2000-671821; 2000-679014; 2001-060626; 2001-146867;
  2001-146878; 2001-157972; 2001-159089; 2001-159300; 2001-181019; 2001-265605; 2001-342730; 2001-342996; 2001-388796; 2001-464538;
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2003-392435; 2003-419813; 2003-556901; 2003-644216; 2003-656976;
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  2005-151413; 2005-151427; 2005-241002
XRPX Acc No: N99-139461
  Aging food product selling method
Patent Assignee: WALKER ASSET MANAGEMENT LP (WALK-N); WALKER DIGITAL CORP
  (WALK-N); WALKER DIGITAL LLC (WALK-N)
Inventor: OTTO J ; TEDESCO D E ; VAN LUCHENE A S; WALKER J S
Number of Countries: 082 Number of Patents: 009
Patent Family:
Patent No
              Kind
                     Date
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WO 9910794
              A2
                   19990304 WO 98US17274
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Priority Applications (No Type Date): US 9883483 A 19980522; US 97920116 A
  19970826; US 98219220 A 19981223
Patent Details:
Patent No Kind Lan Pg
                         Main IPC
                                     Filing Notes
WO 9910794
              A2 E 54 G06F-001/00
   Designated States (National): AL AM AT AU AZ BA BB BG BR BY CA CH CN CU
   CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR
   LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
   TR TT UA UG UZ VN YU ZW
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AU 9892000
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                                     Based on patent WO 9910794
AU 9940826
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                                     Based on patent WO 9962016
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                       G06F-017/60
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                                     Based on patent WO 9910794
CN 1272929
              Α
                       G06F-017/60
KR 2001023311 A
                       G06F-017/60
JP 2001514410 W
                    52 G06F-017/60
                                     Based on patent WO 9910794
MX 2000001854 A1
                       G06F-001/00
                                     Based on patent WO 9910794
Abstract (Basic): WO 9910794 A2
        NOVELTY - The time until the expiration of a food product is
    determined by receiving a start signal indicating that a food product
    is available to sell. The start signal may be generated by a timer on a
    warming bin that is initiated when a food product is placed in the
    warming bin. By measuring the elapsed time since the start signal was
    received, the time until product expiration is determined. Based upon
    the time until expiration, the automated kitchen apparatus sets the
    minimum price of that food product. Customers at the point-of-sale
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DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for an

terminal may then purchase the aged food product for the minimum

price.

apparatus for selling an aged food product, and a computer readable medium encoded with processing instructions for implementing a method for selling an aging food product. USE - Automated kitchen apparatus for determining time until the expiration of food products. ADVANTAGE - Reduces costs associated with inability to sell perished food products. DESCRIPTION OF DRAWING(S) - The drawing shows a store server of a restaurant apparatus in accordance with the invention. Data storage logic (82) Input device (84) Printer (86) Display device (88) Processor control program (90) Inventory database (92) Aged inventory database (94) Price adjustment database (96) pp; 54 DwgNo 4/15 Title Terms: FOOD ; PRODUCT; SELL; METHOD Derwent Class: S04; T01; T05 International Patent Class (Main): G06F-001/00; G06F-017/60 International Patent Class (Additional): G07G-001/12 File Segment: EPI 9/5/4 (Item 1 from file: 348) DIALOG(R) File 348: EUROPEAN PATENTS (c) 2005 European Patent Office. All rts. reserv. 01036548 METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT VERFAHREN UND GERAT ZUR VERKAUF VON VERDERBLICHEN NAHRUNGSPRODUKTEN PROCEDE ET DISPOSITIF DE VENTE DE DENREE PERISSABLE PATENT ASSIGNEE: Walker Digital, LLC, (2966811), One High Ridge Park, Stamford, CT 09605, (US), (Applicant designated States: all) **INVENTOR:** WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, (US) VAN LUCHENE, Andrew, S., 9 Greenwood Place, Norwalk, CT 06854, (US) OTTO, Jonathan , Apartment 49F, 641 Fifth Avenue, Ne w York, NY 10022, (US) TEDESCO, Daniel, E. , Apartment 6, 192 Park Street, New Canaan, CT 06840 , (US LEGAL REPRESENTATIVE: Maggs, Michael Norman et al (59191), Kilburn & Strode 20 Red Lion Street, London WC1R 4PJ, (GB) PATENT (CC, No, Kind, Date): EP 1016016 A2 000705 (Basic) WO 9910794 990304 APPLICATION (CC, No, Date): EP 98944464 980820; WO 98US17274 980820 PRIORITY (CC, No, Date): US 920116 970826; US 83483 980522

DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI INTERNATIONAL PATENT CLASS: G06F-017/60

. . . .

No A-document published by EPO

LEGAL STATUS (Type, Pub Date, Kind, Text):

000705 A2 Published application without search report

Application: 990602 Al International application (Art. 158(1))
Withdrawal: 030903 A2 Date of withdrawal of application: 20030612
Examination: 000705 A2 Date of request for examination: 20000322
Change: 000816 A2 Inventor information changed: 20000628
LANGUAGE (Publication, Procedural, Application): English; English;

9/5/5 (Item 1 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
(c) 2005 WIPO/Univentio. All rts. reserv.

00479442 \*\*Image available\*\*

METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT PROCEDE ET DISPOSITIF DE VENTE DE DENREE PERISSABLE

Patent Applicant/Assignee:

WALKER ASSET MANAGEMENT LIMITED PARTNERSHIP,

Inventor(s):

WALKER Jay S ,

VAN LUCHENE Andrew S,

OTTO Jonathan ,

TEDESCO Daniel E

Patent and Priority Information (Country, Number, Date):

Patent: WO 9910794 A2 19990304

Application: WO 98US17274 19980820 (PCT/WO US9817274) Priority Application: US 97920116 19970826; US 9883483 19980522

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Main International Patent Class: G06F-017/60

Publication Language: English

Fulltext Availability: Detailed Description

Claims

Fulltext Word Count: 12087

#### English Abstract

An automated kitchen apparatus (20) determines a time until expiration of a **food** product. In one embodiment, the kitchen apparatus determines the time until expiration by receiving a start signal indicating that a **food** product is available to sell. Customers at a POS terminal (12, 14, 16) may then purchase the aged **food** product for the minimum price set based on the time until expiration.

#### French Abstract

La presente invention concerne un automate de cuisine capable de determiner un delai de consommation d'une denree. Selon une realisation, pour determiner le delai de consommation, l'automate de cuisine recoit un signal de debut indiquant qu'une denree est disponible a la vente. Un tel signal de debut peut etre genere par l'horloge d'une alveole chauffante qui se declenche des qu'on y place une denree. Pour calculer le delai de consommation, on mesure le temps ecoule depuis la reception du signal de debut. A partir du delai de consommation, l'automate de cuisine fixe un prix plancher pour cette denree. Les clients du terminal point-de-vente

. . . . . . . . . .

peuvent alors acheter la denree touchee par le delai limite de consommation au prix minimum. Selon une realisation, une promotion decrivant la denree et son prix plancher s'affiche au terminal point-de-vente. Selon une autre realisation, on propose au client la denree pour la monnaie a percevoir dans la limite ou ce montant n'est pas inferieur au prix plancher.

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Description
set
        Items
               AU=(WALKER, J? OR WALKER J?)
S1
         2105
         0
S2
               AU=(VAN()LUCHENE, A? OR VAN()LUCHENE A?)
           8
S3
               AU=(VANLUCHENE, A? OR VANLUCHENE A?)
         324
               AU=(OTTO, J? OR OTTO J?)
S4
S5
          270
               AU=(TEDESCO, D? OR TEDESCO D?)
. S6
          0
               S1 AND S3 AND S4 AND S5
s7
          16
               S1 AND S4 AND S5
               S7 AND IC=G06F-017/60
S8
          14
          5
               S8 AND FOOD
S9
          172 AU=(VAN LUCHENE, A? OR VAN LUCHENE A?)
S10
          15 S1 AND S4 AND S5 AND (S3 OR S10)
S11
          14 S11 AND IC=G06F-017/60
S12
S13
          5 S12 AND FOOD
          0 S13 NOT S9
         2456 S1 OR S3 OR S4 OR S5 OR S10
S16
          309
               S15 AND IC=G06F-017/60
               S16 AND FOOD
S17
          33
          28 S17 NOT S9
S18
? show files
File 344: Chinese Patents Abs Aug 1985-2005/May
         (c) 2005 European Patent Office
File 347: JAPIO Nov 1976-2005/Feb (Updated 050606)
         (c) 2005 JPO & JAPIO
File 350:Derwent WPIX 1963-2005/UD, UM &UP=200539
         (c) 2005 Thomson Derwent
File 348:EUROPEAN PATENTS 1978-2005/Jun W02
         (c) 2005 European Patent Office
File 349:PCT FULLTEXT 1979-2005/UB=20050616,UT=20050609....
         (c) 2005 WIPO/Univentio
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JMB

Date: 23-Jun-05

18/5/2 (Item 2 from file: 350)

DIALOG(R)File 350:Derwent WPIX

(c) 2005 Thomson Derwent. All rts. reserv.

016516955 \*\*Image available\*\*
WPI Acc No: 2004-675338/200466
Related WPI Acc No: 2003-900746

XRPX Acc No: N04-535144

Retail information apparatus for e.g. quick-service restaurant, determines price for menu item and updates menu displayed at digital menu board based on determined price for menu item

Patent Assignee: MUELLER R J (MUEL-I); VAN LUCHENE A S (VLUC-I)

Inventor: MUELLER R J; VAN LUCHENE A S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week US 20040177004 A1 20040909 US 2002369108 P 20020329 200466 B US 2003444250 Р 20030130 US 2003403184 Α 20030328 US 2004770385 20040202 Α

Priority Applications (No Type Date): US 2004770385 A 20040202; US 2002369108 P 20020329; US 2003444250 P 20030130; US 2003403184 A 20030328 Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
US 20040177004 A1 36 G06F-017/60 Provisional application US 2002369108

Provisional application US 2003444250 CIP of application US 2003403184

Abstract (Basic): US 20040177004 A1

NOVELTY - The server (155) determines a price for a menu item and updates a menu displayed at a digital menu board (160) based on the determined price for menu item. The board displays customer product names and corresponding prices and advertisements or promotions for various types of goods and services. The price for menu item is determined based on a set of rules.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (A) a method for updating product information for use by a point-of-sale terminal
- (B) a digital menu generating system comprising a storage device for storing price information.

USE - Used for managing the distribution and display of product, offer, menu and advertising information of a quick service restaurant.

ADVANTAGE - The server automatically updates the menu displayed on the digital menu board with the automatically-determined price, thereby eliminating the need for a third-party service to redo the digital menu board when the restaurant operator changes the prices of the **food** items or adds a new menu item to the menu.

DESCRIPTION OF DRAWING(S) - The drawing shows a block diagram of a retail information system.

Corporate headquarter server (105) Point of sale (POS) Server (155) Digital menu board (160) Advertisement display (165)

POS Terminal (170) pp; 36 DwgNo 1B/15

Title Terms: RETAIL; INFORMATION; APPARATUS; QUICK; SERVICE; RESTAURANT;

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DETERMINE; PRICE; MENU; ITEM; UPDATE; MENU; DISPLAY; DIGITAL; MENU; BOARD
  ; BASED; DETERMINE; PRICE; MENU; ITEM
Derwent Class: T01; T05
International Patent Class (Main): G06F-017/60
File Segment: EPI
            (Item 3 from file: 350)
 18/5/3
DIALOG(R) File 350: Derwent WPIX
(c) 2005 Thomson Derwent. All rts. reserv.
015594821
             **Image available**
WPI Acc No: 2003-656976/200362
Related WPI Acc No: 1998-193843; 1998-532192; 1999-190705; 1999-204853;
  1999-204854; 1999-204855; 1999-312503; 1999-429754; 1999-508393;
  2000-053611; 2000-053613; 2000-087500; 2000-087503; 2000-106161; 2000-270258; 2000-328274; 2000-423518; 2000-431389; 2000-431408;
  2000-578956; 2000-610539; 2000-671821; 2000-679014; 2001-060626;
  2001-146867; 2001-146878; 2001-157972; 2001-159089; 2001-159300;
  2001-181019; 2001-265605; 2001-342730; 2001-342996; 2001-388796;
  2001-464538; 2001-624069; 2002-049370; 2002-096655; 2002-215721;
  2002-237036; 2002-254256; 2002-402061; 2002-434665; 2002-582966;
  2002-607014; 2002-698146; 2003-057024; 2003-075336; 2003-199382;
  2003-265264; 2003-392435; 2003-419813; 2003-556901; 2003-644216;
  2004-118327; 2004-166858; 2004-202576; 2004-356945; 2005-037912;
  2005-151413; 2005-151427; 2005-241002
XRPX Acc No: N03-523395
  Sales processing program code storage medium for use in fast food
  restaurants, stores program code for identifying package including
  complementary products having acceptable sales performance and for
  determining package price for products
Patent Assignee: WALKER DIGITAL LLC (WALK-N)
Inventor: TEDESCO D E ; VAN LUCHENE A S ; WALKER J S
Number of Countries: 001 Number of Patents: 001
Patent Family:
Patent No
             Kind
                     Date
                             Applicat No
                                             Kind
                                                    Date
                                                             Week
US 6601036
              B1 20030729 US 97822709
                                                  19970321
                                                            200362 B
                                             Α
                             US 97920116
                                              Α
                                                  19970826
                             US 97947798
                                              Α
                                                  19971009
                             US 9812163
                                                  19980122
                                              Α
                              US 9885424
                                                  19980527
                                              Α
                             US 2000571210
                                             Α
                                                  20000516
Priority Applications (No Type Date): US 9885424 A 19980527; US 97822709 A
  19970321; US 97920116 A 19970826; US 97947798 A 19971009; US 9812163 A
  19980122; US 2000571210 A 20000516
Patent Details:
Patent No Kind Lan Pg
                         Main IPC
                                      Filing Notes
US 6601036
              В1
                    24 G06F-017/60
                                      CIP of application US 97822709
                                      CIP of application US 97920116
                                      CIP of application US 97947798
                                      CIP of application US 9812163
                                      Cont of application US 9885424
Abstract (Basic): US 6601036 B1
        NOVELTY - The storage medium stores program code for identifying
    the product identifier of complementary products. Acceptable sales
    performance for the complementary products is verified. A package
    including the complementary products having acceptable sales
    performance identified and is associated with a demand rate that is
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greater than preset demand rate. A package price for identified products is determined and outputted.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for product offering method.

USE - For storing sale processing program code in package offering system used in fast 1food restaurants.

ADVANTAGE - Enables a retailer to offer groups of goods at discount price in accordance with dynamic measurements of supply and demand. The popularity of the product is utilized effectively by combining low demand products with high demand products. Enables the retailer to discount products without exposing its price.

DESCRIPTION OF DRAWING(S) - The figure shows the block diagram of the package offering system.

server (102)

network (104)

point of sales (POS) terminals (106,108,110)

pp; 24 DwgNo 1/9

Title Terms: SALE; PROCESS; PROGRAM; CODE; STORAGE; MEDIUM; FAST; FOOD; RESTAURANT; STORAGE; PROGRAM; CODE; IDENTIFY; PACKAGE; COMPLEMENTARY; PRODUCT; ACCEPT; SALE; PERFORMANCE; DETERMINE; PACKAGE; PRICE; PRODUCT Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

File Segment: EPI

#### 18/5/5 (Item 5 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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014613961 \*\*Image available\*\*

WPI Acc No: 2002-434665/200246

Related WPI Acc No: 1998-193843; 1998-532192; 1999-190705; 1999-204853;

1999-204854; 1999-204855; 1999-429754; 2000-053611; 2000-053613;

2000-087503; 2000-328274; 2000-578956; 2000-610539; 2000-671821;

2001-060626; 2001-146867; 2001-146878; 2001-159089; 2001-159300; 2001-181019; 2001-265605; 2001-342996; 2001-388796; 2001-464538;

2001-624069; 2002-049370; 2002-096655; 2002-215721; 2002-237036;

2002-402061; 2002-582966; 2002-698146; 2003-075336; 2003-419813;

2003-556901; 2003-656976; 2004-118327; 2004-202576; 2005-037912; 2005-241002

XRPX Acc No: N02-342169

Supplementary product sale method for fast food restaurant, involves providing offer to exchange purchased item and corresponding upsell determined from database, for rounded price

Patent Assignee: ALDERUCCI D P (ALDE-I); VAN LUCHENE A S (VLUC-I)

Inventor: ALDERUCCI D P; VAN LUCHENE A S

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
US 20020046124 A1 20020418 US 97822709 A 19970321 200246 B

US 97920116 A 19970826 US 9845347 A 19980320

US 2001933588 A 20010821

Priority Applications (No Type Date): US 2001933588 A 20010821; US 97822709 A 19970321; US 97920116 A 19970826; US 9845347 A 19980320 Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 20020046124 A1 23 G06F-017/60 CIP of application US 97822709

CIP of application US 97920116 CIP of application US 9845347

Abstract (Basic): US 20020046124 A1

NOVELTY - An upsell corresponding to a purchased item is determined by accessing a database. A rounded price for the item and the upsell is determined to provide an offer for exchanging the item and the upsell for the rounded price.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for the following:

- (1) Supplementary product sale apparatus;
- (2) Supplementary product sale system;
- (3) Supplementary product determining method;
- (4) Data generating method for supplemental product offer; and
- (5) Computer-readable medium storing supplementary product record.

USE - For selling supplementary products with main product in fast **food** restaurant, quick service restaurant, etc.

ADVANTAGE - The manager is enabled to make centralized decision and control items being offered as upsells by having the multiple point-of-sales terminals throughout the restaurant.

DESCRIPTION OF DRAWING(S) - The figure shows a flow chart illustrating method for providing supplementary product sale at a POS terminal.

pp; 23 DwgNo 9/10

Title Terms: SUPPLEMENTARY; PRODUCT; SALE; METHOD; FAST; FOOD; RESTAURANT; OFFER; EXCHANGE; PURCHASE; ITEM; CORRESPOND; DETERMINE; DATABASE; ROUND PRICE

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

\*\*Image available\*\*

File Segment: EPI

013156402

# 18/5/10 (Item 10 from file: 350) DIALOG(R)File 350:Derwent WPIX (c) 2005 Thomson Derwent. All rts. reserv.

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WPI Acc No: 2000-328274/200028
Related WPI Acc No: 1998-193843; 1998-532192; 1999-190705; 1999-204853; 1999-204854; 1999-204855; 1999-312503; 1999-429754; 1999-508393; 2000-053611; 2000-053613; 2000-087500; 2000-087503; 2000-106161; 2000-270258; 2000-423518; 2000-431389; 2000-431408; 2000-578956; 2000-610539; 2000-671821; 2000-679014; 2001-060626; 2001-146867; 2001-146878; 2001-157972; 2001-159089; 2001-159300; 2001-181019; 2001-265605; 2001-342730; 2001-342996; 2001-388796; 2001-464538; 2001-624069; 2002-049370; 2002-096655; 2002-215721; 2002-237036; 2002-254256; 2002-402061; 2002-434665; 2002-582966; 2002-607014; 2002-698146; 2003-057024; 2003-075336; 2003-199382; 2003-265264; 2003-392435; 2003-419813; 2003-556901; 2003-644216; 2003-656976; 2004-118327; 2004-166858; 2004-202576; 2004-356945; 2005-037912; 2005-151413; 2005-151427; 2005-241002
XRPX Acc No: N00-247096
```

Computer based aging food product selling in quick service restaurant, involves selling complementary product in place of food product in response to acceptance of substitution of complementary product

Patent Assignee: WALKER DIGITAL LLC (WALK-N)

Inventor: ROGERS J D; VAN LUCHENE A S; WALKER J S Number of Countries: 001 Number of Patents: 001

Patent Family:

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Kind
                         Applicat No Kind Date
Patent No
                  Date
                                                    Week
                                     A 19970321
US 6052667
                20000418 US 97822709
                                                   200028 B
           Α
                         US 97920116
                                       Α
                                           19970826
                         US 9883483
                                       Α
                                           19980522
                         US 98157837
                                       Α
                                           19980921
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Priority Applications (No Type Date): US 98157837 A 19980921; US 97822709 A 19970321; US 97920116 A 19970826; US 9883483 A 19980522 Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes

US 6052667 A 33 G06F-017/60 CIP of application US 97822709

CIP of application US 97920116

CIP of application US 9883483

Abstract (Basic): US 6052667 A

NOVELTY - An order for **food** product is received. A complementary product having age within predetermined range is selected based on the **food** product. The complementary product is sold in place of **food** product in response to offer indicating acceptance to substitution of the complementary product for **food** product.

DETAILED DESCRIPTION - An INDEPENDENT CLAIM is also included for an apparatus for selling an aging **food** product.

USE - For selling aging **food** product for quick service restaurant, vending machine.

ADVANTAGE - Reduces costs associated with inability to sell all **food** products prepared in a restaurant.

DESCRIPTION OF DRAWING(S) - The figure shows schematic illustration of store server of restaurant apparatus.

pp; 33 DwgNo 4/20

Title Terms: COMPUTER; BASED; FOOD; PRODUCT; SELL; QUICK; SERVICE; RESTAURANT; SELL; COMPLEMENTARY; PRODUCT; PLACE; FOOD; PRODUCT; RESPOND; ACCEPT; SUBSTITUTE; COMPLEMENTARY; PRODUCT

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

#### 18/5/11 (Item 1 from file: 348)

DIALOG(R) File 348: EUROPEAN PATENTS

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01112605

METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT AS A SUBSTITUTE FOR AN ORDERED PRODUCT

VERFAHREN UND VORRICHTUNG ZUM VERKAUF EINES VERDERBLICHEN NAHRUNGSPRODUKTES ALS ERSATZ EINES BESTELLTEN PRODUKTES

PROCEDE ET APPAREIL PERMETTANT DE VENDRE UNE DENREE ALIMENTAIRE VIEILLISSANTE COMME PRODUIT DE REMPLACEMENT D'UN ALIMENT COMMANDE PATENT ASSIGNEE:

Walker Digital, LLC, (2966811), One High Ridge Park, Stamford, CT 09605, (US), (Applicant designated States: all)
INVENTOR:

WALKER, Jay, S., 124 Spectacle Lane, Ridgefield, CT 06877, (US)

VAN LUCHENE, Andrew, S., 9 Greenwood Place, Norwalk, CT 06854, (US)

ROGERS, Joshua D., 353 Market Street West, 322 Gaithersburg, MD 20878,

(US)

LEGAL REPRESENTATIVE:

Maggs, Michael Norman et al (59191), Kilburn & Strode 20 Red Lion Street,

London WC1R 4PJ, (GB) EP 1129420 A1 010905 (Basic) PATENT (CC, No, Kind, Date): WO 9962014 991202 APPLICATION (CC, No, Date): EP 98948378 980921; WO 98US19644 PRIORITY (CC, No, Date): US 83483 980522 DESIGNATED STATES: AT; BE; CH; CY; DE; DK; ES; FI; FR; GB; GR; IE; IT; LI; LU; MC; NL; PT; SE EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI INTERNATIONAL PATENT CLASS: G06F-017/60 NOTE: No A-document published by EPO LEGAL STATUS (Type, Pub Date, Kind, Text): 010905 A1 Published application with search report Application: 20000126 A1 International application. (Art. 158(1)) Application: Withdrawal: 031126 A1 Date application deemed withdrawn: 20030401 Examination: 010905 A1 Date of request for examination: 20001128 Application: 20000126 Al International application entering European phase LANGUAGE (Publication, Procedural, Application): English; English; English (Item 14 from file: 349) 18/5/25 DIALOG(R) File 349: PCT FULLTEXT (c) 2005 WIPO/Univentio. All rts. reserv. 00530662 \*\*Image available\*\* METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT AS A SUBSTITUTE FOR AN ORDERED PRODUCT PROCEDE EТ APPAREIL PERMETTANT DE VENDRE UNE DENREE ALIMENTAIRE VIEILLISSANT COMME PRODUIT DE REMPLACEMENT D'UN ALIMENT COMMANDE Patent Applicant/Assignee: WALKER ASSET MANAGEMENT LIMITED PARTNERSHIP, Inventor(s): WALKER Jay S , VAN LUCHENE Andrew S , ROGERS Joshua D Patent and Priority Information (Country, Number, Date): Patent: WO 9962014 A1 19991202 Application: WO 98US19644 19980921 (PCT/WO US9819644) Priority Application: US 9883483 19980522 Designated States: (Protection type is "patent" unless otherwise stated - for applications prior to 2004) AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG Main International Patent Class: G06F-017/60 Publication Language: English Fulltext Availability: Detailed Description Claims Fulltext Word Count: 9374 English Abstract A POS terminal (12, 14, 16) receives an order for a food product. The

JMB Date: 23-Jun-05

POS terminal in turn selects a complementary product based on the food

product. The selected complementary product has an age within a predetermined age range, such as between seven and ten minutes since the product was assembled.

#### French Abstract

L'invention concerne un terminal point de vente (12, 14, 16) recevant une commande pour une denree alimentaire. Le terminal point de vente selectionne un produit complementaire en fonction de la denree alimentaire commandee. Le produit complementaire selectionne a ete prepare sept a dix minutes avant l'assemblage du produit.

18/TI,AU/1 (Item 1 from file: 350)
DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Products e.g. snack food, vending method, involves processing product transaction based on package offer that includes instances for determining which products are available for selection by customer pursuant to package offer

Inventor: BREITENBACH P T; GELMAN G M; JORASCH J A; LEE S Y; SIGNORELLI P D
; TEDESCO D E ; WALKER J S

18/TI,AU/2 (Item 2 from file: 350)
DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Retail information apparatus for e.g. quick-service restaurant, determines price for menu item and updates menu displayed at digital menu board based on determined price for menu item

Inventor: MUELLER R J; VAN LUCHENE A S

18/TI, AU/3 (Item 3 from file: 350)
DIALOG(R) File 350: (c) 2005 Thomson Derwent' All rts. reserv.

Sales processing program code storage medium for use in fast food restaurants, stores program code for identifying package including complementary products having acceptable sales performance and for determining package price for products

Inventor: TEDESCO D E ; VAN LUCHENE A S ; WALKER J S

18/TI,AU/4 (Item 4 from file: 350)
DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Multiple party incentive reward method for retail shop, involves updating retrieved customer record of account and sub-account holders after allocating determined reward level to existing respective holders
Inventor: ROGERS J D; TEDESCO D E; VAN LUCHENE A S; WALKER J S

18/TI,AU/5 (Item 5 from file: 350)
DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Supplementary product sale method for fast food restaurant, involves providing offer to exchange purchased item and corresponding upsell determined from database, for rounded price

Inventor: ALDERUCCI D P; VAN LUCHENE A S

18/TI, AU/6 (Item 6 from file: 350)
DIALOG(R) File 350: (c) 2005 Thomson Derwent. All rts. reserv.

Product sales managing method involves setting status of specific product package, based on sales performance data of products included in package Inventor: TEDESCO D E; VAN LUCHENE A S; WALKER J S

Date: 23-Jun-05

18/TI, AU/7 (Item 7 from file: 350)

DIALOG(R) File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Product dispensing method for vending machine, by presenting alternate product offer message to customer if product selection from customer qualifies for alternate product offer

Inventor: BEMER K; TEDESCO D E ; VAN LUCHENE A S ; WALKER J S

18/TI, AU/8 (Item 8 from file: 350)
DIALOG(R) File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Product subscription establishing method in retail shops involves determining frequency with which customer purchases certain product and offer subscription of new product based on determined frequency Inventor: MIK M; O'SHEA D; VAN LUCHENE A S; WALKER J S

18/TI, AU/9 (Item 9 from file: 350)
DIALOG(R) File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Food item remote ordering method involves storing order for food item received from remote ordering station and preparing food item after arrival of customer to restaurant

Inventor: DICKERSON J; ROGERS J D; TEDESCO D E ; VAN LUCHENE A S ;
WALKER J S

18/TI,AU/10 (Item 10 from file: 350)
DIALOG(R)File 350:(c) 2005 Thomson Derwent. All rts. reserv.

Computer based aging food product selling in quick service restaurant, involves selling complementary product in place of food product in response to acceptance of substitution of complementary product Inventor: ROGERS J D; VAN LUCHENE A S; WALKER J S

18/TI, AU/11 (Item 1 from file: 348)
DIALOG(R) File 348: (c) 2005 European Patent Office. All rts. reserv.

METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT AS A SUBSTITUTE FOR AN ORDERED PRODUCT

VERFAHREN UND VORRICHTUNG ZUM VERKAUF EINES VERDERBLICHEN NAHRUNGSPRODUKTES ALS ERSATZ EINES BESTELLTEN PRODUKTES

PROCEDE ET APPAREIL PERMETTANT DE VENDRE UNE DENREE ALIMENTAIRE VIEILLISSANTE COMME PRODUIT DE REMPLACEMENT D'UN ALIMENT COMMANDE INVENTOR:

WALKER, Jay, S. , 124 Spectacle Lane, Ridgefield, CT 06877, (US)
VAN LUCHENE, Andrew, S. , 9 Greenwood Place, Norwalk, CT 06854, (US)
ROGERS, Joshua D., 353 Market Street West, 322 Gaithersburg, MD 20878,
(US)

18/TI,AU/12 (Item 1 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

METHOD AND APPARATUS FOR DYNAMIC RULE AND/OR OFFER GENERATION

#### PROCEDE ET DISPOSITIF DE GENERATION DE REGLES ET/OU D'OFFRES DYNAMIQUES Patent Applicant/Inventor:

MUELLER Raymond J, 89 Catbriar Road, Weston, CT 06883, US, US (Residence) , US (Nationality), (Designated only for: US)

VAN LUCHENE Andrew W , 535 West 23rd Street, Apartment S 11E, New York, NY 10011, US, US (Residence), US (Nationality), (Designated only for:

HEIER Jeffrey E, 2301 West Knoll Court, Miamisburgh, OH 45342, US, US (Residence), US (Nationality), (Designated only for: US)

AMOROSSI Christine, 45 Merwin Brook Road, Brookfield, CA 06804, US, US

(Residence), US (Nationality), (Designated only for: US)
KRISHNA Srikant, 10 Taylor Run, Holmdel, NJ 07733, US, US (Residence), US (Nationality), (Designated only for: US)

MARKOWITZ Ted, 10 Hamilton Lane, Darien, CT. 06820, US, US (Residence), US (Nationality), (Designated only for: US

#### 18/TI,AU/13 (Item 2 from file: 349)

DIALOG(R) File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

#### SYSTEM TO PROVIDE DISCOUNT AMOUNTS FOR PERFORMANCE OF WORK ASSIGNMENTS SYSTEME CONCU POUR FOURNIR DES RABAIS POUR L'EXECUTION D'ATTRIBUTIONS DE TACHES

Patent Applicant/Inventor:

WALKER Jay S , 124 Spectacle Lane, Ridgefield, CT 06877, US, US (Residence), US (Nationality), (Designated only for: US) FINCHAM MIK Magdalena, 3 Valley View Road #24, Norwalk, CT 06851, US, US (Residence), US (Nationality), (Designated only for: US) KOBAYASHI Michiko, 59 Somerset Lane, Stamford, CT 06903, US, US (Residence), US (Nationality), (Designated only for: US) TALWALKAR Nandu A, 75 Summer Street, New Canaan, CT 06840, US, US (Residence), US (Nationality), (Designated only for: US

#### 18/TI,AU/14 (Item 3 from file: 349)

DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

#### METHOD AND APPARATUS FOR SELECTING A SUPPLEMENTAL PRODUCT TO OFFER FOR SALE DURING A TRANSACTION

#### PROCEDE ET DISPOSITIF PERMETTANT DE SELECTIONNER UN PRODUIT COMPLEMENTAIRE A METTRE EN VENTE AU COURS D'UNE TRANSACTION

Patent Applicant/Inventor:

MUELLER Raymond J, 89 Catbrier Road, Weston, CT 06883, US, US (Residence) , US (Nationality), (Designated only for: US)

DOUGLAS David H, 10 McLaren Road South, Darien, CT 06820, US, US (Residence), US (Nationality), (Designated only for: US)

VAN LUCHENE Andrew S , 9 Greenwood Place, Norwalk, CT 06854, US, US (Residence), US (Nationality), (Designated only for: US)

MARAZZO George M, 44 Overhill Road, Rocky Point, NY 11778-9632, US, US (Residence), US (Nationality), (Designated only for: US)

WAHLQUIST Shane J, 648 Forest Hill Drive, Copell, TX 75019, US, US (Residence), US (Nationality), (Designated only for: US

#### 18/TI,AU/15 (Item 4 from file: 349)

DIALOG(R) File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

#### METHOD AND APPARATUS FOR PRESENTING AND SELECTING PRODUCT AGREEMENTS

### PROCEDE ET DISPOSITIF DE PRESENTATION ET DE SELECTION D'ACCORDS DE PRODUIT Patent Applicant/Inventor:

WALKER Jay S , 124 Spectacle Lane, Ridgefield, CT 06877, US, US
 (Residence), US (Nationality), (Designated only for: US)
SAMMON Russell P, 619 Berkshire Drive, Pittsburgh, PA 15215, US, US
 (Residence), US (Nationality), (Designated only for: US)
GELMAN Geoffrey M, 21 Belltown Road, Stamford, CT 06905, US, US
 (Residence), US (Nationality), (Designated only for: US)
BEMER Keith, 570 E. 75th Street #2, New York, NY 10021, US, US
 (Residence), US (Nationality), (Designated only for: US)
FINCHAM Magdalena Mik, 3 Valley View Road, #24, Norwalk, CT 06851, US, US
 (Residence), US (Nationality), (Designated only for: US)
GOLDEN Andrew P, 444 Bedford Street, Stamford, CT 06901, US, US
 (Residence), US (Nationality), (Designated only for: US)

#### 18/TI, AU/16 (Item 5 from file: 349)

DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

### METHOD AND SYSTEM FOR PROMPTING AN EMPLOYEE TO PERFORM A TASK PROCEDE ET SYSTEME VISANT A SOLLICITER L'ACCOMPLISSEMENT D'UNE TACHE DE LA PART D'UN EMPLOYE

Patent Applicant/Inventor:

BEMER Keith, 570 E. 75th Street, #2E, New York, NY 10021, US, US (Residence), US (Nationality), (Designated only for: US) SAMMON Russel P, 619 Berkshire Drive, Pittsburgh, PA 15215, US, US (Residence), US (Nationality), (Designated only for: US) DOUGLAS David H, 10 McLaren Road South, Darien, CT 06820, US, US (Residence), US (Nationality), (Designated only for: US) MUELLER Raymond J, 89 Catbrier Road, Weston, CT 06883, US, US (Residence) , US (Nationality), (Designated only for: US) FINCHAM Magdalena, 3 Valley View Road, #24, Norwalk, CT 06851, US, US (Residence), US (Nationality), (Designated only for: US) GOLDEN Andrew P, 444 Bedford Street, New York, NY 06901, US, US (Residence), US (Nationality), (Designated only for: US) GELMAN Geoffrey M, 21 Belltown Road, Stamford, CT 06906, US, US (Residence), US (Nationality), (Designated only for: US) VAN LUCHENE Andrew S , 9 Greenwood Place, Norwalk, CT 06854, US, US (Residence), US (Nationality), (Designated only for: US) VOGEL Peter J, 17761 Cascade Drive, Eden Pairie, MN 55347, US, US (Residence), US (Nationality), (Designated only for: US

#### 18/TI, AU/17 (Item 6 from file: 349)

DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

# METHOD AND APPARATUS FOR CONDUCTING A LOTTERY TICKET TRANSACTION PROCEDE ET APPAREIL POUR MENER UNE TRANSACTION AVEC UN BILLET DE LOTERIE Patent Applicant/Inventor:

WALKER Jay S , 124 Spectacle Lane, Ridgefield, CT 06877, US, US
 (Residence), US (Nationality), (Designated only for: US)
TULLEY Stephen C, 15 River Place, Stamford, CT 06907, US, US (Residence),
 US (Nationality), (Designated only for: US)
TEDESCO Daniel E , 49 Kings Highway North, Westport, CT 06880, US, US
 (Residence), US (Nationality), (Designated only for: US)
JORASCH James A, Apt. 5G, 25 Forest Street, Stamford, CT 06901, US, US
 (Residence), US (Nationality), (Designated only for: US)

18/TI,AU/18 (Item 7 from file: 349)

DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

DYNAMIC PROPAGATION OF PROMOTIONAL INFORMATION IN A NETWORK OF POINT-OF-SALE TERMINALS

DIFFUSION DYNAMIQUE D'INFORMATIONS À CARACTERE PROMOTIONNEL DANS UN RESEAU DE TERMINAUX DE POINTS DE VENTE

Patent Applicant/Inventor:

WALKER Jay S , 124 Spectacle Lane, Ridgefield, CT 06877, US, US (Residence), US (Nationality), (Designated only for: US)

MUELLER Raymond J, 89 Catbrier Road, Weston, CT 06883, US, US (Residence), US (Nationality), (Designated only for: US)

VAN LUCHENE Andrew S , 9 Greenwood Place, Norwalk, CT 06854, US, US (Residence), US (Nationality), (Designated only for: US)

TEDESCO Daniel E , 49 Kings Highway North, Westport, CT 06880, US, US (Residence), US (Nationality), (Designated only for: US)

BEMER Keith, 517 E. 75th Street - #2E, New York, NY 10021, US, US (Residence), US (Nationality), (Designated only for: US)

TULLEY Stephen C, 15 River Place, Stamford, CT 06907, US, US (Residence), US (Nationality), (Designated only for: US)

ALDERUCCI Dean, 19-8 Prospect Ridge Road, Ridgefield, CT 06877, US, US (Residence), US (Nationality), (Designated only for: US)

HEIER Jeffrey E, 3 Mountain View Road, Somers, NY 10589, US, US (Residence), US (Nationality), (Designated only for: US)

RATH Anna, 23232 Town Walk Drive, Hamden, CT 06518, US, US (Residence), US (Nationality), (Designated only for: US

18/TI, AU/19 (Item 8 from file: 349)

DIALOG(R) File 349: (c) 2005 WIPO/Univentio. All rts. reserv.

## METHOD AND APPARATUS FOR PROCESSING CREDIT CARD TRANSACTIONS PROCEDE ET DISPOSITIF PERMETTANT DE TRAITER DES OPERATIONS EFFECTUEES PAR CARTE DE CREDIT

Patent Applicant/Inventor:

WALKER Jay S , 124 Spectacle Lane, Ridgefield, CT 06877, US, US (Residence), US (Nationality), (Designated only for: US)

MIK Magdelena, 10 South Street, Greenwich, CT 06830, US, US (Residence), US (Nationality), (Designated only for: US)

TULLEY Stephen C, 15 River Place, Stamford, CT 06907, US, US (Residence), US (Nationality), (Designated only for: US)

TEDESCO Daniel E , Apt. 6, 192 Park Street, New Canaan, CT 06840, US, US (Residence), US (Nationality), (Designated only for: US)

VAN LUCHENE Andrew S , 9 Greenwood Place, Norwalk, CT 06854, US, US (Residence), US (Nationality), (Designated only for: US

18/TI, AU/20 (Item 9 from file: 349)

DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

# METHOD AND SYSTEM FOR THE PRESENTATION AND REDEMPTION OF REWARD OFFERS PROCEDE ET SYSTEME DE PRESENTATION ET D'ACQUISITION D'OFFRES PROMOTIONNELLES

Patent Applicant/Inventor:

WALKER Jay S , 124 Spectacle Lane, Ridgefield, CT 06877, US, US (Residence), US (Nationality), (Designated only for: US)
MIK Magdalena, 10 South New Street, Greenwich, CT 06830, US, US

(Residence), US (Nationality), (Designated only for: US

18/TI,AU/21 (Item 10 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

SYSTEM AND METHOD FOR NEGATIVE RETROACTIVE DISCOUNTS
SYSTEME ET METHODE CONCERNANT DES PENALISATIONS RETROACTIVES SUR REMISES
Patent Applicant/Inventor:

WALKER Jay S , 124 Spectacle Lane, Ridgefield, CT 06877, US, US
 (Residence), US (Nationality), (Designated only for: US)
VAN LUCHENE Andrew S , 9 Greenwood Place, Norwalk, CT 06854, US, US
 (Residence), US (Nationality), (Designated only for: US)
O'SHEA Deirde, 10 Manhattan Avenue - Apt.2A, New York, NY 10025, US, US
 (Residence), US (Nationality), (Designated only for: US)

18/TI, AU/22 (Item 11 from file: 349)
DIALOG(R) File 349: (c) 2005 WIPO/Univentio. All rts. reserv.

METHOD AND APPARATUS FOR DETERMINING A SUBSCRIPTION TO A PRODUCT IN A RETAIL ENVIRONMENT

PROCEDE ET APPAREILLAGE PERMETTANT DE PROPOSER UNE SOUSCRIPTION A UN PRODUIT DANS UN ENVIRONNEMENT DE VENTE AU DETAIL

Inventor(s):

WALKER Jay S , VAN LUCHENE Andrew S , O'SHEA Deirdre

18/TI,AU/23 (Item 12 from file: 349)
DIALOG(R)File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

METHOD AND APPARATUS FOR REMOTE ORDER AND PICKUP PROCEDE ET APPAREIL DE COMMANDE A DISTANCE ET DE RAMASSAGE Inventor(s):

WALKER Jay S ,
VAN LUCHENE Andrew S ,
ROGERS Joshua D,
TEDESCO Daniel E ,
DICKERSON John

18/TI, AU/24 (Item 13 from file: 349)
DIALOG(R) File 349: (c) 2005 WIPO/Univentio. All rts. reserv.

SYSTEM AND METHOD PROVIDING A RESTAURANT MENU DYNAMICALLY GENERATED BASED ON REVENUE MANAGEMENT INFORMATION

SYSTEME ET PROCEDE PERMETTANT DE CREER UN MENU DE RESTAURANT SUR UNE BASE DYNAMIQUE EN FONCTION D'INFORMATIONS SUR LA GESTION DES RECETTES Inventor(s):

WALKER Jay S ,
VAN LUCHENE Andrew S ,
JORASCH James A,
BEMER Keith

18/TI, AU/25 (Item 14 from file: 349)

DIALOG(R) File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT AS A SUBSTITUTE FOR AN ORDERED PRODUCT

PROCEDE ET APPAREIL PERMETTANT DE VENDRE UNE DENREE ALIMENTAIRE VIEILLISSANT COMME PRODUIT DE REMPLACEMENT D'UN ALIMENT COMMANDE

Inventor(s):
 WALKER Jay S ,

VAN LUCHENE Andrew S ,

ROGERS Joshua D

18/TI, AU/26 (Item 15 from file: 349)

DIALOG(R) File 349:(c) 2005 WIPO/Univentio. All rts. reserv.

METHOD AND APPARATUS FOR GENERATING A COUPON

PROCEDE ET APPAREIL DE PRODUCTION D'UN BON DE REDUCTION

Inventor(s):

WALKER Jay S ,

VAN LUCHENE Andrew S ,

ALDERUCCI Dean

18/TI, AU/27 (Item 16 from file: 349)

DIALOG(R) File 349: (c) 2005 WIPO/Univentio. All rts. reserv.

METHOD AND SYSTEM FOR SELLING SUPPLEMENTAL PRODUCTS AT A POINT-OF-SALE METHODE ET SYSTEME PERMETTANT DE VENDRE DES PRODUITS SUPPLEMENTAIRES AU NIVEAU D'UN POINT DE VENTE

Inventor(s):

VAN LUCHENE Andrew S

18/TI, AU/28 (Item 17 from file: 349)

DIALOG(R) File 349: (c) 2005 WIPO/Univentio. All rts. reserv.

METHOD AND SYSTEM FOR PROCESSING SUPPLEMENTARY PRODUCT SALES AT A POINT-OF-SALE TERMINAL

PROCEDE ET SYSTEME DE TRAITEMENT DE VENTES DE PRODUITS SUPPLEMENTAIRES A UN TERMINAL DE POINT DE VENTE

Inventor(s):

WALKER Jay S ,

VAN LUCHENE Andrew S ,

JORASCH James A,

JINDAL Sanjay K,

ALDERUCCI Dean

```
Items
                 Description
 Set
 S1
          6417
                 AU=(WALKER, J? OR WALKER J?)
             6
                 AU=(VAN LUCHENE, A? OR VAN LUCHENE A?)
 S2
             0
                 AU=(VAN()LUCHENE, A? OR VAN()LUCHENE A?)
 S3
                 AU=(VANLUCHENE, A? OR VANLUCHENE A?)
 S4
             1
                 AU=(OTTO, J? OR OTTO J?)
 S5
           321
            47
                 AU=(TEDESCO, D? OR TEDESCO D?)
 S6
            0
                 S1 AND S4 AND S5 AND S6 AND (S2 OR S4)
 s7
 S8
          6781
                 S1:S6
 S9
                 S8 AND FOOD
 S10
            12
                 S9 AND AGING
 S11
             9
                 RD (unique items)
. ? show files
        2:INSPEC 1969-2005/Jun W2
 File
          (c) 2005 Institution of Electrical Engineers
      35:Dissertation Abs Online 1861-2005/May
          (c) 2005 ProQuest Info&Learning
 File 65:Inside Conferences 1993-2005/Jun W3
          (c) 2005 BLDSC all rts. reserv.
 File 99: Wilson Appl. Sci & Tech Abs 1983-2005/May
          (c) 2005 The HW Wilson Co.
 File 474:New York Times Abs 1969-2005/Jun 22
          (c) 2005 The New York Times
 File 475: Wall Street Journal Abs 1973-2005/Jun 22
          (c) 2005 The New York Times
 File 583:Gale Group Globalbase(TM) 1986-2002/Dec 13
          (c) 2002 The Gale Group
 File 15:ABI/Inform(R) 1971-2005/Jun 22
          (c) 2005 ProQuest Info&Learning
 File 20:Dialog Global Reporter 1997-2005/Jun 23
          (c) 2005 The Dialog Corp.
 File 610:Business Wire 1999-2005/Jun 23
          (c) 2005 Business Wire.
 File 810: Business Wire 1986-1999/Feb 28
          (c) 1999 Business Wire
 File 476:Financial Times Fulltext 1982-2005/Jun 23
          (c) 2005 Financial Times Ltd
 File 613:PR Newswire 1999-2005/Jun 23
          (c) 2005 PR Newswire Association Inc
 File 813:PR Newswire 1987-1999/Apr 30
          (c) 1999 PR Newswire Association Inc
 File 634:San Jose Mercury Jun 1985-2005/Jun 22
          (c) 2005 San Jose Mercury News
 File 624:McGraw-Hill Publications 1985-2005/Jun 23
          (c) 2005 McGraw-Hill Co. Inc
 File
        9:Business & Industry(R) Jul/1994-2005/Jun 22
          (c) 2005 The Gale Group
 File 275:Gale Group Computer DB(TM) 1983-2005/Jun 23
          (c) 2005 The Gale Group
 File 621:Gale Group New Prod.Annou.(R) 1985-2005/Jun 23
          (c) 2005 The Gale Group
 File 636:Gale Group Newsletter DB(TM) 1987-2005/Jun 23
          (c) 2005 The Gale Group
      16:Gale Group PROMT(R) 1990-2005/Jun 23
          (c) 2005 The Gale Group
 File 160:Gale Group PROMT(R) 1972-1989
          (c) 1999 The Gale Group
 File 148:Gale Group Trade & Industry DB 1976-2005/Jun 23
          (c) 2005 The Gale Group
 File 256:TecInfoSource 82-2005/May
```

- (c) 2005 Info.Sources Inc
- File 10:AGRICOLA 70-2005/Jun
  - (c) format only 2005 The Dialog Corporation
- File 51:Food Sci.&Tech.Abs 1969-2005/Jun W3 (c) 2005 FSTA IFIS Publishing
- File 53:FOODLINE(R): Science Sight 1972-2005/Jun 13 (c) 2005 LFRA
- File 59:FOODLINE(R): Legal Sight 1972-2005/May 12 (c) 2005 LFRA
- File 79:Foods Adlibra(TM) 1974-2002/Apr
  - (c) 2002 General Mills
- File 203:AGRIS 1974-2005/Feb

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JMB

Date: 23-Jun-05

### 11/5/1 (Item 1 from file: 16) DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2005 The Gale Group. All rts. reserv.

08602756 Supplier Number: 69977073 (USE FORMAT 7 FOR FULLTEXT)

FDA DELAYS SUNSCREEN REGULATION. (Food and Drug Administration) (Brief Article)

#### WALKER, JOAN HUSTACE

Soap & Cosmetics, v75, n12, p8

Dec, 1999

Language: English Record Type: Fulltext

Article Type: Brief Article

Document Type: Magazine/Journal; Trade

Word Count: 266

PUBLISHER NAME: Chemical Week Associates

DESCRIPTORS: \*United States. Food and Drug Administration

EVENT NAMES: \*940 (Government regulation (cont)); 290 (Public affairs)

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*2844515 (Suntan & Sunscreen Lotions); 8616000 (Trade

Associations)

INDUSTRY NAMES: BUSN (Any type of business); CHEM (Chemicals, Plastics

and Rubber); DRUG (Pharmaceuticals and Cosmetics)

SIC CODES: 2844 (Toilet preparations); 8611 (Business associations)
NAICS CODES: 32562 (Toilet Preparation Manufacturing); 81391 (Business

Associations)

SPECIAL FEATURES: LOB

#### 11/5/2 (Item 2 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2005 The Gale Group. All rts. reserv.

06273762 Supplier Number: 54397127 (USE FORMAT 7 FOR FULLTEXT)

Deadline for Final Sunscreen Monograph Nears.

#### WALKER, JOAN HUSTACE

Soap & Cosmetics, v75, n4, p40(1)

April, 1999

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 1084

PUBLISHER NAME: Cygnus Publishing

EVENT NAMES: \*350 (Product standards, safety, & recalls)

GEOGRAPHIC NAMES: \*1USA (United States)

PRODUCT NAMES: \*2844515 (Suntan & Sunscreen Lotions)

INDUSTRY NAMES: BUSN (Any type of business); CHEM (Chemicals, Plastics

and Rubber); DRUG (Pharmaceuticals and Cosmetics)
NAICS CODES: 32562 (Toilet Preparation Manufacturing)

#### 11/5/3 (Item 1 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2005 The Gale Group. All rts. reserv.

14524978 SUPPLIER NUMBER: 83316707 (USE FORMAT 7 OR 9 FOR FULL TEXT) Implementing the North American Industry Classification System at BLS: this new classification system is a more viable way of classifying industries and tracking new businesses and changes in economic activity; however, the transition period may be challenging to both data collectors and data

#### users. (Implementing NAICS at BLS). (Bureau of Labor Statistics)

Walker, James A.; Murphy, John B

Monthly Labor Review, 124, 12, 15(7)

Dec, 2001

ISSN: 0098-1818 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 4342 LINE COUNT: 00448

INDUSTRY CODES/NAMES: BUSN Any type of business

DESCRIPTORS: North American Industry Classification System--Evaluation; Standard Industrial Classification--Evaluation; Industry--Classification; United States--Business and industry

GEOGRAPHIC CODES/NAMES: 1USA United States; 100NA North America; 1CANA

Canada; 1MEX Mexico

PRODUCT/INDUSTRY NAMES: 9125200 (Bureau of Labor Statistics) NAICS CODES: 92615 Regulation, Licensing, and Inspection of

Miscellaneous Commercial Sectors

FILE SEGMENT: MI File 47

#### 11/5/4 (Item 2 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2005 The Gale Group. All rts. reserv.

09341281 SUPPLIER NUMBER: 19193338 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Wanted: affluent women readers. (Greg MacNeil of Multi-Vision Publishing Inc. and his planned women's magazine)

Walker, James

Financial Post, p12(2)

June 22, 1996

ISSN: 0015-2021 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1509 LINE COUNT: 00121

SPECIAL FEATURES: illustration; photograph

COMPANY NAMES: Multi-Vision Publishing Inc.--Publishing

INDUSTRY CODES/NAMES: BANK Banking, Finance and Accounting; INTL

Business, International; BUSN Any type of business

DESCRIPTORS: Periodical publishing--Management; Women's periodicals--

Publishing

NAMED PERSONS: MacNeil, Greg--Management

PRODUCT/INDUSTRY NAMES: 2700020 (Publishing)

SIC CODES: 2700 PRINTING AND PUBLISHING

FILE SEGMENT: TI File 148

#### 11/5/5 (Item 3 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2005 The Gale Group. All rts. reserv.

03924038 SUPPLIER NUMBER: 07638505 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Summer wines for \$10 and under. (Spending)

Walker, John Frederick; McCoy, Elin

Money, v18, n6, p136(5)

June, 1989

ISSN: 0149-4953 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1982 LINE COUNT: 00151

CAPTIONS: Wines that go with sun and fun; at a glance. (table)

SPECIAL FEATURES: illustration; photograph; table

INDUSTRY CODES/NAMES: BANK Banking, Finance and Accounting

DESCRIPTORS: Wine--Evaluation

FILE SEGMENT: MI File 47

#### (Item 1 from file: 10) 11/5/6

DIALOG(R) File 10: AGRICOLA

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3541538 20537467 Holding Library: AGL

### Lovastatin inhibits diet induced atherosclerosis in F1B golden Syrian hamsters

Ordovas, J.M.; Smith, D.; Van Dongen, D.; Nicolosi, R.J.; Otto, J. Schaefer, E.J.

Lipid Metabolism Laboratory, USDA Human Nutrition Research Center on Aging at Tufts University, Boston, MA.

Shannon: Elsevier Science Ireland Ltd.

Atherosclerosis. Apr 7, 1995. v. 114 (1) p. 19-28.

ISSN: 0021-9150

DNAL CALL NO: RC692.A8

Language: English Includes references

Place of Publication: Ireland

Subfile: IND; OTHER FOREIGN; AR-NAA;

Document Type: Article

3-Hydroxy-3-methylglutaryl-CoA (HMG CoA) reductase inhibitors are the drugs most commonly prescribed in the US to lower blood cholesterol. Previous studies have shown their efficacy in reducing plasma low density lipoprotein (LDL) cholesterol. However, little is known about their effects on preventing diet induced atherosclerosis. We have investigated the changes in lipoprotein profiles and extent of atherogenesis in hamsters (F1B strain) consuming an atherogenic diet with and without lovastatin. Thirty-six animals were randomized into 3 groups of 12 animals each with similar plasma cholesterol levels. One group of animals received a basal chow diet, and the other two groups basal diet plus 10% (w/w) coconut oil and 0.05% cholesterol. After 2.5 weeks, one of the groups received the latter diet supplemented with lovastatin (25 mg/kg/day). A second study was carried out in which animals received the same diets, but lovastatin was given during the 10 week period at a dose of 12.5 mg/kg/day. At the end of animals were sacrificed and lipoprotein experiments period, cholesterol, liver enzymes, and aortic foam cell development were determined. Animals fed the high fat diet plus lovastatin had significantly lower levels of non-high density lipoprotein (HDL) cholesterol than those fed the unsupplemented high fat diet. No differences were observed in mean levels of this parameter between animals fed the low fat diet and those receiving lovastatin. The amount of aortic lipid staining was significantly less the lovastatin and low fat groups when compared to the unsupplemented high fat groups These results indicate that lovastatin can prevent diet induced aortic lipid deposition in this animal model.

diets; hydroxymethylglutaryl-coa reductase; DESCRIPTORS: atherogenic enzyme inhibitors; anticholesteremic agents; blood lipids; blood plasma; body weight; liver; weight; enzymes; food intake; cholesterol; high density lipoprotein; triacylglycerols; dietary fat; nutrient intake; aorta; cells; golden hamsters;

Date: 23-Jun-05

Identifiers: foam cells

Section Headings: T300 DIET AND DISEASE; X380 HUMAN MEDICINE

#### 11/5/7 (Item 2 from file: 10)

DIALOG(R)File 10:AGRICOLA (c) format only 2005 The Dialog Corporation. All rts. reserv.

1798165 81000041 Holding Library: AGB

Action of spleen extracts on stored pre-cooked freeze-dried beef

Cohen, S.H. Kostick, J.A.; Robbins, F.M.; Segars, R.A.; Walker, J.E.

Chicago, , Institute of Food Technologists.

Journal of food science. v. 44 (4) , July/Aug 1979. p. 1118-1120. ill., chart.

ISSN: 0021-1147

Local Call No: 389.8 F7322

Language: ENGLISH

9 ref.

Intellectual Level: SPECIALIZED (FOR SPECIAL AUDIENCES)

Subfile: FNC (FOOD AND NUTRITION); OTHER US (NOT EXP STN, EXT, USDA; SINCE 12/76);

Document Type: ARTICLE

Abstract: Since treatment of beef muscle with bovine spleen enzymes causes loss of banding structure and intramuscular connective tissue degradation similar to **aging**, spleen extracts may be potentially useful as exogenous muscle tenderizers. A recent study of the effect of spleen extract on rehydrated, precooked, freeze-dried beef indicated that splenic enzymes increased the water absorbing capacity of the meat. In addition, treatment resulted in longer sarcomere lengths and greater textural uniformity. Meat samples were also more tender. A decrease in protein extractability was not significantly changed by enzymatic treatment.

DESCRIPTORS: Tenderizers; Enzymes; Freeze-dried foods; Beef; Spleen; Muscles; Tenderness; Texture;

Section Headings: Q102 FOOD PROCESSING-LIVESTOCK PRODUCTS

#### 11/5/8 (Item 1 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

00853817 FOODLINE ACCESSION NUMBER: 530029

Method and apparatus for selling an aging food product.

Walker J S; van Luchene A S; Otto J; Tedesco D E

PATENT ASSIGNEE: Walker Digital LLC

PATENT: EP 1016016 A2

PATENT: WO 9910794 DATE:4.3.1999

APPLICATION COUNTRY: US (DATE(S):26.8.1997 22.5.1998)

DESIGNATED STATES:

SeepublishedpatentdocumentforDesignatedContractingStates.

NOTES: Date of publication: 5.7.2000

X-REFERENCE: CATERING

LANGUAGE: English

DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 20000815

ABSTRACT: This patent application relates to methods and apparatus for selling ageing **food** products - in particular, **food** prepared in quick-service or fast-**food** restaurants. Many such restaurants will sell **food** products for some time after they have been prepared. An automated kitchen apparatus determines a time until 'expiration' of the product. In a preferred embodiment, the apparatus receives a start signal indicating that the **food** is ready to sell, which may be generated by the act of placing the **food** in the warming bin/holding area. The automated kitchen apparatus sets the minimum price of that

food , and customers may then purchase the food at that price. In another embodiment, the food and its price are displayed at a terminal, and in another embodiment the customer is offered the food product together with any change due.

SECTION HEADING: CATERING

DESCRIPTORS: CATERING EQUIPMENT; DISPLAY EQUIPMENT; EQUIPMENT; EUROPEAN PATENT; FAST FOOD RESTAURANTS; FAST FOODS; FRESHNESS; HOLDING TIME; PATENT; PRICE; RESTAURANT EQUIPMENT; RESTAURANTS; RETAILING EQUIPMENT; SENSORY PROPERTIES; SHELF LIFE; STABILITY; TAKE AWAY FOODS; TAKE HOME FOODS

11/5/9 (Item 2 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

00836562 FOODLINE ACCESSION NUMBER: 518134

Method and apparatus for selling an aging food products as a substitute for an ordered product.

Walker J S ; van Luchene A S ; Rogers J D

PATENT ASSIGNEE: Walker Asset Management Ltd Partnership

PATENT: WO 9962014 A1

APPLICATION COUNTRY: US (DATE(S):19980522)

PRIORITY APPLICATION DATE: 19980921

DESIGNATED STATES:

SeepublishedpatentdocumentforDesignatedContractingStates.

X-REFERENCE: CATERING LANGUAGE: English

DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 20000414

ABSTRACT: Many fast- food outlets will sell foods some time after those foods have been prepared; for example, hamburgers may be sold up to 20 minutes after being cooked. This invention concerns methods and equipment for selling ageing food products, and its object is to reduce the costs associated with the inability to sell perished food products. A point-of-sale terminal receives an order for a food product, and selects a complementary product, which has a predetermined age, say between 7 and 10 minutes. An offer to substitute the complementary product for the original order is made, and, in one embodiment, the substitution is performed with no additional charge.

SECTION HEADING: CATERING

DESCRIPTORS: **AGING FOOD**; CATERING SYSTEMS; EQUIPMENT; FAST **FOOD**RESTAURANTS; FAST FOODS SYSTEMS; ORDERING; ORDERING SYSTEMS; PATENT
; PCT PATENT; RESTAURANTS; RETAILING

Set	Items	Description			
S1	1038572	FOOD? OR PERISHABLE? OR FAST() FOOD? OR BURGER? OR HAMBURGE-			
	R?	OR CHEESEBURGER? OR HOTDOG? OR CHICKEN OR SANDWICH? OR MEA-			
	L?	? OR BUN? ? OR ROLL? ? OR BREAD? OR BAKED()GOOD?			
s2	248650	AGE OR AGED OR AGING OR OLD OR DAYOLD OR (ELAPS??? OR LAPS-			
	??	? OR LAPS OR LENGTH) (1W) TIME OR (HOW OR TOO) () LONG OR STALE?			
	- 0	R SELL()BY OR USE()BEFORE OR SPOIL? OR EXPIR??? OR EXPIRATI-			
	ON	OR PERISHED OR OUTDATED OR PASS? (1W) PRIM OR FRESH?			
S3	12469	(ROUND? OR DISCOUNT? OR RANGE? OR PERCENTAGE OR MAXIMUM OR			
	MI	NIMUM) (1N) (AMOUNT? OR PRICE? OR SALE? ?) OR PRICING			
S4	528318	POINT? (1W) SALE? OR POS OR DATABASE? OR DATABANK? OR DATA()-			
	(B	ASE? ? OR BANK? ? OR FILE? ?) OR DB OR DBS OR DBMS OR (AUTO-			
	MA	T? OR COMPUTER?) (1W) (APPARATUS OR DEVICE OR SYSTEM OR BASED			
	OR	NETWORK OR PROCESS? OR FUNCTION? OR CONTROL? OR TERMINAL)			
S5	30896	S1 AND S2			
S6 '	52	S5 AND S3			
s7	8	S6 AND S4			
? show files					
File 344:Chinese Patents Abs Aug 1985-2005/May					
(c) 2005 European Patent Office					
File 347: JAPIO Nov 1976-2005/Feb (Updated 050606):					
	(c) 20	05 JPO & JAPIO			
File 350:Derwent WPIX 1963-2005/UD,UM &UP=200539					
(c) 2005 Thomson Derwent					

#### 7/5/1 (Item 1 from file: 347)

DIALOG(R) File 347: JAPIO

(c) 2005 JPO & JAPIO. All rts. reserv.

07674308 \*\*Image available\*\*

COMMODITY PRICING METHOD, COMMODITY REGISTRATION METHOD, PRICING APPARATUS, AND POS SYSTEM

PUB. NO.: 2003-168170 [JP 2003168170 A]

PUBLISHED: June 13, 2003 (20030613)

INVENTOR(s): TERAOKA KAZUHARU APPLICANT(s): TERAOKA SEIKO CO LTD

APPL. NO.: 2001-363366 [JP 2001363366] FILED: November 28, 2001 (20011128)

INTL CLASS: G07G-001/12; B41J-003/01; G06F-017/60

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide a commodity **pricing** method and a commodity registration processing method capable of performing commodity registration processing without reading already stored production data in the case of check out.

SOLUTION: The commodity **pricing** method which prints pack ID numbers forming ID numbers with which each commodity can individually be identified as bar codes to the price label of **fresh food** and which stores the production data including price data as a production log in connection with the ID numbers prints the price data (selling price) to each commodity as the bar codes with the pack ID numbers. Thus, the production data of **fresh food** are managed individually by each commodity and the inventory and gross profit can be managed by the unit of a technical product. Thus, check out processing can be performed with data read by a bar code scanner without referring to the production data (production log) in the case of

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check out.

### 7/5/2 (Item 2 from file: 347)

DIALOG(R) File 347: JAPIO

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06882452 \*\*Image available\*\*

COMMODITY SALE MANAGING METHOD AND COMMODITY SALE DATA MANAGING SYSTEM

PUB. NO.: 2001-109960 [JP 2001109960 A]

PUBLISHED: April 20, 2001 (20010420)

INVENTOR(s): SAKAI KENJI

APPLICANT(s): TERAOKA SEIKO CO LTD

APPL. NO.: 2000-023402 [JP 200023402] FILED: January 31, 2000 (20000131)

PRIORITY: 11-218216 [JP 99218216], JP (Japan), July 30, 1999 (19990730)

INTL CLASS: G07G-001/12; G06F-017/60; G06K-001/12

#### ABSTRACT

PROBLEM TO BE SOLVED: To provide a commodity sale managing method and a commodity sale data managing system capable of sales strategy planning and will determination supporting in a retail store by improving the efficiency

in processing such as **pricing** of a commodity, especially, of **fresh food** , discounting, check of validity for taste and waste treatment and automatically summing up data such as production result, discount result and sales result.

SOLUTION: The production result data are summed up on the basis of an article label with bar code issued by a weighting/packaging/pricing machine AW, weight label printer DPS and label printer DP. At the time of estimated discounting of an article, the discount data are summed up on the basis of a discount label issued by a handy terminal HT. The sales result data are summed up on the basis of registering/account settling processing of the commodity in a POS register PR. These summed-up data are stored in a file server FS and provided.

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7/5/3 (Item 3 from file: 347)

DIALOG(R) File 347: JAPIO

(c) 2005 JPO & JAPIO. All rts. reserv.

03196391 \*\*Image available\*\*

SALES AUTOMATING DEVICE FOR RETAIL SHOP

PUB. NO.: 02-171891 [JP 2171891 A] PUBLISHED: July 03, 1990 (19900703)

INVENTOR(s): TORIHATA SHIGENORI

APPLICANT(s): KOMATSU LTD [000123] (A Japanese Company or Corporation), JP

(Japan)

APPL. NO.: 63-325538 [JP 88325538]
FILED: December 23, 1988 (19881223)
INTL CLASS: [5] G07G-001/01; B65C-009/46

JAPIO CLASS: 29.4 (PRECISION INSTRUMENTS -- Business Machines)

JAPIO KEYWORD: R011 (LIQUID CRYSTALS); R107 (INFORMATION PROCESSING -- OCR &

OMR Optical Readers); R116 (ELECTRONIC MATERIALS -- Light Emitting Diodes, LED); R131 (INFORMATION PROCESSING --

Microcomputers & Microprocessers)

JOURNAL: Section: P, Section No. 1108, Vol. 14, No. 438, Pg. 76,

September 19, 1990 (19900919)

#### ABSTRACT

PURPOSE: To save labor in a register and to use practically sales information by automating the determination and display of a sales discount amount, the transmission of the amount to the register according to an elapsed time after the production of perishables, etc., the accumulation and transmission of temperature control information, etc., of a showcase.

CONSTITUTION: More than one temperature sensor 1a and display 1b are provided in a showcase 1, which is equipped with a freeze function, to display the **perishables** and connected to an information processor 2. According to a signal from the processor 2, the temperature of the showcase is adjusted and based on the **elapsed** time after the production of a commodity, the determination or display of the **discount** amount at the time of sales and the transmission of the amount to a register 5 are executed. By adding a weight meter 3 or a printer 4, the production data, price, name, weight and the production time symbol of the commodity, or successive numbers and a bar code are printed. The labor is saved for the check of a production period and the input of the **discount** amount,

etc., and a sales automating device can be effectively utilized to the sales strategy of sales result information, etc. Then, reliance to a retail shop can be increased.

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(Item 1 from file: 350)
DIALOG(R) File 350: Derwent WPIX
(c) 2005 Thomson Derwent. All rts. reserv.
                 **Image available**
014395018
WPI Acc No: 2002-215721/200227
Related WPI Acc No: 1998-193843; 1998-532192; 1999-190705; 1999-204853;
  1999-204854; 1999-204855; 1999-312503; 1999-429754; 1999-508393;
  2000-053611; 2000-053613; 2000-087500; 2000-087503; 2000-106161;
  2000-270258; 2000-328274; 2000-423518; 2000-431389; 2000-431408;
  2000-270258; 2000-328274; 2000-423518; 2000-431389; 2000-431408; 2000-578956; 2000-610539; 2000-671821; 2000-679014; 2001-060626; 2001-146867; 2001-146878; 2001-157972; 2001-159089; 2001-159300; 2001-181019; 2001-265605; 2001-342730; 2001-342996; 2001-388796; 2001-464538; 2001-624069; 2002-049370; 2002-096655; 2002-237036; 2002-254256; 2002-402061; 2002-434665; 2002-582966; 2002-607014; 2002-698146; 2003-057024; 2003-075336; 2003-199382; 2003-265264; 2003-392435; 2003-419813; 2003-556901; 2003-644216; 2003-656976; 2004-318327; 2004-3166858; 2004-32676; 2004-356945; 2005-037913;
  2004-118327; 2004-166858; 2004-202576; 2004-356945; 2005-037912;
  2005-151413; 2005-151427; 2005-241002
XRPX Acc No: N02-165261
  Machine readable medium for point -of- sale terminal e.g. quick service
  restaurant, stores pricing database defining representations and
           ranges for each food product
Patent Assignee: OTTO J (OTTO-I); TEDESCO D E (TEDE-I); VAN LUCHENE A S
   (VLUC-I); WALKER J S (WALK-I)
Inventor: OTTO J; TEDESCO D E; VAN LUCHENE A S; WALKER J S
Number of Countries: 001 Number of Patents: 001
Patent Family:
Patent No
                  Kind
                           Date
                                      Applicat No
                                                         Kind
                                                                  Date
                                                                               Week
US 20010056376 A1 20011227 US 97822709
                                                          Α
                                                                  19970321 200227 B
                                      US 97920116
                                                           Α
                                                                19970826
                                                                19980522
                                      US 9883483
                                                           Α
                                      US 2001858458
                                                         Α
                                                              20010516
Priority Applications (No Type Date): US 2001858458 A 20010516; US 97822709
  A 19970321; US 97920116 A 19970826; US 9883483 A 19980522
Patent Details:
Patent No Kind Lan Pg
                              Main IPC
                                                Filing Notes
US 20010056376 A1 30 G06F-017/60
                                                 CIP of application US 97822709
                                                CIP of application US 97920116
                                                CIP of application US 9883483
                                                CIP of patent US 6119099
                                                CIP of patent US 6267670
Abstract (Basic): US 20010056376 A1
```

NOVELTY - The pricing database organized according to a data structure defines several representations of food products. The data structure also defines several price ranges corresponding to each food product and indicates the maximum and minimum price of the sales of corresponding food product in exchange for a round -up amount associated with a purchase.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are also included for the following:

- (a) Aging food products sales method;
- (b) Aging food products sales apparatus;
- (c) Medium encoded with a program for implementing sales of aging food products

USE - Machine readable medium for **point** -of- **sale** ( **POS** ) terminal e.g. quick service restaurant, upscale restaurant, coffee shop or diner. Also for service retailers such as automobile service providers, beauty saloons and photo processing providers.

ADVANTAGE - Allows restaurants or similar entity to significantly reduce cost and thus increases profit by identifying and selling aged food products. Reduces waste associated with aged food products further, by dynamically adjusting the pricing database.

DESCRIPTION OF DRAWING(S) - The figure shows a schematic illustration of restaurant apparatus.

pp; 30 DwgNo 1/15

Title Terms: MACHINE; READ; MEDIUM; POINT; SALE; TERMINAL; QUICK; SERVICE; RESTAURANT; STORAGE; PRICE; DATABASE; DEFINE; REPRESENT; PRICE; RANGE; FOOD; PRODUCT

Derwent Class: T01; T05

International Patent Class (Main): G06F-017/60

International Patent Class (Additional): G06G-001/14

File Segment: EPI

#### 7/5/5 (Item 2 from file: 350)

DIALOG(R) File 350: Derwent WPIX

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014204525 \*\*Image available\*\*
WPI Acc No: 2002-025222/200203

XRPX Acc No: N02-019497

Product pricing method for drugs, involves calculating reduced price for drug product, based on expiry date

Patent Assignee: KRESPI Y P (KRES-I)

Inventor: KRESPI Y P

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
US 20010032196 A1 20011018 US 99172816 P 19991221 200203 B
US 2000746711 A 20001221

Priority Applications (No Type Date): US 99172816 P 19991221; US 2000746711 A 20001221

Patent Details:

Patent No Kind Lan Pg Main IPC Filing Notes
US 20010032196 A1 9 G06F-017/60 Provisional application US 99172816

Abstract (Basic): US 20010032196 A1

NOVELTY - A **pricing** model associated with a drug product for which a purchase request is received, is retrieved from a **database**. A reduced price for the product is computed, based on information regarding the manufacturing data, packaging and **expiration** dates of the product quantity of drug-product package, and whether the drug product is prescription or over the counter.

USE - For offering products such as drugs, flowers,  $\mbox{bread}$ , meat etc, at reduced price.

ADVANTAGE - Enables offering an item to an individual, for a reduced price.

DESCRIPTION OF DRAWING(S) - The figure shows the flowchart of product offering method.

pp; 9 DwgNo 3/3

Title Terms: PRODUCT; PRICE; METHOD; DRUG; CALCULATE; REDUCE; PRICE; DRUG; PRODUCT; BASED; EXPIRE; DATE

Derwent Class: T01

International Patent Class (Main): G06F-017/60

File Segment: EPI

# 7/5/6 (Item 3 from file: 350) DIALOG(R)File 350:Derwent WPIX

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012960377 \*\*Image available\*\*
WPI Acc No: 2000-132227/200012

XRPX Acc No: N00-099992

Discount information display management procedure in supermarket - involves reading variety of goods and discount information from portable terminal by supermarket employee and displaying discount information along with brand name, price, etc., for consumers

Patent Assignee: HITACHI LTD (HITA )

Number of Countries: 001 Number of Patents: 001

Patent Family:

Patent No Kind Date Applicat No Kind Date Week
JP 2000003476 A 20000107 JP 98168037 A 1998061 200012 B

Priority Applications (No Type Date): JP 98168037 A 19980616 Patent Details:
Patent No Kind Lan Pg Main IPC Filing Notes

JP 2000003476 A 5 G07G-001/12

Abstract (Basic): JP 2000003476 A

NOVELTY - Variety of goods and discount information needed by a customer is given to a portable terminal (01) by a supermarket employee. An output for the discount information is transmitted to a memory (031) and added in a merchandise management database (032). The goods purchased by the consumer is displayed with the brand name, price and discount information on a display for consumers (04).

 $\ensuremath{\mathsf{USE}}$  -  $\ensuremath{\mathsf{Use}}$  to provide reference information during purchasing goods by consumer in supermarket.

ADVANTAGE - Since the read discount information is displayed along with brand name, price, for consumers, disposal of goods like **fresh foodstuffs** for a particular day is supplied more reliably and also discount information can be set based on necessity. DESCRIPTION OF DRAWING(S) - The figure shows the block diagram representation of discount information display system. (01) Portable terminal; (04) Display for consumers; (031) Memory; (032) Merchandise management **database**.

Dwg.1/6

Title Terms: DISCOUNT; INFORMATION; DISPLAY; MANAGEMENT; PROCEDURE; SUPERMARKET; READ; VARIETY; GOODS; DISCOUNT; INFORMATION; PORTABLE; TERMINAL; SUPERMARKET; EMPLOY; DISPLAY; DISCOUNT; INFORMATION; BRAND; NAME; PRICE; CONSUME

Derwent Class: T01; T05

International Patent Class (Main): G07G-001/12

International Patent Class (Additional): G06F-017/60

File Segment: EPI

EIC 3600

7/5/7 (Item 4 from file: 350) DIALOG(R) File 350: Derwent WPIX (c) 2005 Thomson Derwent. All rts. reserv. 012575163 \*\*Image available\*\* WPI Acc No: 1999-381270/199932 XRPX Acc No: N99-286013 Perishable goods sales management using point of sales data - keeps track of various transactions pertaining to sectionalized individual goods and displays income estimates as per prevailing projected input costs selling prices Patent Assignee: NIPPON RISAJU KK (NIRI-N) Number of Countries: 001 Number of Patents: 001 Patent Family: Patent No Kind Date Applicat No Kind Date Week JP 11149589 19990602 JP 97333458 19971118 Α Α 199932 B Priority Applications (No Type Date): JP 97333458 A 19971118 Patent Details: Main IPC Patent No Kind Lan Pg Filing Notes JP 11149589 22 G07G-001/12 Α Abstract (Basic): JP 11149589 A NOVELTY - The sales data relates to itemwise costs, current selling prices, and a host of indirect variables like sales cycles, quantities, in process wastage etc., An estimate of income can be made available with the prevailing projected **pricing** strategies, through use of the above data. DETAILED DESCRIPTION - The computer (10) maintains in its registers (12a) unitized sales data available from the terminal equipment (30). A hand held terminal (40) monitors the above sales data and accesses them over the display (32). USE - It finds application with sales counters handling fresh foodstuffs of considerable variety. ADVANTAGE - It assists rationalizing stock order controls, sales reorganization etc., while providing estimates of income accruals arbitrary times chosen. DESCRIPTION OF DRAWING(S) - The functional block diagram in the sketch shows the computer configuration that handles the sales data. (10) Computer; (12a) Registers(; (32) Display; (40) Hand held terminal. Dwg.1/17 Title Terms: PERISHABLE; GOODS; SALE; MANAGEMENT; POINT; SALE; DATA; KEEP TRACK; VARIOUS; TRANSACTION; PERTAIN; INDIVIDUAL; GOODS; DISPLAY; INCOME; ESTIMATE; PER; PREVAILING; PROJECT; INPUT; COST; SELL; PRICE Derwent Class: T01; T05 International Patent Class (Main): G07G-001/12 International Patent Class (Additional): G06F-017/60; G06F-019/00 File Segment: EPI 7/5/8 (Item 5 from file: 350) DIALOG(R) File 350: Derwent WPIX (c) 2005 Thomson Derwent. All rts. reserv. 012384598 \*\*Image available\*\* WPI Acc No: 1999-190705/199916 Related WPI Acc No: 1998-193843; 1998-532192; 1999-204853; 1999-204854; 1999-204855; 1999-312503; 1999-429754; 1999-508393; 2000-053611; 2000-053613; 2000-087500; 2000-087503; 2000-106161; 2000-270258;

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2000-328274; 2000-423518; 2000-431389; 2000-431408; 2000-578956;
  2000-610539; 2000-671821; 2000-679014; 2001-060626; 2001-146867;
  2001-146878; 2001-157972; 2001-159089; 2001-159300; 2001-181019;
  2001-265605; 2001-342730; 2001-342996; 2001-388796; 2001-464538;
  2001-624069; 2002-049370; 2002-096655; 2002-215721; 2002-237036;
  2002-254256; 2002-402061; 2002-434665; 2002-582966; 2002-607014;
  2002-698146; 2003-057024; 2003-075336; 2003-199382; 2003-265264;
  2003-392435; 2003-419813; 2003-556901; 2003-644216; 2003-656976;
  2004-118327; 2004-166858; 2004-202576; 2004-356945; 2005-037912;
  2005-151413; 2005-151427; 2005-241002
XRPX Acc No: N99-139461
           food product selling method
   Aging
Patent Assignee: WALKER ASSET MANAGEMENT LP (WALK-N); WALKER DIGITAL CORP
  (WALK-N); WALKER DIGITAL LLC (WALK-N)
Inventor: OTTO J; TEDESCO D E; VAN LUCHENE A S; WALKER J S
Number of Countries: 082 Number of Patents: 009
Patent Family:
Patent No
              Kind
                     Date
                             Applicat No
                                            Kind
                                                   Date
                                                            Week
WO 9910794
               A2
                   19990304
                             WO 98US17274
                                             Α
                                                 19980820
                                                           199916
AU 9892000
                   19990316
                             AU 9892000
               Α
                                             Α
                                                 19980820
                                                           199930
AU 9940826
                   19991213
                             AU 9940826
               Α
                                             Α
                                                 19990518
                                                           200020
EP 1016016
               A2
                   20000705
                            EP 98944464
                                             Α
                                                 19980820
                                                           200035
                             WO 98US17274
                                             Α
                                                 19980820
BR 9811995
               Α
                   20000905
                             BR 9811995
                                             Α
                                                 19980820
                                                           200048
                             WO 98US17274
                                             Α
                                                 19980820
CN 1272929
               Α
                   20001108
                             CN 98808483
                                             Α
                                                 19980820
                                                           200114
                             KR 2000701946
KR 2001023311
                   20010326
               Α
                                             Α
                                                 20000225
                                                           200161
                             WO 98US17274
JP 2001514410
               W
                   20010911
                                             Α
                                                 19980820
                                                           200167
                             JP 2000508047
                                                 19980820
                                             Α
MX 2000001854 A1 20020501
                            WO 98US17274
                                             Α
                                                 19980820
                                                           200368
                             MX 20001854
                                             Α
                                                 20000222
Priority Applications (No Type Date): US 9883483 A 19980522; US 97920116 A
  19970826; US 98219220 A 19981223
Patent Details:
Patent No Kind Lan Pg
                         Main IPC
                                     Filing Notes
WO 9910794
              A2 E 54 G06F-001/00
   Designated States (National): AL AM AT AU AZ BA BB BG BR BY CA CH CN CU
   CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR
   LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM
   TR TT UA UG UZ VN YU ZW
   Designated States (Regional): AT BE CH CY DE DK EA ES FI FR GB GH GM GR
   IE IT KE LS LU MC MW NL OA PT SD SE SZ UG ZW
AU 9892000
              Α
                                     Based on patent WO 9910794
AU 9940826
              Α
                                     Based on patent WO 9962016
EP 1016016
              A2 E
                       G06F-017/60
                                     Based on patent WO 9910794
   Designated States (Regional): AL AT BE CH CY DE DK ES FI FR GB GR IE IT
   LI LT LU LV MC MK NL PT RO SE SI
BR 9811995
              Α
                                     Based on patent WO 9910794
CN 1272929
                       G06F-017/60
              Α
KR 2001023311 A
                       G06F-017/60
JP 2001514410 W
                    52 G06F-017/60
                                     Based on patent WO 9910794
MX 2000001854 A1
                       G06F-001/00
                                     Based on patent WO 9910794
Abstract (Basic): WO 9910794 A2
        NOVELTY - The time until the expiration of a food product is
    determined by receiving a start signal indicating that a food product
    is available to sell. The start signal may be generated by a timer on a
```

JMB Date: 23-Jun-05

warming bin that is initiated when a food product is placed in the

warming bin. By measuring the **elapsed time** since the start signal was received, the time until product **expiration** is determined. Based upon the time until **expiration**, the **automated** kitchen **apparatus** sets the **minimum price** of that **food** product. Customers at the **point** -of- **sale** terminal may then purchase the **aged food** product for the **minimum price**.

DETAILED DESCRIPTION - INDEPENDENT CLAIMS are included for an apparatus for selling an **aged food** product, and a computer readable medium encoded with processing instructions for implementing a method for selling an **aging food** product.

USE - Automated kitchen apparatus for determining time until the expiration of food products.

ADVANTAGE - Reduces costs associated with inability to sell perished food products.

DESCRIPTION OF DRAWING(S) - The drawing shows a store server of a restaurant apparatus in accordance with the invention.

Data storage logic (82)

Input device (84)

Printer (86)

Display device (88)

Processor control program (90)

Inventory database (92)

Aged inventory database (94)

Price adjustment database (96)

pp; 54 DwgNo 4/15

Title Terms: FOOD ; PRODUCT; SELL; METHOD

Derwent Class: S04; T01; T05

International Patent Class (Main): G06F-001/00; G06F-017/60

International Patent Class (Additional): G07G-001/12

File Segment: EPI

Set	Items	Description			
S1	399358	FOOD? OR PERISHABLE? OR FAST() FOOD? OR BURGER? OR HAMBURGE-			
		OR CHEESEBURGER? OR HOTDOG? OR CHICKEN OR SANDWICH? OR MEA-			
		? OR BUN? ? OR ROLL? ? OR BREAD? OR BAKED()GOOD?			
S2	516647				
	??	? OR LAPS OR LENGTH) (1W) TIME OR (HOW OR TOO) () LONG OR STALE?			
	0	R SELL()BY OR USE()BEFORE OR SPOIL? OR EXPIR??? OR EXPIRATI-			
		OR PERISHED OR OUTDATED OR PASS? (1W) PRIM OR FRESH?			
s3	54375	(ROUND? OR DISCOUNT? OR RANGE? OR PERCENTAGE OR MAXIMUM OR			
	MI	NIMUM) (1N) (AMOUNT? OR PRICE? OR SALE? ?) OR PRICING			
S4	348228	POINT? (1W) SALE? OR POS OR DATABASE? OR DATABANK? OR DATA()-			
	(B	ASE? ? OR BANK? ? OR FILE? ?) OR DB OR DBS OR DBMS OR (AUTO-			
	MA	T? OR COMPUTER?) (1W) (APPARATUS OR DEVICE OR SYSTEM OR BASED			
OR NETWORK OR PROCESS? OR FUNCTION? OR CONTROL? OR TERMINAL)					
S5	21166	S1(S)S2			
S6	134	S5(S)S3			
s7		S6(S)S4			
S8	. 14	S7 AND IC=G06F-017/60			
? show files					
File 348:EUROPEAN PATENTS 1978-2005/Jun W02					
(c) 2005 European Patent Office					
File 349:PCT FULLTEXT 1979-2005/UB=20050616,UT=20050609					
(c) 2005 WIPO/Univentio					

JMB

Date: 23-Jun-05

# 8/3,K/1 (Item 1 from file: 348) DIALOG(R)File 348:EUROPEAN PATENTS (c) 2005 European Patent Office. All rts. reserv.

#### 01520420

Administration process and system for manufacturing and selling products Verwaltungsverfahren und -system zum Herstellen und Verkaufen von Produkten Procede et systeme d'administration pour la fabrication et la vente de produits

### PATENT ASSIGNEE:

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#### INVENTOR:

Teraoka, Kazuharu, Teraoka Seiko Co. Ltd., 13-12, Kugahara 5-chome, Ohta-ku, Tokyo, (JP)

Oono, Tetsuo, Teraoka Seiko Co. Ltd., 13-12, Kugahara 5-chome, Ohta-ku, Tokyo, (JP)

Kanno, Tatsuya, Teraoka Seiko Co. Ltd., 13-12, Kugahara 5-chome, Ohta-ku, Tokyo, (JP)

#### LEGAL REPRESENTATIVE:

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PATENT (CC, No, Kind, Date): EP 1271378 A2 030102 (Basic) EP 1271378 A3 040414

APPLICATION (CC, No, Date): EP 2002014034 020627;

PRIORITY (CC, No, Date): JP 2001199911 010629; JP 2001363366 011128; JP 2001391897 011225; JP 200240602 020218

DESIGNATED STATES: DE; FR

EXTENDED DESIGNATED STATES: AL; LT; LV; MK; RO; SI INTERNATIONAL PATENT CLASS: G06F-017/60; G07G-001/00 ABSTRACT WORD COUNT: 176

NOTE:

Figure number on first page: 1

LANGUAGE (Publication, Procedural, Application): English; English; English

#### INTERNATIONAL PATENT CLASS: G06F-017/60 ...

- ... ABSTRACT as a machine readable code such as a barcode on the price label of a **perishable food** product, and a block ID number linked with the pack ID number for identifying the...
- ...registration at the checkout such as the product code and price, and data on the **expiry** date of the product are stored. Consequently, it is possible to total manufacturing data for each **perishable food** raw material block. A processing method and device is also provided for product manufacturing data...
- ...sales data, which can perform accurate inventory control and gross margin administration for each purchased **perishable food** block, and can automatically determine whether or not a product has **expired**. Furthermore, the present invention also provides a product discounting method, a product registration method, a **pricing** device, a **Pos** system, a product **pricing** and registration system, and a product discounting method and discounting system.

#### 8/3, K/2 (Item 1 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT (c) 2005 WIPO/Univentio. All rts. reserv.

01043254 \*\*Image available\*\*

METHOD AND SYSTEM FOR TRACKING AND PROVIDING INCENTIVES AND BEHAVIORAL INFLUENCES RELATED TO MONEY AND TECHNOLOGY

PROCEDE ET SYSTEME DE SUIVI ET D'OCTROI D'INCITATIONS À DES TACHES ET ACTIVITES ET AUTRES DOMAINES DE COMPORTEMENT TOUCHANT À L'ARGENT, AUX INDIVIDUS, À LA TECHNOLOGIE, ET AUTRES VALEURS

Patent Applicant/Inventor:

MARSHALL T Thaddeus, 7 Clover Leaf Court, Medford, NJ 08055, US, US (Residence), US (Nationality)

Legal Representative:

ROSENTHAL Robert E (agent), Duane, Morris LLP, One Liberty Place, Philadelphia, PA 19103, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200373236 A2-A3 20030904 (WO 0373236)
Application: WO 2003US5982 20030227 (PCT/WO US03005982)
Priority Application: US 2002360347 20020227; US 2002361794 20020305; US

2002364237 20020313; US 2002364448 20020314; US 2002370518 20020404; US 2002394827 20020709; US 2002403166 20020813; US 2002413270 20020924; US 2002414860 20020930; US 2002416135 20021003; US 2002416288 20021004; US 2002418413 20021015; US 2002421170 20021025; US 2002422042 20021028; US 2002427787 20021119; US 2002429596 20021126; US 2002430542 20021202; US 2002433921 20021216; US 2003439306 20030109

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SD SE SG SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR HU IE IT LU MC NL PT SE SI SK TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 66639

Main International Patent Class: G06F-017/60

Fulltext Availability:

Claims

#### Claim

on location infonnation stored in a **database** and compared to travel destination information. The list may be presented in an appropriate manner...or to confirm that a postal address may be found in the map server's **database**. If the information is not verified, then the individual may be asked one or more...number also provided to the selected retailer for verification purposes. The coupon will indicate the **expiration** time, the business location, and the benefit, e.g., a discount or a free product...

...service. The individual then causes the coupon to print on the printer of the client **computer system**, and takes the coupon to the retailer to obtain ...to execute the steps of the method. The invention may also

be embodied in a **computer system** having means, in the form of computer hardware and software, for accomplishing the steps of...other variations. These methods may be combined or coordinated with other methods described herein.

Electronic **Database** Searches and other Services [000257] Various providers of electronic **database** services such as Lexis-Nexis and others provide various forms of search and information services after the benefits were provided to users of the 108

database . Users of the system may be rewarded for paying bills by preferred dates and by...

...in a program. For example, rewards may be provided for adoption and/or use of **database** services, ...These methods may be combined or coordinated with other methods described herein.

Discrete Dynamic Personal **Pricing** Program

[0002581 A method for providing offers targeted to potential customers includes the steps of...

...an offer, and communicating the offer to the requester. [000259] Such a discrete dynamic personal **pricing** system and method includes receiving ...using a survey, may include an indication of the possible or definite availability of personal **pricing** on individual items or categories of items at a website, in a paper catalog, or...be requested. After the information is provided, the consumer may be provided with the personal **pricing** information. In another variation, the consumer must provide personal information before being made aware of the availability of the personal **pricing** program. The information, however obtained, may be provided to a single retailer, which then provides...

#### 8/3,K/3 (Item 2 from file: 349)

DIALOG(R) File 349:PCT FULLTEXT

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01012856 \*\*Image available\*\*

PATIENT COMMUNICATION METHOD AND SYSTEM

PROCEDE ET SYSTEME DE COMMUNICATION AVEC LE PATIENT

Patent Applicant/Assignee:

DENHOLM ENTERPRISES INC, 6 Carnoustie Circle, West Palm Beach, FL 33401, US, US (Residence), US (Nationality). Inventor(s):

DENHOLM Diana B, 6 Carnoustie Circle, West Palm Beach, FL 33401, US, Legal Representative:

STEELE Rodman J Jr (agent), Akerman, Senterfitt & Eidson, PA, 222 Lakeview Avenue, SUite 400, P.O. Box 3188, West Palm Beach, FI 33402-3188, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200342781 A2-A3 20030522 (WO 0342781)
Application: WO 2002US35873 20021108 (PCT/WO US02035873)

Priority Application: US 2001332819 20011114

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ OM PH PL PT RO RU SC SD SE SG SI SK SL TJ TM TN TR TT TZ UA UG UZ VN YU ZA ZM ZW

(EP) AT BE BG CH CY CZ DE DK EE ES FI FR GB GR IE IT LU MC NL PT SE SK TR

- (OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG
- (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZM ZW
- (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English Fulltext Word Count: 8576

Main International Patent Class: G06F-017/60

Fulltext Availability: Detailed Description

#### Detailed Description

The patient can make electronic menu selections which can be transmitted to the nutrition center computer system 150. Upon delivery of the food to the patient, a print-out of the patient's food selections can be provided. Notably, a record of ordered food, time stamp information corresponding to the time of order and delivery can be stored for when new food should be ordered, that food has expired, or to determine pricing of products.

Visitors can interact with the patient through the visitor center computer 160...

#### 8/3,K/4 (Item 3 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00899532 \*\*Image available\*\*

METHODS AND APPARATUS FOR FORMULATION, INITIAL PUBLIC OR PRIVATE OFFERING, AND SECONDARY MARKET TRADING OF RISK MANAGEMENT CONTRACTS

PROCEDES ET SYSTEME POUR LA FORMULATION DE PREMIERES OFFRES PUBLIQUES OU PRIVEES ET LA NEGOCIATION DE MARCHE SECONDAIRE POUR DES CONTRATS DE GESTION DE RISQUES

Patent Applicant/Assignee:

PARETO PARTNERS LTD, 7 Thistle, Portola Valley, CA 94028, US, US (Residence), US (Nationality)

Inventor(s):

NAFEH John, 7 Thistle Road, Portola Valley, CA 94028, US,

YEE Kenton K, 180 Riverside Boulevard, Apt. 33F at Trump Place, New York, NY 10069, US,

Legal Representative:

NIXON Dale B (et al) (agent), Suite 3400, 717 North Harwood, Dallas, TX 75201, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200233627 A2 20020425 (WO 0233627)

Application: WO 2001US32275 20011015 (PCT/WO US0132275)

Priority Application: US 2000240903 20001017; US 2001284051 20010416; US 2001923035 20010806

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CO CR CU CZ DE DK DM DZ EC EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR

LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL

TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GQ GW ML MR NE SN TD TG

- (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
- (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 33670

Main International Patent Class: G06F-017/60 Fulltext Availability:

Claims

#### Claim

... developments. In one aspect of the present invention, a hedging service, which may operate a **computer network system** for selling and exchanging hedge instruments, would charge manufacturers and producers an up-front sales...back all the coupons, which relieves them of the obligation to settle the coupons at **expiry**. "Limit order for purchase of a coupon" - The only orders traders may place to buy...

...for a certain period of time. The offer must specify:

numbers of A coupons desired

maximum price per A coupon the aspiring buyer is offering

0 an expiration date after which the offer terminates. Acceptance of an outstanding limit order is binding on the offeror. The order is automatically withdrawn at 12.01 a.m. of the expiration date. However, traders may cancel their limit order at any time prior to their stated expiration date by placing a cancellation order. "Limit order for sale of a coupon" - A limit order to sell a coupon is an outstanding order specifying:

quantity of coupons offered for sale

minimum price per coupon demanded

53 an **expiration** date after which the offer terminates. Acceptance of an outstanding limit order is binding on...

...offeror. However, traders may cancel their limit order at any time prior to their stated **expiration** date by placing a cancellation order. Components of Coupon Markets

At any given instant before **expiry** , any coupon market will preferably consist

of the following:

a promoter who may (at its...A Firm-Specific and Intra-Industry Contract is a tradable instrument that pays off at **expiry** a prespecified inventory item. The inventory item may be a commodity, a semi-commodity, or...

...next year's Microsoft Windows operating system, or 100,000 banner ad displays on Yahoo!

" **Expiry** " refers to the period or time when the Firm-Specific and Intra-Industry Contracts may...

8/3, K/5 (Item 4 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00868228

USER SERVICES AND INFORMATION MANAGEMENT SYSTEM AND METHOD

# SYSTEME ET PROCEDE DE GESTION DES SERVICES ET INFORMATION $\underline{\mathbf{A}}$ DES UTILISATEURS

Patent Applicant/Assignee:

CITERRA TECHNOLOGIES L L C, 8117 Milwaukee Avenue, Milwaukee, WI 53213, US, US (Residence), US (Nationality)

Inventor(s):

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Legal Representative:

CHAN Alistair K (agent), Foley & Lardner, 777 East Wisconsin Avenue, 33rd Floor, Milwaukee, WI 53202-5367, US,

Patent and Priority Information (Country, Number, Date):

Patent:

WO 200201458 A2 20020103 (WO 0201458)

Application:

WO 2001US19931 20010622 (PCT/WO US0119931)

Priority Application: US 2000213462 20000623

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English Fulltext Word Count: 19630

Main International Patent Class: G06F-017/60 Fulltext Availability:

Claims

#### Claim

... status' (e.g. as a frequent visitor, an affiliation with a group, a special promotion, **age**, etc.) and therefore may be given special offers or priority treatment during the visit (e.g. special **pricing** or discounts, enhanced access, early reservations, coupons, etc.). [01 101 Using the data that is...

...20 is in communication with

communications network 1 10 and may include at least one  $\,$  database . Further, a terminal device 1 30 which may be any variety of terminal devices including...embodiment

of an intelligent interactive profiling system 600 is depicted. Such a system includes a **database** warehouse 61 0 including **databases** relating

to a plurality of cruises 61 2, 61 4, 61 6, 61 8, etc. and f urther, a database 61 9 for the current cruise that is in operation 61 9. Intelligent interactive profiling...

...of their interface monitor, etc. For example, when a new user is added to the **database**, a user prof (inverted exclamation mark)le 620 is started. The profile stores each event...

...a specified event or time period, all profiles of each user are

stored in a **database** warehouse 610. With each additional cruise (or event, or span of time), a profile is...

- ...is being created with each use of
  the interface system to later be stored in **database** warehouse 61 0 and
  then compiled into one user profile 620. A profile of activities...be
  conf igured and connected in a system 800 to
  communicate with an in-house **database** 81 0 which is running on a
  server, such as server 1 20 of FIG...
- ...destination by using a button such as button 1035.

  Alternatively, a user using a handheld computer device may !be able to save a coupon in the memory of the device and redeem...button configurations and screen display configurations may be used.

  Reservation system 1 200 utilizes a database 1 230 which stores information related to each of the particular restaurants. Further, a user...
- ...able to allow a user
  to search for particular restaurants or types of restaurants or food
  types and/or may be able to list the appropriate restaurants and allow a
  user...
- ...1 31 4 and 1 31 6. The chosen dining time is communicated to the **database** 1 230. If (inverted exclamation mark)t is found that the requested dining time is...
- ...used by the user. Further, in an alternative embodiment, tickets may be stored in a database and, therefore, an actual paper ticket may not be needed. For example, a user may just need to present identification at a ticketing window where an attendant accesses a ticket database and the user simply provides identification such as a driver's (inverted exclamation mark) (inverted...reservation button 2126. Accordingly, a user will be provided up to date information retrieved from database 2140 without having to consult extraneous paper, pamphlets, or brochures, or without having to ask...
- ...exemplary embodiment, explorer system 2000 may provide a network connection to an off-site navigation database, the off-site navigation database providing information relating to locations outside of the specified site.
  [01331 Referring now to FIG. 22, an account inquiry system 2200 is depicted. Account inquiry system 2200 interfaces with a database 2210 which keeps records of accounts for users of the particular site including the cruise...like to go (step 251 0). A plurality of destinations may be stored in the database or further an unlimited number of destinations may be stored or calculated. If a user...

8/3,K/6 (Item 5 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT
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00806384

# NETWORK AND LIFE CYCLE ASSET MANAGEMENT IN AN E-COMMERCE ENVIRONMENT AND METHOD THEREOF

### GESTION D'ACTIFS DURANT LE CYCLE DE VIE ET EN RESEAU DANS UN ENVIRONNEMENT DE COMMERCE ELECTRONIQUE ET PROCEDE ASSOCIE

Patent Applicant/Assignee:

ACCENTURE LLP, 1661 Page Mill Road, Palo Alto, CA 94304, US, US (Residence), US (Nationality)

Inventor(s):

MIKURAK Michael G, 108 Englewood Blvd., Hamilton, NJ 08610, US, Legal Representative:

HICKMAN Paul L (agent), Oppenheimer Wolff & Donnelly, LLP, 38th Floor, 2029 Century Park East, Los Angeles, CA 90067-3024, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200139030 A2 20010531 (WO 0139030)

Application: WO 2000US32324 20001122 (PCT/WO US0032324)

Priority Application: US 99444775 19991122; US 99447621 19991122

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CU CZ DE DK DZ EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW

- (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR
- (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
- (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW
- (EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English

Filing Language: English

Fulltext Word Count: 171499

Main International Patent Class: G06F-017/60

Fulltext Availability: Detailed Description

Detailed Description

... which the "sale" price reverts to the "regular" price. If a merchant wishes to change **prices** in response to a competitor's price, usually special effort 173

is required to change...

#### 8/3, K/7 (Item 6 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

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00805495 \*\*Image available\*\*

INSURANCE MARKETING METHODS

## PROCEDES DE COMMERCIALISATION D'ASSURANCES

Patent Applicant/Assignee:

ESURANCE INC, 2800 Third Street, 2nd Floor, San Francisco, CA 94107, US, US (Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

BUI Huyen K, 161 Park Plaza Drive, No.10, Daly City, CA 94015, US, US (Residence), US (Nationality), (Designated only for: US)

GOODMAN Jeffrey Lewis, 260 Bay Street, No. 414, San Francisco, CA 94133, US, US (Residence), US (Nationality), (Designated only for: US)

HARVEY Bennet, 10 Tara View Road, Tiburon, CA 94920, US, US (Residence), US (Nationality), (Designated only for: US) HOLM Donald, 24 Latimer Place, Walnut Creek, CA 94596, US, US (Residence) , US (Nationality), (Designated only for: US) JOHANSEN Hans S, 381 Adams Street, No. D, Oakland, CA 94610, US, US (Residence), US (Nationality), (Designated only for: US) KLOUCHE Moncef, Apartment 28, 556 Vallejo Street, San Francisco, CA 94133 , US, US (Residence), FR (Nationality), (Designated only for: US) LERNER Alex, 293 Parker Avenue, San Francisco, CA 94108, US, US (Residence), RU (Nationality), (Designated only for: US) TRAICHAL Patrick, 3535 El Portal Drive, No. A302, El Sobrante, CA 94803, US, US (Residence), US (Nationality), (Designated only for: US) ZONA David, 2700 Martinez Drive, Burlingame, CA 94010, US, US (Residence) , US (Nationality), (Designated only for: US) Legal Representative: CONARD Richard D (agent), Barnes & Thornburg, 11 South Meridian Street, Indianapolis, IN 46204, US, Patent and Priority Information (Country, Number, Date): WO 200139090 A1 20010531 (WO 0139090) Patent: Application: WO 2000US32342 20001127 (PCT/WO US0032342) Priority Application: US 99167636 19991126; US 99170027 19991210; US 2000198007 20000418; US 2000199483 20000425; US 2000209155 20000602 Designated States: (Protection type is "patent" unless otherwise stated - for applications prior to 2004) AE AG AL AM AT AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ DE DK DM DZ EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE TR (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG (AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW (EA) AM AZ BY KG KZ MD RU TJ TM Publication Language: English Filing Language: English Fulltext Word Count: 27278 Main International Patent Class: G06F-017/60 Fulltext Availability: Claims

#### Claim

- ... insurance customized down to the leve] of the individual customer.

  A method for insurance policy roll -over is illustrated in Fig. 7. This method simplifies the process of transferring a remaining...
- ...are obligated to pay first dollar exposure on clainis.

  Tuming to Figs. 10-10F, a **database** is provided into which a user enters information regarding personal property. The information includes such...
- ...the llke for cach plece of property. Users may elther enter infonnation directly into the **database**, as illustrated in Fig. 10, or, if they purchase insurance from an insurance provider using...
- ...homcowner's or renter's policy, then the infori---nation is automatically entered into the **database**, as indicated at A of Fig. 10. Referring now to Fig. 10A, and with reference...

Continuing to refer to Fig. 1 1, data regarding...

...consumption of those resources by the various customer segments, as determined from the operational statistics database. For example, operational data may indicate that individuals in the 30 to 35 year old age range make one call per policy sold, and always file claims orifine, as corripared with individuals in the 40 to 45 year old age range who call an average of four times per policy sold and call two times per clalm filed. The individuals in the 40 to 45 year old age range are more costly to support, and this additional cost can be reflected in the pricing of insurance policies sold to these individuals. Custorner segments can defined as precisely as possible...

- ...where statistically significant differences between groups exist. Grotips can be defined by any combination of age, sex, marital status, location, education, or like dernographenc information. Any rneasurable operational variable with...variables, and the insurance provider's operational support cost in order to generate a profitable pricing target for each customer segment. Additional localized factors, such as risk of fire, hurricane, crime...
- variances between currenfly stored **pricing** and the newly calculated **pricing** resulting from the algoritIun of dashed line box 2 above, and then updates the **pricing** 5 accordingly. Next, the system identifies those customers whose **pricing** has changed, and automatically sends out notification of the new **pricing** to those customers. Different levels of notification may be implemented in order to handle more appropriately customers whose **pricing** has risen by different amounts, percentages or the like. For example, a customer whiose **pricing** goes up by four percent might best be notified personally by an agent of the...the partner, to map the user being redirected to the information already mapped in the **database**. This should be synchronized. with the information transfer process to make sure that a user...

# 8/3,K/8 (Item 7 from file: 349) DIALOG(R)File 349:PCT FULLTEXT (c) 2005 WIPO/Univentio. All rts. reserv.

00787034 \*\*Image available\*\*

RETAIL LOCATION SHOPPING ASSISTANCE METHOD AND APPARATUS
PROCEDE ET APPAREIL DESTINES A L'ASSISTANCE A L'ACHAT DANS UN LIEU DE VENTE
AU DETAIL

Patent Applicant/Assignee:

MEALS COM, 1800 114th Avenue S.E., Bellevue, WA 98004, US, US (Residence), US (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

MOLBAK Jens H, 10320 S.E. 25th Street, Bellevue, WA 98004, US, US (Residence), US (Nationality), (Designated only for: US)
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Legal Representative:

HUGHES Richard L (et al) (agent), Sheridan Ross P.C., Suite 1200, 1560 Broadway, Denver, CO 80202-5141, US,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200120527 A1 20010322 (WO 0120527)

Application: WO 2000US25368 20000914 (PCT/WO US0025368)

Priority Application: US 99154006 19990915

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: English

Filing Language: English Fulltext Word Count: 7818

Main International Patent Class: G06F-017/60

Fulltext Availability: Detailed Description

#### Detailed Description

pricing and/or inventory information. In the embodiment depicted in 112, the retail location includes, or has access to, a database 122 storing 1 5 customer information. For example, name, address, banking or credit card inforination, telephone numbers, age, family members, shopping preferences and the like. In one embodiment, the database 122 includes past shopping information and/or the results of analysis based on past shopping information. For example, the database 122 may indicate that a shopper prefers natural food, organic food, low calorie food, low sodium food, convenience food or the like. The database 122 may indicate the shopper has certain shopping habits or preferences such as purchasing certain...

...correlating consumption patterns, it might be discovered that consumers who purchase a particular type of **chicken** prefer promotions or advertisements for a particular brand of lampshade (or any of a number...

#### 8/3,K/9 (Item 8 from file: 349)

DIALOG(R) File 349: PCT FULLTEXT

(c) 2005 WIPO/Univentio. All rts. reserv.

00787016 \*\*Image available\*\*

METHOD AND SYSTEM FOR IMPLEMENTING AND BILLING WAP AND INTERNET SERVICES
PROCEDE ET SYSTEME DE MISE EN OEUVRE ET DE FACTURATION DE SERVICES WAP ET
INTERNET

Patent Applicant/Assignee:

OY RADIOLINJA AB, P.O. Box 500, FIN-00181 Helsinki, FI, FI (Residence), FI (Nationality), (For all designated states except: US)

Patent Applicant/Inventor:

VAZVAN Behruz, Viulutie 7 B 25, FIN-00420 Helsinki, FI, FI (Residence), FI (Nationality), (Designated only for: US)

Legal Representative:

SEPPO LAINE OY (agent), Itamerenkatu 3 B, FIN-00180 Helsinki, FI,

Patent and Priority Information (Country, Number, Date):

Patent: WO 200120506 A1 20010322 (WO 0120506)
Application: WO 2000FI775 20000914 (PCT/WO FI0000775)

Priority Application: FI 991958 19990915

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AE AG AL AM AT AT (utility model) AU AZ BA BB BG BR BY BZ CA CH CN CR CU CZ CZ (utility model) DE DE (utility model) DK DK (utility model) DM DZ EE EE (utility model) ES FI FI (utility model) GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA MD MG MK MN MW MX MZ NO NZ PL PT RO RU SD SE SG SI SK SK (utility model) SL TJ TM TR TT TZ UA UG US UZ VN YU ZA ZW

(EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE

(OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

(AP) GH GM KE LS MW MZ SD SL SZ TZ UG ZW

(EA) AM AZ BY KG KZ MD RU TJ TM

Publication Language: English Filing Language: Finnish Fulltext Word Count: 20432

Main International Patent Class: G06F-017/60 Fulltext Availability: Claims

#### Claim

- ... etc. can be used in charging. The codes referred to can also be used for **pricing** and billing for purchases, electronic business, goods, and content, in the accounting station of the...the method, the code of the telephone number of the third party (e.g., a **fast food** chain) is used to route the call through the computer unit of the third party...to the user, taking into account the user's profile, e.g., hobbies, profession, sex, **age**, business, character (e.g., based on the user's horoscope sign), place of residence, and...
- ...own profiles, for example, through the Internet, when the profile information data is recorded in **databases** of network 3, or directly or using, e.g., OTA technology, in the user's...
- ...a minimum limit, for example, so that the service provider can offer at least a **minimum amount** of side-service services, to make the service profitable to the service provider. For example...
- ...of films, or on drinks offers, etc. All this inforination is recorded and updated in **databanks** 2, 3 (which can even be the user's own PC, which is connected to...

8/3,K/10 (Item 9 from file: 349)
DIALOG(R)File 349:PCT FULLTEXT

(c) 2005 WIPO/Univentio. All rts. reserv.

.00766038 \*\*Image available\*\*

PURCHASING SYSTEMS AND METHODS WHEREIN A BUYER TAKES POSSESSION AT A RETAILER OF A PRODUCT PURCHASED USING A COMMUNICATION NETWORK

SYSTEMES ET PROCEDES D'ACHAT OU UN ACHETEUR PREND POSSESSION CHEZ UN DETAILLANT D'UN PRODUIT ACHETE AU MOYEN D'UN RESEAU DE COMMUNICATION Patent Applicant/Assignee:

WALKER DIGITAL LLC, One High Ridge Park, Stamford, CT 06905, US, US (Residence), US (Nationality), (For all designated states except: US) Patent Applicant/Inventor:

WALKER Jay S, 124 Spectacle Lane, Ridgefield, CT 06877, US, US

```
(Residence), US (Nationality), (Designated only for: US)
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    (Residence), US (Nationality), (Designated only for: US)
  MIK Magdalena, 10 South Street, Greenwich, CT 06830, US, US (Residence),
    US (Nationality), (Designated only for: US)
  TEDESCO Daniel E, Apartment 6, 192 Park Street, New Canaan, CT 06840, US,
    US (Residence), US (Nationality), (Designated only for: US)
Legal Representative:
  DUGAN Brian M (et al) (agent), Walker Digital Corporation, Intellectual
    Property Department, Five High Ridge Park, Stamford, CT 06905, US,
Patent and Priority Information (Country, Number, Date):
  Patent:
                        WO 200079410 A2 20001228 (WO 0079410)
  Application:
                        WO 2000US12640 20000509 (PCT/WO US0012640)
  Priority Application: US 99337906 19990622
Designated States:
(Protection type is "patent" unless otherwise stated - for applications
prior to 2004)
  AE AG AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM DZ EE ES
  FI GB GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU
  LV MA MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT
  TZ UA UG US UZ VN YU ZA ZW
  (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
  (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
  (AP) GH GM KE LS MW SD SL SZ TZ UG ZW
  (EA) AM AZ BY KG KZ MD RU TJ TM
Publication Language: English
Filing Language: English
Fulltext Word Count: 30214
Main International Patent Class: G06F-017/60
Fulltext Availability:
  Claims
Claim
     of. (i) a product category; (ii) a product class; (iii) a product
  feature; and (iv) pricing information.
  107. A method of operating a retailer system, comprising:
  receiving redemption information from a...
...of. (i) a product category; (ii) a product class; (iii) a product
  feature; and (iv) pricing information.
  109. A method of operating a purchasing system, comprising:
  communicating with a buyer through...
...BASE 60
  RODUCT CLASS
  BASE 70 COMMUNICATION
  ODUCT FEATURE PORT 340
  BASE 80
  PRODUCT INPUT
  DATABASE 90 DEVICE
  ELLER PROCESSOR
  DATABASE 10
  DISPLAY
  RETAILER 344
  DATABASE 11
  OFFER PRINTER
  DATABASE 12
  346
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POS TERMINAL: 0739 1808 OPERATOR IDENTIFIER: 18735102 1810 TOTAL: \$178.91 1812 PAYEMENT TYPE: CASH; INTERNET PRICING VOUCHER PRODUCT PRODUCT IDENTIFIER PRICE 1820 1830 P064-44 \$49.99 P 1 07-77...11 I @1 1@ Redemption Code: 2250b - 225W@ 1111 0297-4673 2240 Retail Store B Expires : 12/15/99 22 Main Ave. (in addition, a 10% Washington, DC 20002 penalty will... 8/3,K/11 (Item 10 from file: 349) DIALOG(R) File 349: PCT FULLTEXT (c) 2005 WIPO/Univentio. All rts. reserv. 00739251 \*\*Image available\*\* METHOD FOR MARKETING AND SELLING THAT MAY CONTAIN A MEMBERSHIP BUYING OPPORTUNITY PROCEDE DE COMMERCIALISATION ET DE VENTE POUVANT INCLURE UN GROUPEMENT D'ACHATS EN COMMUN Patent Applicant/Assignee: AMWAY CORPORATION, 7575 Fulton Street East, Ada, MI 49355-0001, US, US (Residence), US (Nationality), (For all designated states except: US) Patent Applicant/Inventor: ARGANBRIGHT Daniel A, 955 Diamond, N.E., Grand Rapids, MI 49503, US, US (Residence), US (Nationality), (Designated only for: US) BAMBOROUGH Dave, 1786 Middleground Drive, S.E., Kentwood, MI 49546, US, US (Residence), US (Nationality), (Designated only for: US) BANCINO Randy S, 17011 Shaner Avenue, N.E., Rockford, MI 49341, US, US (Residence), US (Nationality), (Designated only for: US) BLODGETT James G, 5446 Discovery Drive, S.E., Kentwood, MI 49508, US, US (Residence), US (Nationality), (Designated only for: US) DANGL William, 1855 Laraway Lane, Grand Rapids, MI 49546, US, US (Residence), US (Nationality), (Designated only for: US) HORDER-KOOP Robin, 8099 Wilderness Trail, N.E., Ada, MI 49301, US, US (Residence), US (Nationality), (Designated only for: US) HUNKING Jim, 63 Mountainview Crescent, London, Ontario N6J 4M7, CA, CA (Residence), CA (Nationality), (Designated only for: US) MCDONALD Kenneth J, 9171 Conservancy, Ada, MI 49301, US, US (Residence), US (Nationality), (Designated only for: US) PARKER John P, 6188 Rogue River Meadows, Belmont, MI 49306, US, US (Residence), US (Nationality), (Designated only for: US) SAVAGE Kelly K, 4188 104th Street, S.W., Byron Center, MI 49315, US, US (Residence), US (Nationality), (Designated only for: US) VISSER Steven R, 2157 Okemos, S.E., Grand Rapids, MI 49506, US, US (Residence), US (Nationality), (Designated only for: US) ZEVALKINK Claire, 2900 Pioneer Club Road, S.E., Grand Rapids, MI 49506, US, US (Residence), US (Nationality), (Designated only for: US) Legal Representative: KATZ James L (agent), Brinks Hofer Gilson & Lione, NBC Tower, Suite 3600, 455 North Cityfront Plaza Drive, Chicago, IL 60611-5599, US,

```
Patent and Priority Information (Country, Number, Date):
  Patent:
                         WO 200052617 A1 20000908 (WO 0052617)
  Application:
                         WO 2000US5073 20000229 (PCT/WO US0005073)
   Priority Application: US 99122385 19990302; US 99126493 19990325; US
     2000515861 20000229
 Designated States:
(Protection type is "patent" unless otherwise stated - for applications
 prior to 2004)
   AE AL AM AT AU AZ BA BB BG BR BY CA CH CN CR CU CZ DE DK DM EE ES FI GB
   GD GE GH GM HR HU ID IL IN IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MA
   MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT TZ UA
   UG US UZ VN YU ZA ZW
   (EP) AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE
   (OA) BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG
   (AP) GH GM KE LS MW SD SL SZ TZ UG ZW
   (EA) AM AZ BY KG KZ MD RU TJ TM
 Publication Language: English
 Filing Language: English
 Fulltext Word Count: 44003
 Main International Patent Class: G06F-017/60
 Fulltext Availability:
   Claims
 Claim
 ... Member
   IIB
   FIG. 4e MO
   FIGW 4f
   HTTP
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   HTML
   Pages
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   Objects
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   Database
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 FEEDS SPOFTTS
 STOCKS
 MAPS...
...minimum documentation to the extent that such documents are include(] in
 the fields searched Electronic data base consulted during the
 intemaLional search (name of data
                                     base and, where practicable, search
 terms used) Please See Extra Sheet.
 C. DOCUMENTS CONSIDERED TO BE...July 1998) *
  INTERNATIONAL SEARCH REPORT International application No
 PCT/US00/05073
 B. FIELDS SEARCHED
 Electronic data bases consulted (Name ot data base and where
 practicable terms used):
 WEST, INTERNET, DIALOG
 SEARCH TERMS: MULTI-IEVEL MARKETING, NETWORK MARKETING...
 8/3,K/12
              (Item 11 from file: 349)
DIALOG(R) File 349: PCT FULLTEXT
(c) 2005 WIPO/Univentio. All rts. reserv.
00530662
            **Image available**
METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT AS A SUBSTITUTE FOR
    AN ORDERED PRODUCT
PROCEDE ET
              APPAREIL
                          PERMETTANT
                                       DE VENDRE UNE DENREE ALIMENTAIRE
    VIEILLISSANT COMME PRODUIT DE REMPLACEMENT D'UN ALIMENT COMMANDE
Patent Applicant/Assignee:
 WALKER ASSET MANAGEMENT LIMITED PARTNERSHIP,
Inventor(s):
 WALKER Jay S,
 VAN LUCHENE Andrew S.
 ROGERS Joshua D,
Patent and Priority Information (Country, Number, Date):
 Patent:
                       WO 9962014 A1 19991202
```

Dialog Search

Application: WO 98US19644 19980921 (PCT/WO US9819644)

Priority Application: US 9883483 19980522

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English Fulltext Word Count: 9374

Main International Patent Class: **G06F-017/60** Fulltext Availability:

Detailed Description

#### Detailed Description

... sold for an amount equal to or greater than the corresponding minimum price of the **food** product. Information stored in the **aged** inventory **database** 424 is available to the **POS** terminals 12, 14 and 16 (FIG. 1), so that any **POS** terminal may provide an indication of **aged food** 2 0 products that are currently available for sale. The information stored in the **aged** inventory **database** 424 is typically established by the **automated** kitchen **apparatus** 20 (FIG. 1). as described in the parent application.

Referring to FIG. 7, a table...the retail prices of the products included in the order plus any applicable taxes. A **rounded price** is generated (step 1708) and a **round** -up **amount** is calculated (step 1710) as

1 0 described in the parent application. If there are not any  ${f food}$  products of a predeten-nined  ${f age}$  category (step 1712), (e.g.  ${f food}$  products indicated by the price

adjustment **database** as corresponding to an **age** category "SELL FOR CHANGE

 ${\tt DUE"})\,,$  then the transaction is processed in a conventional manner (step  $\ldots$ 

...is adjusted accordingly (step 1722) and the food product is 2 0 exchanged for the **round** -up **amount** (step 1724). The **POS** terminal may determine that the offer has been accepted by actuation of a key on the input device of the **POS** terminal. Alternatively, a bar code scanner of the **POS** terminal may scan a bar code on the **food** product, and this scanning generates a signal that indicates acceptance of the offer. In

...order price \$4.97, the amount of change may be \$0.03 if the order **price** is **rounded** to the nearest \$1 Thus, the low amount of change due restricts the number of **food** products that may be offered to a customer in exchange for his change due.

Accordingly...

another...

## 8/3,K/13 (Item 12 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT (c) 2005 WIPO/Univentio. All rts. reserv.

00488469 \*\*Image available\*\*

SYSTEMS, METHODS AND COMPUTER PROGRAM PRODUCTS FOR ELECTRONIC TRADING OF FINANCIAL INSTRUMENTS

SYSTEMES, METHODES ET PROGRAMMES INFORMATIQUES DESTINES A LA NEGOCIATION ELECTRONIQUE D'INSTRUMENTS FINANCIERS

Patent Applicant/Assignee:

DERIVATIVES NET INC,

MAY R Raymond,

Inventor(s):

MAY R Raymond,

Patent and Priority Information (Country, Number, Date):

Patent: WO 9919821 A1 19990422

Application: WO 98US21518 19981013 (PCT/WO US9821518)

Priority Application: US 9762410 19971014

Designated States:

(Protection type is "patent" unless otherwise stated - for applications prior to 2004)

AL AM AT AT AU AZ BA BB BG BR BY CA CH CN CU CZ CZ DE DE DK DK EE EE ES FI FI GB GD GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SK SL TJ TM TR TT UA UG US UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD TG

Publication Language: English Fulltext Word Count: 34553

Main International Patent Class: G06F-017/60 Fulltext Availability:

Claims

#### Claim

... checking such that only valid symbols can be selected. An instrument should exist in the **database** to be valid, and not all combinations will exist. For additional verification, the symbol explode...buy) or an ask (i.e., sell). The user enters a price, quantity, and selects **how long** the order will be good. The price will default to current market level so the...along the bottom of the bid window 304 and ask window 306. The last trade **pricing** may be replaced by volume, duration, RQ, last close price, etc.

An advantage of the...net column 386 into the SUBSTITUTE SHEET (RULE 26)

input column 382 by selecting the Roll button 388, or by clearing all the positions by selecting the Clear button 389. Once...

#### 8/3, K/14 (Item 13 from file: 349)

DIALOG(R)File 349:PCT FULLTEXT

(c) 2005 WIPO/Univentio. All rts. reserv.

00479442 \*\*Image available\*\*

METHOD AND APPARATUS FOR SELLING AN AGING FOOD PRODUCT PROCEDE ET DISPOSITIF DE VENTE DE DENREE PERISSABLE

Patent Applicant/Assignee:

WALKER ASSET MANAGEMENT LIMITED PARTNERSHIP, Inventor(s):

WALKER Jay S, VAN LUCHENE Andrew S. OTTO Jonathan, TEDESCO Daniel E. Patent and Priority Information (Country, Number, Date): Patent: WO 9910794 A2 19990304 Application: WO 98US17274 19980820 (PCT/WO US9817274) Priority Application: US 97920116 19970826; US 9883483 19980522 Designated States: (Protection type is "patent" unless otherwise stated - for applications prior to 2004) AL AM AT AU AZ BA BB BG BR BY CA CH CN CU CZ DE DK EE ES FI GB GE GH GM HR HU ID IL IS JP KE KG KP KR KZ LC LK LR LS LT LU LV MD MG MK MN MW MX NO NZ PL PT RO RU SD SE SG SI SK SL TJ TM TR TT UA UG UZ VN YU ZW GH GM KE LS MW SD SZ UG ZW AM AZ BY KG KZ MD RU TJ TM AT BE CH CY DE DK ES FI FR GB GR IE IT LU MC NL PT SE BF BJ CF CG CI CM GA GN GW ML MR NE SN TD Publication Language: English

Fulltext Word Count: 12087

Main International Patent Class: G06F-017/60
Fulltext Availability:
Detailed Description
Claims

#### English Abstract

An automated kitchen apparatus (20) determines a time until expiration of a food product. In one embodiment, the kitchen apparatus determines the time until expiration by receiving a start signal indicating that a food product is available to sell. Customers at a POS terminal (12, 14, 16) may then purchase the aged food product for the minimum price set based on the time until expiration.

Detailed Description

... was received, the time until expiration is determined.

Based on the time until expiration, the automated kitchen apparatus sets the minimum price of that food product. Customers at a POS terminal may then purchase the aged food product for the minimum price, or in another embodiment for an amount that is greater than the minimum price. In one embodiment, an offer describing the food product and its minimum price is displayed on the POS terminal. In another embodiment, the customer is offered the food product for his change due, if that change due is not less than the minimum price.

'WO 99/10794 PCT/US98/17274

BRIEF DESCRIPTION OF THE DRAWINGS

FIG. I is...product that is available to sell at a reduced price; 1 5 and (iv) a minimum price 144 of the aged food product. As described below, an aged food product may be sold for an amount equal to the minimum price, or in another embodiment may be sold for an amount equal to or greater than the corresponding minimum price of the food product.

Information stored in the aged inventory database 94 is available to the POS terminals...Each entry includes (i) an age 330 defining an age

or age range; (ii) a **minimum price** 332 of the **food** product having that **age**; and (iii) a **maximum price** 334 of the **food** product having that **age**. In such an embodiment, each entry defines a **range** of **prices** for which a **food** product having a particular **age** may be sold. For example, the entry 324 indicates that **hamburgers** that have been in the warming bins fifteen minutes or less are to be sold...

...price (i.e. between \$0.69 and \$0.69). Similarly, the entry 328 indicates that hamburgers that have been in the warming bins more than eighteen minutes are to be sold...product. In one embodiment, the aged food product has a price that is exactly the minimum price specified by the price adjustment database 96. In another embodiment, the aged food product has a price that is greater than or equal to a minimum price (i.e. a higher price may be charged under certain circumstances). Similarly in still another embodiment, the aged food product has a price that is in a range from a minimum price to a maximum price.

W 0 99/10794 PCT[US98/17274
Once the (reduced) price of the...00 may be offered a second product in lieu of the \$0.26 change due (" round -up amount "). The upsell price, \$0.26, thus depends on the purchase price \$1 Similarly, the \$2.00 " rounded price " may also depend on the purchase price \$1 In this example, the rounded price is the next-greater whole number amount of dollars greater than the purchase price \$1...

#### ..may be

advantageously used with the present invention described herein to allow customers to purchase **aged** inventory for their change due. In particular, since customers generally do not know which **food** products are **aged**, it is difficult or impossible for customers to predict which **food** products will be offered to them.

Accordingly, there is a significant randomness in the offers...

#### ...described below.

During a customer transaction, the POS terminal generates a purchase price and a **rounded price** (steps 382 and 384), and therefrom calculates a **round** -up **amount** (step 386). The **round** -up **amount** is the difference

between the purchase price and the  $\ensuremath{\operatorname{\textbf{rounded}}}$   $\ensuremath{\operatorname{\textbf{price}}}$  . The  $\ensuremath{\operatorname{\textbf{POS}}}$  terminal then

determines whether there exist any **food** products that correspond to one or more predetermined **age** categories (step 388). For example, there may be a first **age** category that includes **food** products greater than fifteen minutes **old**, and a second **age** category that includes **food** products less than fifteen minutes **old**.

Food products corresponding to the first age category may be deemed excessively aged, and as...

...390). Otherwise, the
POS terminal determines whether any of these aged food products have a
minimum price that is less than or equal to the round -up amount
(step 392). If any do, at least one is selected and offered to the

customer (step 394). The **POS** terminal may output an indication of the **food** product to the operator and/or 20

customer via its display device. For example, the **POS** terminal may output the text "Would you like a **hamburger** for your \$0.32 change?" Selecting a **food** product to offer may be based on many criteria, as described below and in the...

...is appropriately adjusted as well (step 400). The selected food product is exchanged for the round -up amount (step 402), so the customer pays the rounded price for the total purchase including the aged food product. Finally, a signal is sent to the demand forecasting apparatus 168 (FIGS. 7 and 9) indicating that the food product is has 1 5 been sold and is no longer available (step 404).

The...the food product that is not aged.

In one embodiment, the POS terminal generates a round -up amount, and a package is constructed based on the round -up amount and the retail prices of food products in the package. In particular, the sum of the retail prices is greater than the round -up amount. The package is offered in exchange for the round -up amount. If accepted, the customer will recognize a significant benefit since the price paid for the package (the round -up amount) is less than the retail prices the customer would have expected to pay. In this embodiment, the package may include one or more aging food products. Of course, the

package price may be determined in a number of other ways...

#### Claim

... food product held in the means for holding;

1 5 a database for storing a **minimum price** of the **food** product; and means for setting the **minimum price** based on the time until **expiration**.

35 The apparatus of claim 34, in which the means for holding a food product...

...has been sold.

39 An apparatus for selling an aging food product, comprising: receiving a round -up amount from a POS terminal; determining an aging food product having a minimum price that is not greater than the round -up amount; and transmitting an indication of the food product to the POS terminal.

40 An apparatus for selling an

Set	Items	Description
S1	460747	FOOD? OR PERISHABLE? OR FAST() FOOD? OR BURGER? OR HAMBURGE-
	R?	OR CHEESEBURGER? OR HOTDOG? OR CHICKEN OR SANDWICH? OR MEA-
	L?	? OR BUN? ? OR ROLL? ? OR BREAD? OR BAKED()GOOD?
S2	625932	AGE OR AGED OR AGING OR OLD OR DAYOLD OR (ELAPS??? OR LAPS-
	??	? OR LAPS OR LENGTH) (1W) TIME OR (HOW OR TOO) () LONG OR STALE?
	0	R SELL()BY OR USE()BEFORE OR SPOIL? OR EXPIR??? OR EXPIRATI-
	ON	OR PERISHED OR OUTDATED OR PASS? (1W) PRIM OR FRESH?
S3	50308	(ROUND? OR DISCOUNT? OR RANGE? OR PERCENTAGE OR MAXIMUM OR
	MI	NIMUM) (1N) (AMOUNT? OR PRICE? OR SALE? ?) OR PRICING
S4	634960	POINT? (1W) SALE? OR POS OR DATABASE? OR DATABANK? OR DATA()-
	(B	ASE? ? OR BANK? ? OR FILE? ?) OR DB OR DBS OR DBMS OR (AUTO-
	MA	T? OR COMPUTER?) (1W) (APPARATUS OR DEVICE OR SYSTEM OR BASED
	OR	NETWORK OR PROCESS? OR FUNCTION? OR CONTROL? OR TERMINAL)
S5	26841	S1 AND S2
S6	210	S5 AND S3
<b>s</b> 7	4	S6 AND S4
S8	4	RD (unique items)
? show		
File		1969-2005/Jun W2
		05 Institution of Electrical Engineers
File		tation Abs Online 1861-2005/May
		05 ProQuest Info&Learning
File		Conferences 1993-2005/Jun W3
		05 BLDSC all rts. reserv.
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	(c) 20	05 The HW Wilson Co.
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	(c) 20	U5 The New York Times
File 4	75:Wall S	treet Journal Abs 1973-2005/Jun 22
	(C) 20	of the New Tork Times
rite 2		roup Globalbase(TM) 1986-2002/Dec 13
	(c) 20	02 The Gale Group

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Date: 23-Jun-05

(Item 1 from file: 2) 8/5/1 DIALOG(R)File 2: INSPEC (c) 2005 Institution of Electrical Engineers. All rts. reserv. INSPEC Abstract Number: C9712-7210-059 Title: DIALOG Select: DIALOG for knowledge workers-on the Web Author(s): O'Leary, M. Journal: Online vol.21, no.6 p.40-2Publisher: Online Inc, Publication Date: Nov.-Dec. 1997 Country of Publication: USA CODEN: ONLIDN ISSN: 0146-5422 SICI: 0146-5422(199711/12)21:6L.40:DSDK;1-L Material Identity Number: 0051-97006 U.S. Copyright Clearance Center Code: 0146-5422/97/\$2.00+00.15 Language: English Document Type: Journal Paper (JP) Treatment: Practical (P); Product Review (R) Abstract: DIALOG's latest end user venture is DIALOG Select, delivered via the World Wide Web (http://dialogselect.krinfo.com). It adopts from its predecessors: a concentration on full text data and detailed abstracts; an intricate menu structure to maneuver through DIALOG's giant collection; behind the scenes software to translate user queries into DIALOG commands; even DIALOG style pricing . Finally, it is intended for DIALOG's largest potential audience: knowledge workers in business and sci-tech professions. DIALOG Select joins the Wall Street Journal Interactive Edition, Profound, STN Easy, and LEXIS-NEXIS reQUESTer in the wave of professional service Web versions for end users. DIALOG Select should be able to hold its own in this fast company, especially if knowledge workers give it high marks for its great breadth of information, which has always been a big DIALOG advantage. However, there are some questions that arise from end user expectations in the Web age . Earlier generation end user products were hard enough to create. They had to combine clear database presentation, easy but powerful searching, and end user oriented pricing -all at once. In the Web age , the challenge is even more complex. Web dwellers, many of whom have never used a proprietary online service, have their own expectations. They are accustomed to ubiquitous links, visually enhanced presentations, and low cost or free access. They lack patience with the idiosyncrasies of older, proprietary services. DIALOG Select is an immense information treasure trove, but on the Web it is just one more site crying for attention. (0 Refs) Subfile: C Descriptors: business data processing; full-text databases; human factors; information services; Internet; social aspects of automation; software reviews

Identifiers: DIALOG Select; knowledge workers; World Wide Web; end user venture; full text data; detailed abstracts; menu structure; user queries; DIALOG commands; DIALOG style **pricing**; business; sci-tech professions; Wall Street Journal Interactive Edition; Profound; STN Easy; LEXIS-NEXIS reQUESTer; professional service Web versions; proprietary online service; clear **database** presentation; powerful searching; end user oriented **pricing** 

Class Codes: C7210 (Information services and centres); C7250R (
Information retrieval techniques); C5620W (Other computer networks); C7100
(Business and administration); C0230 (Economic, social and political aspects of computing); C6180 (User interfaces)
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8/5/2 (Item 1 from file: 35)

DIALOG(R)File 35:Dissertation Abs Online (c) 2005 ProQuest Info&Learning. All rts. reserv.

01444071 ORDER NO: AADAA-IC437574

ANALYSIS OF CONSUMER BEHAVIOUR IN MARKET AND TRANSITIONAL ECONOMIES: APPLICATIONS TO BRITAIN AND CHINA (MARKET ECONOMY)

Author: WANG, LIMIN

Degree: PH.D. Year: 1995

Corporate Source/Institution: UNIVERSITY OF SOUTHAMPTON (UNITED KINGDOM)

(5036)

Source: VOLUME 56/04-C OF DISSERTATION ABSTRACTS INTERNATIONAL.

PAGE 876.

Descriptors: ECONOMICS, GENERAL

Descriptor Codes: 0501

This thesis is a microeconometric analysis of consumer behaviour in both market economies and economies in transition from a centrally planned to a market system. As examples, we take the UK (in Part One) and China (in Part Two) respectively.

In Part One we make use of Family Expenditure Surveys (FES) to test the relevance of different models of consumer behaviour for the UK. In Chapter 1 we test the Frisch demand model in the life-cycle context using pseudo-panel data constructed from FES of 1978-84 and also extend the Frisch model to incorporate the durables, together with non-durables and labour supply decisions. We find that the life-cycle theory cannot simultaneously offer a satisfactory explanation of the behaviour of household hour/wage decision over both the life cycle and the business cycle. This is consistent with results based on earlier compatible data. Based on less restrictive model we do not find evidence rejecting symmetry restrictions.

The assumption imposed in Chapter 1 in the construction of pseudo-panel data, i.e. the constant marginal utility income among households whose heads fall into particular age cohorts, is also tested using seven cross-section FES data. We find that the marginal utility of income is not only related to the age of the head of household but also to other socio-demographic characteristics such as their educational attainment and occupation. This suggests that this crude assumption, implicit in aggregation, is not appropriate.

In Part Two we show how recent developments in consumer theory can be used to try to understand consumer behaviour in transitional economies where households are usually more constrained in their allocation of resources between consumption, leisure and saving, and where rationing and multi- pricing structures are common. In Chapter 3, using urban Chinese cross-section data at city level, we develop a methodology to investigate the short-run impact of recent Chinese economic reforms, such as the removal of the consumer rationing system for basic foodstuffs, on consumer welfare and the economy as a whole. We find that, in short-run, the complete removal of the rationing system would lead to price increases for some goods and decreases for others, with the net effect appearing to be progressive in the sense that the less well-off households experience greater aggregate price decreases.

The analysis presented in the thesis provides a building block for future research work on China. As more and better data become available we will be able to test the relevance of existing theory for consumer behaviour in transitional economies and to provide a better understanding of consumer behaviour upon which improved policy prescriptions can be based. (Abstract shortened by UMI.)

## 8/5/3 (Item 1 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

#### 09849342

Discovery **Foods** set for direct blitz on **Old** El Paso UK: Targeted marketing campaign from Discovery **Foods** Precision Marketing (ZCZ) 09 Aug 2002 p.3

Language: ENGLISH

Discovery **Foods** plans to bolster the marketing of its Mexican **food** range in an attempt to increase **sales**. A **range** of below the line marketing initiatives will be employed to promote the brand, including an e-marketing strategy and regular contact with customers on its **database**. The campaign also aims to raise awareness of the products as Discovery attempts to challenge the supremacy of **Old** El Paso in the UK's Mexican **food** market.

COMPANY: DISCOVERY FOODS; OLD EL PASO

PRODUCT: Canned Specialties (2032); Pickles, Sauces, Salad Dressing (2035

);

EVENT: Marketing Procedures (24);

COUNTRY: United Kingdom (4UK);

## 8/5/4 (Item 2 from file: 583)

DIALOG(R)File 583:Gale Group Globalbase(TM) (c) 2002 The Gale Group. All rts. reserv.

#### 09580061

Iceland scraps wacky Pos

UK: GRIMSEY PLANS TO SCRAP WACKY POS

Grocer (GR) 11 Aug 2001 p.8

Language: ENGLISH

Bill Grimsey, group chief executive of Iceland, <the UK-based frozen food specialist>, intends to scrap the chain's wacky instore Point of sale ( PoS ) material in favour of a bolder, cleaner and fresher image. He believes the new look will help the chain to restore its battered reputation. The new material has already been rolled out to stores nationally, and has been well received by customers. Iceland also intends to focus attention on its new pricing strategy which is based on "decent" everyday prices supported by strong promotions.

COMPANY: ICELAND

PRODUCT: Food Retailing (5400); EVENT: Marketing Procedures (24);

COUNTRY: United Kingdom (4UK);

```
Description
Set
       Items
      3370663
               FOOD? OR PERISHABLE? OR FAST() FOOD? OR BURGER? OR HAMBURGE-
            R? OR CHEESEBURGER? OR HOTDOG? OR CHICKEN OR SANDWICH? OR MEA-
            L? ? OR BUN? ? OR ROLL? ? OR BREAD? OR BAKED()GOOD?
              AGE OR AGED OR AGING OR OLD OR DAYOLD OR (ELAPS??? OR LAPS-
S2
             ??? OR LAPS OR LENGTH) (1W) TIME OR (HOW OR TOO) () LONG OR STALE?
             OR SELL()BY OR USE()BEFORE OR SPOIL? OR EXPIR??? OR EXPIRATI-
             ON OR PERISHED OR OUTDATED OR PASS? (1W) PRIM OR FRESH?
S3
                (ROUND? OR DISCOUNT? OR RANGE? OR PERCENTAGE OR MAXIMUM OR
            MINIMUM) (1N) (AMOUNT? OR PRICE? OR SALE? ?) OR PRICING
S4
      1312643
              POINT? (1W) SALE? OR POS OR DATABASE? OR DATABANK? OR DATA()-
             (BASE? ? OR BANK? ? OR FILE? ?) OR DB OR DBS OR DBMS OR (AUTO-
            MAT? OR COMPUTER?) (1W) (APPARATUS OR DEVICE OR SYSTEM OR BASED
            OR NETWORK OR PROCESS? OR FUNCTION? OR CONTROL? OR TERMINAL)
      269583
                S1(S)S2
S6
               S5(S)S3
        3466
s7
         233
               S6(S)S4
S8
           6
               S7 NOT PY>1997
        7780
S9
               S5(4S)S3
S10
         912
               S9 AND S4
S11
         133
               S10 NOT PY>1997
S12
         129
               RD (unique items)
S13 .
         484
               S9 (4S) S4
S14
          64
               S13 NOT PY>1997
S15
          62
               RD (unique items)
? show files
File 20:Dialog Global Reporter 1997-2005/Jun 23
(c) 2005 The Dialog Corp.
File 15:ABI/Inform(R) 1971-2005/Jun 23
         (c) 2005 ProQuest Info&Learning
File 810:Business Wire 1986-1999/Feb 28
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         (c) 2005 Financial Times Ltd
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         (c) 1999 PR Newswire Association Inc
File 634:San Jose Mercury Jun 1985-2005/Jun 22
         (c) 2005 San Jose Mercury News
File 624:McGraw-Hill Publications 1985-2005/Jun 23
         (c) 2005 McGraw-Hill Co. Inc
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15/3,K/1 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02380512 116350044

Japanese food wholesaling: US comparisons and future issues

Childs, Nancy M.

British Food Journal v99n11 PP: 447-455 1997

ISSN: 0007-070X JRNL CODE: BFJ

WORD COUNT: 5642

...TEXT: Japanese supermarkets carry a smallervariety of pre-packaged, processed items and a larger variety of **fresh** - **food** categories (fish, vegetables, fruits and dried items) which reflect local differences in consumption patterns. The...

...with as a result of this system. The introduction of just-in-time deliveries and **point** -of- **sale** information technology has been helping to eliminate costly inventories since wholesaler orders must reflect actual sales rather than estimated sales. **PoS** data benefit the supply chain by allowing fewer product returns and quicker supply response as...

...results in equally high food prices to all retailers. Japanese retailers also adhere to the **pricing** policies of the manufacturers and wholesalers, whereas in the USA, the retailers have a large...

15/3,K/2 (Item 2 from file: 15)
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01542747 01-93735

#### Military

Anonymous

Food Management v32n10 PP: 98-101 Oct 1997

ISSN: 0091-018X JRNL CODE: FOM

WORD COUNT: 2002

 $\dots\mbox{TEXT}\colon$  and operating procedures from the Army Quartermaster Corps came with it.

According to "Air Force Foodservice -A Look Back," troops were fed in old -fashioned mess halls with straight-line serving lines and large open dining areas, most using...

...Force took a large step toward commercial standards with the introduction of "a la carte" **pricing** in 1978. Dining managers were better able to manage food costs thereby providing more variety...

...line" concept placing food station islands throughout the servery, enhancing customer flow and service.

And **foodservice** "leaped into the computer **age** " with the introduction of the Services Information Management System. This complex **database** manages inventory, item **pricing**, menu management and generates cost reports essential in operating today's dining facilities.

In the...

15/3, K/4 (Item 4 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01492796 01-43784

## No experience required

Bianchi, Alessandra

Inc. v19n12 PP: 66-72 Sep 1997
ISSN: 0162-8968 JRNL CODE: INO

WORD COUNT: 2135

...TEXT: they're talking about.

Howitt has another dis

tributor to thank for Oregon Chai's **pricing** strategy. After researching competitors' prices, she initially charged direct customerscafes, for example-\$2.50 per...

...more serendipitously. Oregon Chai was selling so well at the espresso counters of Nature's **Fresh** Northwest, a Portland-area chain of natural-foods stores and one of the start-up's early accounts, that the chain's buyer...

...label on its bottles; today, thanks to ad guru Lewis, Oregon Chai boasts a comprehensive **point** -of- **sale** program-complete with posters, stick- 4 ers, table tents, menu strips, and shelf talkers, "all these things I'd never heard of,' Howitt confesses. While **food** -service operations are still Oregon Chai's leading vendors (constituting 55% to 65% of its accounts), specialty and natural- **foods** stores are second (representing 35%).

FINANCIALS. To date, Oregon Chai has funded itself with what...

## 15/3, K/5 (Item 5 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01480943 01-31931

## The specialists

Casper, Carol

Restaurant Business v96n15 PP: 70-84 Aug 1, 1997

ISSN: 0097-8043 JRNL CODE: RTB

WORD COUNT: 2084

...TEXT: preparing pizzas, sandwiches, hot entrees, and salads. However, all orders are placed at a single **POS** station. Customers then proceed to a pick-up station where all orders are assembled in...

...as well as catering. "We've built a market niche," says president Barbara Schwartz, "preparing **fresh**, healthy, upscale **food** from first-quality ingredients for people who are too busy to prepare a **meal** at home anymore."

Since the first store opened 15 years ago, Gourmet to Go has...

...every day and a selection of 18 salads that often serve as dinner options.

Entree **prices** range from about S6.998.99. Most customers also purchase a vegetable or salad and rolls...

15/3, K/7 (Item 7 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01421862 00-72849

United Kingdom

Rolfe, Chris; Casley, Andrew

International Tax Review Transfer Pricing Supplement PP: 87-92 Apr 1997

ISSN: 0958-7594 JRNL CODE: ITR

WORD COUNT: 3059

...TEXT: intended to impose a greater burden on taxpayers than is required by domestic rules" (Transfer **Pricing** Guidelines ibid s.5.2) yet the effect is to focus the Inland Revenue attention on the idea that companies should be considering and documenting the basis for a transfer **pricing** policy in advance.

It comes as no surprise that contemporaneous documentation can be more persuasive...

...focus further attention on this issue and the Inland Revenue has now obtained a commercial **database** of UK company results. The clear implication is that they intend to test the comparables used by taxpayers in support of transfer **pricing** policies and to use their own comparables to support their (alternative) position in an investigation...
...their time to countering tax evasion and avoidance (which, in Inland Revenue terms, includes transfer **pricing**). In addition, the transfer **pricing** experts in International Division are providing training to Inspectors at a local level.

The experience of the Inland Revenue is that transfer **pricing** enquiries are particularly cost effective ways of raising tax revenues and these considerations, taken together, make it inevitable that there will be an increase in both the number of transfer **pricing** investigations and the level of detail at which these are pursued. The impact of selfassessment In another November 1996 press release, the Inland Revenue confirmed that the legislation on transfer **pricing** will be changed to bring it within the new selfassessment framework. First indications are that the new legislation will remove the **old** requirement that a formal direction be issued by the Board of Inland Revenue before an adjustment can be made for transfer **pricing**. Although the original intention of this requirement has been diluted by the delegation of the...

...adjustments without recourse to formal procedures, this has been a useful counter-balance to the **breadth** of the legislation and the level of detail it seems to ...taxpayer will then be responsible for identifying and making any adjustments required by the transfer **pricing** legislation when preparing a tax return ie the taxpayer will certify that all transactions with...

...that under self-assessment a company will have to supply more details relating to transfer **pricing** on the face of the tax return than is at

present the case. If, as...

...approved OECD methodology) then this is likely to act as both a trigger for transfer **pricing** investigations and as a trap for the unwary.

The practical implications of these two developments are that: the compliance burden on companies will increase; the formulation and documentation of a **pricing** policy would be required since the burden of proof will have transferred completely to the taxpayer; possible penalties for either nonarm's length **pricing** or non-compliance with documentation requirements may arise; and taxpayers will face complex practical issues...

...to produce information in the required level of detail to support the policy used. Advance **Pricing** Agreements Another recent development is the acceptance by the Inland Revenue of Advance **Pricing** Agreements (APA) - these are covered briefly in the October 1996 Tax Bulletin (see Box 3...

15/3,K/9 (Item 9 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01387233 00-38220

New front- and back-of-the-house systems in test at family chain Liddle. Alan

Nation's Restaurant News v31n9 PP: 42 Mar 3, 1997

ISSN: 0028-0518 JRNL CODE: NRN

WORD COUNT: 285

TEXT: LEBANON, Tenn. - Cracker Barrel Old Country Store is scrutinizing the MICROS System Inc. 8700 **point** -of- **sale** package and ReMACS for Windows software for inventory and **food** -cost management, sources at the full-service-restaurant company said.

"We've made a commitment...

...family restaurants generate average-annual sales per unit of about \$4 million, with a great **percentage** of **sales** tied to retail packaged goods. Matheny said the ReMACS product appears capable of managing the...

...stations sporting internally developed DOS-based software with specialized functions for each business segment.

For **POS** purposes Cracker Barrel now runs proprietary DOS-based software on IBM and NCR personal-computer terminals sporting 286through Pentium-class processors. At the store level the **POS** terminals are linked together and to back-office PCs by way of a single-server...

...a client-server environment utilizing Microsoft Windows 95 or Windows NT. It incorporates a relational **database** management system and was developed using an object-oriented approach. Matheny said Cracker Barrel is ...

...PC-based product, runs under the SCO Unix operating system. It uses touchscreen technology for **POS** functions, supports hand-held touchscreen terminals for remote order entry and can accommodate a full...

15/3, K/11 (Item 11 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)
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01334990 99-84386

#### Playing a game of chicken

Pool, Jessica Johns

NPN: National Petroleum News v88n10 PP: 55-56 Sep 1996

ISSN: 0149-5267 JRNL CODE: NPN

WORD COUNT: 1332

... TEXT: branded chicken trend in C-stores with a stepped-up marketing program that includes extensive POS materials.

Gary Furtick, owner of Titan Shell in Oshkosh, Wis., chose pizza and chicken as...

...much take care of the store, " says Furtick.

Titan Shell first tried Broaster's frozen **chicken** but sales picked up when the store switched to the company's recipe for **fresh** product, which is marinated then cooked. Broaster Potatoes and mashed potatoes and gravy are the...

## 15/3,K/13 (Item 13 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01224847 98-74242

## More services appease busy patrons

Hisey, Pete

Discount Store News v35n9 PP: 96-98+ May 6, 1996

ISSN: 0012-3587 JRNL CODE: DSN

WORD COUNT: 710

...TEXT: from 26% in 1993 to just 15% in 1995.

According to Management Horizons 1995 Consumer Database, 96% of discount store shoppers said that ease in finding in-store merchandise was a...

...shoppers.

Overall, convenience seems to have eclipsed price as the primary shopping decision maker.

Low **pricing** is more or less a given these days, noted Management Horizons economist Dr. Carl Steidtman...

...to Management Horizons' report, consumers now look at restaurants as retailers and retailers as restaurants. Food sales were up 24% at discount stores last year, totaling 6.2% of all food expenditures. Areas like fresh bread and cereal were up well over 100% from the prior year, and 71% of consumers said that they purchase at least some packaged foods at discount stores.

One trend Management Horizons isolated was a shift from home-prepared meals  $\dots$ 

...concern to consumers, both in the Roper Report and in the Management Horizons 1995 Consumer **Database** . More than 98% of shoppers said that a wide selection of products was very or...

15/3, K/15 (Item 15 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01193232 98-42627

Pay more, get less--again

Christiana, Laura

Catalog Age v13n2 PP: 21 Feb 1996

ISSN: 0740-3119 JRNL CODE: CTA

WORD COUNT: 460

...TEXT: hopping mad about the recently announced UPS rate and policy changes. With the new zoned **pricing** structure for long-distance and short-distance air deliveries, plus the heretofore hush-hush "remote...

- ...prompt some negotiation from UPS on remote residential or long-distance air delivery schedules or **pricing**. Third, look into using the USPS or switch more ground packages to the express air...
- ...devious tricks! For instance, to resolve the "remote residential" problem, you could:
- 1. Segment your **database** to identify customers who qualify as "remote residential." Then, make sure all their purchases are now classified " **Perishable**." This will raise their S&H but should exclude them from the UPS remote residential...
- ...I can hear the explanations now: "Yes, Mrs. Customer, that garden hose and birdbath are **perishable** items and must be shipped third-day time-sensitive UPS." Or, "Yes ma'am, the 714 Model K **food** dehydrator must be shipped to you overnight, before it **spoils**." 3. Finally, maybe you could just convert all your customers into home-based businesses (e...

15/3, K/16 (Item 16 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01155489 98-04884

A cool look at look-alikes

Anonymous

International Journal of Retail & Distribution Management v23n11 PP: iii-iv Winter 1995

ISSN: 0959-0552 JRNL CODE: RDM

WORD COUNT: 1174

...TEXT: policy to try to win back lost customers.

Within a few weeks of Philip Morris **discounting** the **price** of Marlboro cigarettes by 19 per cent, the combined stock-market value of companies known...

... phase in which a unique concept can expect to reap premium prices and

high margins.

**Point** -of- sales information technology provides today's retailers with more information about the performance of the brands...

...often given to projects with quick payback. Only a fraction of the 11,000-odd **food** products introduced in the USA in 1992 were truly innovative. The others were cosmetically different versions of **old** merchandise.

Private-label competition is strongest where innovations in branded products have been slow to...

## 15/3,K/17 (Item 17 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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01152444 98-01839

#### Menus 1996: Putting value on the plate

DeLuca, Michael

Restaurant Hospitality v80n1 PP: 20 Jan 1996

ISSN: 0147-9989 JRNL CODE: RHP

WORD COUNT: 651

 $\dots$ TEXT: respondents expressed very strong feelings about whether or not they liked what they ate.

Sure, **.pricing** strategies can boost menu profitability, but it really comes down to what you put on...

- ...year. "The appetizer menu is the place to experiment," she said.
- \* Kruse, again: "Rustic, crusty, **fresh** -baked **breads** as **sandwich** carriers offer value and can create a first impression that pulls up the whole dining...
- ...whole loaves to take home; and a 25-item Tuscan menu with a 100-entree database .
- \* Some "Magic Foods" for 1996, from the fertile mind of Rozanne Gold, culinary director, Joseph...

## 15/3,K/19 (Item 19 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

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01139871 97-89265

Reciprocal retail internationalization: The Southland Corporation, Ito-Yokado and 7-Eleven convenience stores

Sparks, Leigh

Service Industries Journal v15n4 PP: 57-96 Oct 1995

ISSN: 0264-2069 JRNL CODE: SIJ

WORD COUNT: 13042

...TEXT: Japan pioneered the electronic payment of electricity and gas bills through the stores and the **computer network**. This had the merit of providing an enhanced service to existing customers and also attracting

...the concept has been abandoned, perhaps at the initiation of Japanese manufacturers, concerned about the **pricing**.

Electronic data dissemination enables the faster understanding of activities across a more widespread spatial area...

...combined delivery and subsequently the strategic development of a dedicated distribution operation. To improve the **freshness** of **perishable foods**, as well as to improve efficiency, deliveries now combine products from different suppliers in a...

...separates products by temperature rather than by producer or wholesaler. In such a way, product **freshness** is enhanced and the store location pattern around centres ensures prompt yet frequent delivery if...

#### 15/3, K/21 (Item 21 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

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01121297 97-70691

## Iams of Dayton builds loyalty database of loving pet owners

Anonymous

Direct Marketing v58n7 PP: 15, 69 Nov 1995

ISSN: 0012-3188 JRNL CODE: DIM

WORD COUNT: 1025

...TEXT: the new pet owner takes an incentive coupon. When redeemed for the first bag of **food**, it is filled-in with pet's names, breed, **age** of pet, family name, and address. Cat and dog shows are another source of names...

...hooked up online to Omaha so that creative folk can play "what if" with the database and analyze demographic and psychographic characteristics of the people who live in pet-loving neighborhoods...

## 15/3, K/27 (Item 27 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00956851 96-06244

# Branding food endorsement programs: The National Heart Foundation of Australia

Graham, Peter; Harker, Debra; Harker, Michael; Tuck, Marshall Journal of Product & Brand Management v3n4 PP: 31-43 1994 ISSN: 1061-0421 JRNL CODE: JPB WORD COUNT: 6109

- ...TEXT: demand for healthier foods;
- \* increase the supply of healthier foods;
- \* identify healthier foods better at point of sale ;
- \* foster and maintain high credibility of the Pick the Tick program;
- \* increase national organizational cohesion...be unrealistic, the NHF encourages participation by putting a ceiling of \$100,000 as the maximum annual amount any one company pays in license fees.

Other associated costs incurred by the licensees are...

15/3,K/28 (Item 28 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)

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00953210 96-02603

Tricks of the trade

Hirschfeld, Jeff

Restaurant Business v94n1 PP: 92-101 Jan 1, 1995

ISSN: 0097-8043 JRNL CODE: RTB

WORD COUNT: 3279

...TEXT: brought branding into the marketplace to allow us to charge higher prices-that is, street **pricing**. "Supported by regular advertising, branding gives noncommercial customers better "perceived value," allowing contractors to charge...

...dining accounts, including the Boeing Commercial Airplane Group in Wichita, Kan.

Another major change in **foodservice**, according to Bailey is a customer-driven trend toward more healthy dining. "Most contractor added...

...and fat content and even recipes. And that leads to more D display cooking and **food** ' **freshly** -prepared' at **point** -of- **sale** ."

To further add value perception and raise the average check, some Canteen locations are promoting...

15/3,K/29 (Item 29 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00885951 95-35343

Lessons from America's fastest-growing companies

Serwer, Andrew E

Fortune v130n3 PP: 42-62; European 16-28 Aug 8, 1994

ISSN: 0015-8259 JRNL CODE: FOR

WORD COUNT: 4063

...TEXT: doubling almost every year, here's a typical planning meeting agenda: (1) Last year's **computer system** doesn't have enough capacity. (2) Ditto with telecom. (3) High school buddy Irving is...

... And so on.

The only way out is to hire great people. It's the **old**, **old** story: Too often founding CEOs wait **too** long to bring in additional employees. Before expanding Funco, CEO David Pomije recalled the lessons of...

...The best of these companies hire with extreme care. Jeffry Shearer, vice chairman of Boston **Chicken**, says, "We take the interview process very seriously. We give interviewees tests to see if...
...consumers didn't want to shop for weekly advertised items. "So we completely revamped our **pricing** structure and went from a promotional

high-low strategy to everyday low **pricing**, which has been very successful."

Promoting the company's values to the outside world shouldn...

15/3, K/30 (Item 30 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00868422 95-17814

Fresh Choice: "Execution is everything"

Liddle, Alan

Nation's Restaurant News v28n20 PP: 68-72+ May 16, 1994

ISSN: 0028-0518 JRNL CODE: NRN

WORD COUNT: 1617

...TEXT: keep labor costs in line, Fresh Choice has equipped all of its units with personal- computer - based management systems. It also recently gave up its practice of preparing food just once a...

...the market and then complicate delivery of those goods.

But even with its potentially higher **food** costs, the Washington, D.C., market is a critical one for **Fresh** Choice if it is to keep up its ambitious expansion pace.

"What we're looking...

15/3,K/31 (Item 31 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00842198 94-91590

Scaling new heights

Garry, Michael

Progressive Grocer v73n3 PP: 91-95 Mar 1994

ISSN: 0033-0787 JRNL CODE: PGR

WORD COUNT: 1622

...TEXT: like tare weight or sell-by date) to a receiving clerk who maintains both the **POS** and the scales. The clerk keys the changes into a PC containing an updated version...

...the stores' needs for next year.

Apart from labor savings and internal accuracy considerations, improved **pricing** accuracy is also important at a time when the media have been scrutinizing **pricing** discrepancies that crop up at the front end. (See "Scanners: Error control," Progressive Grocer, June...

...line director for Hobart, says the trend these days is for grocers to control scale **pricing** changes from headquarters, sending a **data file** down to each store, where it can go instantly into the network of scales or

...the number has grown a lot lately. Most grocers are using the software

to control **pricing** and ensure accuracy; far fewer are those using the information captured by the scales for...

...products packaged in the store. Grocers will also have to supply nutritional information for some **perishable** products under a set of new, complex federal guidelines. (For more on this subject, see "The information age," page 99.) Many scale management systems can be programmed so that scales produce labels bearing the required text as well as **pricing** and other pertinent information.

In Dorothy Lane's stores, for example, the chef's express...

...his company has been able to identify shrink losses in lobster and shrimp by comparing POS and scale dollar amounts.

Schuller says that while the mechanics exist for using scales to...

...be achieved. The other obstacle is that most grocers have no way to electronically link **POS** and scale **databases**, though people like LaBonne compare separately generated reports for **POS** and scale sales. Hobart is working on ways to help grocers merge the two **databases**. (Bizerba says that its P.L.U.M. software can already interface to a **POS database** for shrink analysis.)

One grocer, Bob Ellison, head of Russellville, Ark.-based Ellison Enterprises, which...

15/3,K/32 (Item 32 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00842190 94-91582

## "As vital as our pricing"

O Neill, Robert E

Progressive Grocer v73n3 PP: 61-62 Mar 1994

ISSN: 0033-0787 JRNL CODE: PGR

WORD COUNT: 1023

- ...TEXT: Clown." Lawrence says, "Community involvement is as vital a part of our success as our **pricing** and display."
- \* Does teamwork in planning and executing promotions pay off? Let us count the...
- ...alone in the first week were 550 cases; 830 cases of corn sold.

There were **food** and general merchandise demos and prize drawings for customers. Employees "dressed western" to improve their feed sacks for **point** -of- **sale** signs and dredging up a variety of **old** farm implements for decorations. The front-end crew re-created a Pony Express station, bank

15/3, K/33 (Item 33 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00842009 94-91401

Family Dining Group: "Freshening" up focus, growth plans

Hayes, Jack

Nation's Restaurant News v28n13 PP: 104-108 Mar 28, 1994

ISSN: 0028-0518 JRNL CODE: NRN

WORD COUNT: 1576

...TEXT: as possible. Underhill's team accomplished that with a broad brush of menu upgrades and **point** -of- **sale** marketing improvements--tailoring the cafeteria group's highly successful one-price "bundled" meal strategy to...

...1.99 kid's plate.

The menu offers a choice of rotisserie, barbecue or fried chicken with up to 10 freshly prepared vegetables, strawberry shortcake and a wheat roll

Plans for the freestanding unit call for the addition of a barbecue chicken sandwich and...

...it opened last November.

Nevertheless, the Family dining Group wouldn't have been able to **roll** out the new **Fresh** Cooking test had it not reversed a long trend of declining profitability in the core...

15/3, K/35 (Item 35 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00819169 94-68561

Basic components of the CPI: Estimation of price changes

Moulton, Brent R

Monthly Labor Review v116n12 PP: 13-24 Dec 1993

ISSN: 0098-1818 JRNL CODE: MLR

WORD COUNT: 8520

...TEXT: the alternative geometric mean formula over the period from June 1992 to June 1993. The **data** base was reconstituted from archived data, and two sets of basic component indexes were calculated using...

...size of the difference between the two indexes varies substantially between classes of items. For **fresh** fruits and vegetables and for apparel, the Laspeyres indexes showed rates of change 2 to...

...to the large differences in rates of change between CPI and average price series for **food** that have been noted by Reinsdorf.(18) The large differences in annual rates of change for these expenditure classes are consistent with the model derived in equations (9) and (10). **Fresh** fruits and vegetables and apparel are characterized as having highly variable prices at the level of the outlet, due to either **perishable food** items or the use of frequent ...1 percent a year. For some expenditure categories that tend not to rely on sale **pricing**, such as automobile parts and equipment and apparel services, there is little difference between the...

## 15/3,K/42 (Item 42 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00657556 93-06777

## Study Examines Prescription Drug Data

Anonymous

Employee Benefit Plan Review v47n6 PP: 24-27 Dec 1992

ISSN: 0013-6808 JRNL CODE: EBP

WORD COUNT: 909

...TEXT: with community pharmacies. The problem may be eased through a centralized and computerized prescription drug **data base** for all plan beneficiaries.

Substituting generic drugs for brand-name drugs whenever possible also can ...

...are not required to undergo the same rigorous clinical testing as brand-name drugs.

Drug **pricing** is affected by the number of years, and dollars, a pharmaceuticals manufacturer must spend on...

...that for all Fortune 500 companies), according to the EBRI study. In addition, a Senate **Aging** Committee study of the **Food** and Drug Administration's ratings of 348 drugs introduced by the largest 25 U.S...

## 15/3,K/43 (Item 43 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00596668 92-11841

#### New Challenges, New Opportunities

Gilliam, Margaret A.

Discount Merchandiser v32n2 PP: 80-81, 86 Feb 1992

ISSN: 0012-3579 JRNL CODE: DMD

WORD COUNT: 1634

...TEXT: shopping. Department stores are destroying whatever customer trust they had with constantly changing prices and **point** -of- **sale** promotions. The lack of sales help, along with the need to check out in different...

...they could possibly do; and it brings the products essential to the projects into affordable **price** ranges , so that people can improve their homes. For most people, their home is the most...

## 15/3,K/44 (Item 44 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00585465 92-00638

# Wakefern Takes a Fresh Approach

Wold, Marjorie

Progressive Grocer v70n12 PP: 66-72 Dec 1991

ISSN: 0033-0787 JRNL CODE: PGR

WORD COUNT: 2594

...TEXT: savings items, but the familiar red and yellow cards, create a visual impression of discount **pricing**, important to ShopRite's image as a price leader. Cross-merchandising is also a strong...

... There are 19 checkouts with scanners. Price Plus Club cards offer immediate discounts at the **point** -of- **sale**. Wakefern plans to soon merge the cards with its check cashing cards. Ten small shopping...

## 15/3,K/45 (Item 45 from file: 15)

DIALOG(R) File 15:ABI/Inform(R)

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00560509 91-34866

## Will Supermarkets Play Electronic Tag?

Garry, Michael

Progressive Grocer v70n7 PP: 99-104 Jul 1991

ISSN: 0033-0787 JRNL CODE: PGR

WORD COUNT: 2691

...TEXT: common. All systems lower labor and paper costs. All electronic labels are linked to the **POS** scanning system, so that price changes simultaneously show up at the shelf and at the...

...between the price marked on the shelf and that charged at checkout, are considering item- **pricing** laws, which require grocers to put a price on each product.

Already seven states -- Connecticut...

#### 15/3, K/46 (Item 46 from file: 15)0

DIALOG(R)File 15:ABI/Inform(R)

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00540089 91-14433

# Stop & Shop Comes Back in a Big Way

Petreycik, Richard M.

Progressive Grocer v70n3 PP: 104-112 Mar 1991

ISSN: 0033-0787 JRNL CODE: PGR

WORD COUNT: 2999

...TEXT: making it easy to reach parts for cleaning and repair.

 $8\ \mbox{GM/HBA}$  The non-  $\mbox{foods}$  area is located in the center of the store and is made up of two...

- ...96 linear feet. The bookstore offers popular titles in both hardcover and paperback editions at **discount prices**. Dean Cohegan, Stop & Shop's sales manager of GM/HBA, says six endcaps are used...
- ...well." In the HBA section, two 48-foot aisles with pink walls, lace canopies and **old** -fashioned overhanging lamps house cosmetics and hair care products. In addition, children's cosmetics, including...
- ...products.
- 10 BAKERY The bake-off operation features standard items such as bagels,

doughnuts and rolls, as well as Italian specialties, including pepper biscuits and amaretto cookies. Grize says the bakery is using cycle baking. "We're trying to do smaller batches to keep everything fresh." Grize says this is accomplished with single-rack ovens instead of multi-decks. "Using two...

...PHARMACY The Torrington store is staffed with two registered pharmacists and is equipped with a **computerized** prescription **system**. Pharmacy Manager Phuong Lee says the computerized service provides useful information pertaining to prescription refills...

#### 15/3, K/47 (Item 47 from file: 15)

DIALOG(R)File 15:ABI/Inform(R)

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00382856 87-41690

"The Cosmetic Center": Discount Store Prices -- Department Store Flair Perkinson, Gary F.

Discount Merchandiser v27n11 PP: 56-57 Nov 1987 ISSN: 0012-3579 JRNL CODE: DMD

from 5,000 to 9,000 square feet and offers discounts up...

ABSTRACT: The Cosmetic Center (Beltsville, Maryland) sells a large selection of cosmetics at **discount** store **prices**. Each outlet ranges

...1986 exceeded \$22 million. Executive vice-president Jon Studner says the stores span a tremendous **breadth** of market, from low-end products to brand names, such as Clinique and Lancome. Cosmetic Center stores cater to fashion-conscious working women **age** 24-45 who spend about \$30 per visit. When the company began to expand, management decided to invest in a sophisticated management information system that includes checkout registers with complete **point** of **sale** capability. The company now can replenish inventory quickly from its 40,000-square-foot distribution...

## 15/3,K/49 (Item 2 from file: 476)

DIALOG(R)File 476:Financial Times Fulltext (c) 2005 Financial Times Ltd. All rts. reserv.

0005053380 B091LBDADOFT

Survey of Retailing (2): Giants prepare for a battle royal - Knives are being sharpened over stakes in the UK food sector

MAGGIE URRY

Financial Times, P 36

Tuesday, September 12, 1989

DOCUMENT TYPE: NEWSPAPER LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT Word Count: 960

...on which food retailers aim to compete is service. This includes things such as electronic **point** of **sale** technology which allows a swifter exit from the store, provides itemised till receipts, and increasingly...

...staff to help shoppers.

Sainsbury has used its information technology to provide shoppers with 'unit **pricing'** - showing how much a packet of soap powder, say, costs per 100 grams thus allowing...

...to outdo others in the range and quality on offer. It is particularly true in **fresh foods** such as meat, fruit and vegetables which almost by definition are 'own label' and where...

#### 15/3, K/54 (Item 4 from file: 813)

DIALOG(R) File 813: PR Newswire

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1034241

NYM074

Dunkin' Donuts Brings New Freshly-Baked Bagels to Greater Philadelphia Area

DATE: December 16, 1996 11:19 EST WORD COUNT: 388

... freshly-baked bagels in 12 varieties and six types of cream cheese. The recommended retail **price** range for a single bagel is \$.60 to \$.65. The price of a bagel with cream...

...will range from \$1.29 to \$1.99, depending on the cream cheese flavor.

The **freshly** baked bagel **roll** -out required each participating Dunkin' Donuts shop in the area to undergo extensive construction to accommodate bagel ovens, as well as new merchandising and **point** -of- **sale** materials.

"Dunkin' Donuts customers in the greater Philadelphia and Delaware Valley area can now, in...

#### 15/3, K/56 (Item 6 from file: 813)

DIALOG(R)File 813:PR Newswire

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0995091

NEM004

Datalogix unveils manufacturing industry's first Web-based supply chain management solution

DATE: September 16, 1996 07:59 EDT WORD COUNT: 633

...CIMPRO

CIMPRO is an open systems software solution built exclusively for the process industry. CIMPRO **automates** critical **functions** of the supply chain,

including formula and laboratory management, manufacturing planning, inventory control, product costing...

...industry-specific functionality that meets requirements such as regulatory compliance, quality analysis and formulation development.

# Pricing and availability

CIMPRO's new Web capabilities are available immediately at no additional cost as...

...used by over 1,000

installations and 18,000 users that manufacture consumer packaged goods ( **foods** , beverages, health and beauty aids) and industrial products (chemical,

pharmaceutical and petroleum). Datalogix' solutions are installed in more than 30 countries at process manufacturers such as B.F. Goodrich, Fresh Mark.

Heinz Pet Products, Hyclone Laboratories, Land O'Lakes, Platres Lafarge and Sherwin Williams. Additional...

#### 15/3, K/61 (Item 11 from file: 813)

DIALOG(R) File 813: PR Newswire

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0560625

STORES AUTOMATED SYSTEMS, INC. (SASI) INSTALLS SECOND POINT-OF-SALE (POS) SYSTEM IN BIGG'S HYPERMARKETS

DATE: February 1, 1993 11:30 EST WORD COUNT: 523

PH020

...because "the cash registers never go down."

"We were at a point where our existing **POS** systems weren't working. The cash registers with the SASI system enable us to provide...

... Ashby.

"SASI's design on its equipment and its software is where the future of POS systems should go," he added.

Jack Finney, vice president of industry marketing for SASI, said...

...are pleased to be working with bigg's Hypermarkets. Providing customers like bigg's with **POS** solutions that meet their needs and help them succeed in the competitive retail marketplace is... ...designed to meet bigg's unique

requirements, consists of 50 cash registers, each a 386 **POS** terminal that is linked to a backroom 486 computer. SASI developed and manufactured all of the hardware and software necessary for the installation.

In addition, SASI designed the **POS** system to provide bigg's with integrated electronic funds transfer. This allows the credit card...

...reporting.

Stores Automated Systems, Inc., headquartered in Bristol, designs, develops, manufactures, markets and supports integrated **point** -of- **sale** solutions for the retail industry. The company specializes in serving convenience store, auto aftermarket and drugstore chains, supermarkets and hypermarkets. Founded in 1983, SASI pioneered the development of PC-based **POS** systems. The company uses an open architecture concept under DOS and UNIX platforms to capitalize...

...Hyper Shoppes, Inc. operates seven stores nationally, five bigg's Hypermarkets and two bigg's Foods. Providing one-stop shopping for food and non-food items, bigg's stores average 205,000 square feet and carry hardline and softline goods. Each hypermarket features a delicatessen, smokehouse and fresh seafood market

in the **food** department. Offering true minimum **pricing**, bigg's purchases popular products at a discount and passes the savings on to its...

15/TI/1 (Item 1 from file: 15)

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Japanese food wholesaling: US comparisons and future issues

15/TI/2 (Item 2 from file: 15)

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Military

15/TI/3 (Item 3 from file: 15)

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DIALOG select: DIALOG for knowledge workers--on the Web

15/TI/4 (Item 4 from file: 15)

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No experience required

15/TI/5 (Item 5 from file: 15)

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The specialists

15/TI/6 (Item 6 from file: 15)

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When channel envy gets us down

15/TI/7 (Item 7 from file: 15)

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United Kingdom

15/TI/8 (Item 8 from file: 15)

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Bridging to the Net

15/TI/9 (Item 9 from file: 15)

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New front- and back-of-the-house systems in test at family chain

15/TI/10 (Item 10 from file: 15)

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The growth gap

15/TI/11 (Item 11 from file: 15)

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Playing a game of chicken

15/TI/12 (Item 12 from file: 15)

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Users face software price hikes from nervous vendors

15/TI/13 (Item 13 from file: 15)

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More services appease busy patrons

15/TI/14 (Item 14 from file: 15)

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Wintel: Fishing on the Internet sea

15/TI/15 (Item 15 from file: 15)

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Pay more, get less--again

15/TI/16 (Item 16 from file: 15)

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A cool look at look-alikes

15/TI/17 (Item 17 from file: 15)

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Menus 1996: Putting value on the plate

15/TI/18 (Item 18 from file: 15)

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Computer currency

15/TI/19 (Item 19 from file: 15)

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Reciprocal retail internationalization: The Southland Corporation, Ito-Yokado and 7-Eleven convenience stores

15/TI/20 (Item 20 from file: 15)

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Sourcebook '96

15/TI/21 (Item 21 from file: 15)

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Iams of Dayton builds loyalty database of loving pet owners

15/TI/22 (Item 22 from file: 15)

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Have database, will travel: Part 1

15/TI/23 (Item 23 from file: 15)

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OECD trade barriers faced by the successor states of the Soviet Union

15/TI/24 (Item 24 from file: 15)

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The Future of Pensions in the United States

15/TI/25 (Item 25 from file: 15)

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Back to basics

15/TI/26 (Item 26 from file: 15)

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Home-based systems offer unlimited opportunities

15/TI/27 (Item 27 from file: 15)

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Branding food endorsement programs: The National Heart Foundation of Australia

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Tricks of the trade

15/TI/29 (Item 29 from file: 15)

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## Lessons from America's fastest-growing companies

15/TI/30 (Item 30 from file: 15)

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Fresh Choice: "Execution is everything"

15/TI/31 (Item 31 from file: 15)

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Scaling new heights

15/TI/32 (Item 32 from file: 15)

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"As vital as our pricing"

15/TI/33 (Item 33 from file: 15)

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Family Dining Group: "Freshening" up focus, growth plans

15/TI/34 (Item 34 from file: 15)

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Quality adjustment of price indexes

15/TI/35 (Item 35 from file: 15)

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Basic components of the CPI: Estimation of price changes

15/TI/36 (Item 36 from file: 15)

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IT-enabled business transformation: From automation to business scope redefinition

15/TI/37 (Item 37 from file: 15)

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Tough times demand flexibility

15/TI/38 (Item 38 from file: 15)

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The outstanding analysts of the year

15/TI/39 (Item 39 from file: 15)

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Editor's viewpoint

س ⊯نین

15/TI/40 (Item 40 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

A wrestling match in Washington, D.C.

15/TI/41 (Item 41 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

Larger REIT Stakes Proposed for Funds

15/TI/42 (Item 42 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

Study Examines Prescription Drug Data

15/TI/43 (Item 43 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

New Challenges, New Opportunities

15/TI/44 (Item 44 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

Wakefern Takes a Fresh Approach

15/TI/45 (Item 45 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

Will Supermarkets Play Electronic Tag?

15/TI/46 (Item 46 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

Stop & Shop Comes Back in a Big Way

15/TI/47 (Item 47 from file: 15)

DIALOG(R)File 15:(c) 2005 ProQuest Info&Learning. All rts. reserv.

"The Cosmetic Center": Discount Store Prices -- Department Store Flair

15/TI/48 (Item 1 from file: 476)

DIALOG(R)File 476:(c) 2005 Financial Times Ltd. All rts. reserv.

Mastering Management - Part 3 (7): A new future for brands - Main brands

are under pressure from own-brand competition and some poor management. If they are to survive, a new approach to brand building is needed / Marketing

15/TI/49 (Item 2 from file: 476)
DIALOG(R)File 476:(c) 2005 Financial Times Ltd. All rts. reserv.

(a 13)

Survey of Retailing (2): Giants prepare for a battle royal - Knives are being sharpened over stakes in the UK food sector

15/TI/50 (Item 3 from file: 476)
DIALOG(R)File 476:(c) 2005 Financial Times Ltd. All rts. reserv.

The Management Page (Marketing and Advertising): No Longer Is It The More The Merrier / Media and selectivity in the advertising industry

15/TI/51 (Item 1 from file: 813)
DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

DCR Assigns Initial Ratings to Costco Companies, Inc.

15/TI/52 (Item 2 from file: 813)
DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

New World Coffee Reports Solid Second Quarter Results; Forecasts Strong Third Quarter

15/TI/53 (Item 3 from file: 813)
DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

Morrison Fresh Cooking, Inc. Reports Second-Quarter Results

15/TI/54 (Item 4 from file: 813)
DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

Dunkin' Donuts Brings New Freshly-Baked Bagels to Greater Philadelphia Area

15/TI/55 (Item 5 from file: 813)
DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

Sierra On-Line Takes Kids On The Wackiest Ride Of Their Lives With 'Eat My Dust(TM)'

15/TI/56 (Item 6 from file: 813)
DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

Datalogix unveils manufacturing industry's first Web-based supply chain management solution

15/TI/57 (Item 7 from file: 813)

· 4 4

DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

DUNKIN' DONUTS EXPECTS TO DOMINATE U.S. BAGEL BUSINESS WITH LAUNCH OF PROPRIETARY BAGEL

15/TI/58 (Item 8 from file: 813)

DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

WAYNE GRETZKY TO STAR IN CAMPBELL'S CHUNKY SOUP 'GREAT ONES' CAMPAIGN

15/TI/59 (Item 9 from file: 813)

DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

SYMANTEC EXTENDS NORTON ADMINISTRATOR FOR NETWORKS TO WAN ENVIRONMENTS

15/TI/60 (Item 10 from file: 813)

DIALOG(R)File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

HARRY'S FARMERS MARKET ANNOUNCES FIRST QUARTER RESULTS

15/TI/61 (Item 11 from file: 813)

DIALOG(R) File 813:(c) 1999 PR Newswire Association Inc. All rts. reserv.

STORES AUTOMATED SYSTEMS, INC. (SASI) INSTALLS SECOND POINT-OF-SALE (POS)
SYSTEM IN BIGG'S HYPERMARKETS

15/TI/62 (Item 1 from file: 624)

DIALOG(R) File 624:(c) 2005 McGraw-Hill Co. Inc. All rts. reserv.

RONALD LI: AS FREEWHEELING AS HIS STOCK EXCHANGE: Hong Kong's unfettered market has a chairman to match

```
et
       Items
               Description
      3956692
                FOOD? OR PERISHABLE? OR FAST() FOOD? OR BURGER? OR HAMBURGE-
             R? OR CHEESEBURGER? OR HOTDOG? OR CHICKEN OR SANDWICH? OR MEA-
             L? ? OR BUN? ? OR ROLL? ? OR BREAD? OR BAKED()GOOD?
S2
               AGE OR AGED OR AGING OR OLD OR DAYOLD OR (ELAPS??? OR LAPS-
             ??? OR LAPS OR LENGTH) (1W) TIME OR (HOW OR TOO) () LONG OR STALE?
              OR SELL()BY OR USE()BEFORE OR SPOIL? OR EXPIR??? OR EXPIRATI-
             ON OR PERISHED OR OUTDATED OR PASS? (1W) PRIM
                (ROUND? OR DISCOUNT? OR RANGE? OR PERCENTAGE OR MAXIMUM OR
S3
       347839
             MINIMUM) (1N) (AMOUNT? OR PRICE? OR PRICING OR SALE? ?)
      2852253
                POINT? (1W) SALE? OR POS OR DATABASE? OR DATABANK? OR DATA()-
S4
             (BASE? ? OR BANK? ? OR FILE? ?) OR DB OR DBS OR DBMS OR (AUTO-
             MAT? OR COMPUTER?) (1W) (APPARATUS OR DEVICE OR SYSTEM OR BASED
             OR NETWORK OR PROCESS? OR FUNCTION? OR CONTROL? OR TERMINAL)
       137507
S5
                S1(S)S2
S6
         1388
                S5 (4S) S3
s7
           71
                S6 (4S) S4
S8
          129
                S6 AND S4
                S8 NOT PY>1997
S9
           55
S10
           50
                RD (unique items)
? show files
       9:Business & Industry(R) Jul/1994-2005/Jun 22
         (c) 2005 The Gale Group
File 275:Gale Group Computer DB(TM) 1983-2005/Jun 23
         (c) 2005 The Gale Group
File 621:Gale Group New Prod.Annou.(R) 1985-2005/Jun 23
         (c) 2005 The Gale Group
File 636:Gale Group Newsletter DB(TM) 1987-2005/Jun 23
         (c) 2005 The Gale Group
File 16:Gale Group PROMT(R) 1990-2005/Jun 23
         (c) 2005 The Gale Group
File 160:Gale Group PROMT(R) 1972-1989
         (c) 1999 The Gale Group
File 148:Gale Group Trade & Industry DB 1976-2005/Jun 23
         (c) 2005 The Gale Group
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10/3,K/1 (Item 1 from file: 9)
DIALOG(R)File 9:Business & Industry(R)

(c) 2005 The Gale Group. All rts. reserv.

01258271 Supplier Number: 23888185 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Transition squeezes vendors

(Sales and revenues of healthcare information systems software, except for clinical data software, are expected to fall between 1996 and 2001)

Modern Healthcare, v 27, n 18, p 98+

May 05, 1997

DOCUMENT TYPE: Journal ISSN: 0160-7480 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2348

(USE FORMAT 7 OR 9 FOR FULLTEXT)

#### TEXT:

...the year 2000 and beyond, while technical obstacles prevent a new class of complex clinical **databases** from picking up the slack.

A varied menu of emerging software aimed at integrated healthcarte...

...overall market.

During 1996 vendors slashed prices on their existing lines of software to generate **sales**, offering **discounts** averaging 15% to 25% and going as high as 35%, Johnson says.

The software business...

...building blocks and in how they present their information to users, he says.

Meanwhile, the **old bread** -and-butter markets for financial and patient-care systems are ripe for a tumble because...

...cardiology, physician credentialing, e-mail, etc. Excluded are patient monitoring and other similar types of computer - based medical electronics systems.

Source: R.L. Johnson & Associates

Projected sales of information systems (in number...

PRODUCT NAMES: Database software packages (737265...

10/3, K/6 (Item 1 from file: 636)

DIALOG(R)File 636:Gale Group Newsletter DB(TM) (c) 2005 The Gale Group. All rts. reserv.

03769930 Supplier Number: 48161398 (USE FORMAT 7 FOR FULLTEXT)

SOURCES SOUGHT AND LONG RANGE OPPORTUNITIES

Set-Aside Alert, v5, n24, pN/A

Dec 5, 1997

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 5427

approximately \$1 million. Work will be issued by negotiated firm fixed-price task orders, with maximum amount not to exceed the annual contract amount. The Government obligates itself to obtain no less... logistical support required includes, but is not limited to, support for facilities, training venues, equipment, food services, utilities, janitorial, maintenance, transportation, staff/student lodging, temporary labor, etc. Administrative support includes assisting...

...being performed by ESSEX Corporation under Contract No.

DE-AC04-93AL91124 which is due to expire September 14, 1998. All interested, responsible sources should submit qualifications and capabilities statements for consideration...consisting of various maintenance, repair, and other related services for a variety of Government-owned Computer Numerical Control (CNC) and conventional machinery and equipment. This procurement action is intended to result in a ...includes printed circuit board fabrication; photoplotting, photographing, and processing of printed circuit board electronic artwork data files; graphics-related processes including computerized engraving and vinyl cutting, metal photoimaging and graphics artwork layout...

...repair, maintenance, assembly, modification, setup, operation, testing, and calibration of a variety of Government-owned **Computer** Numerical **Control** (CNC) and conventional machinery and equipment such as CNC controllers, positioning controls and readouts, speed...

10/3,K/7 (Item 2 from file: 636)
DIALOG(R)File 636:Gale Group Newsletter DB(TM)
(c) 2005 The Gale Group. All rts. reserv.

02224314 Supplier Number: 44233980 (USE FORMAT 7 FOR FULLTEXT) SMITHKLINE BEECHAM GIVING TAGAMET REBATES
Marketletter, pN/A

Marketietter, pN/A

Nov 15, 1993

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Newsletter; Trade

Word Count: 487

(USE FORMAT 7 FOR FULLTEXT) TEXT:

...mounted a consumer price awareness and rebate program in the USA. The company is using **point** -of- **sale** displays and discount coupons to tell people that its antiulcerant is cheaper than the market...

eligible for the rebate. Both Glaxo and SB are already offering package deals that include **price discounts** to managed care drug programs and other large customers in the USA, he added.

Commenting...

...lower the price of Tagamet even further in May, when patent protection ends. The US **Food** and Drug Administration has already approved a generic version made by Mylan Laboratories. He added...

...pharmaceutical company." Drugmakers would soon be lowering the prices of drugs on which patents have **expired** by 60% or 70% in order to meet generic competition, he said.

Mr Karabelas said...

10/3,K/8 (Item 3 from file: 636)

DIALOG(R) File 636: Gale Group Newsletter DB(TM) (c) 2005 The Gale Group. All rts. reserv.

01982909 Supplier Number: 43548173 (USE FORMAT 7 FOR FULLTEXT)
"DENSITY-ADJUSTED" SERVING SIZES PERMITTED FOR MODIFIED FOODS

Food Labeling News, v1, n13, pN/A

Dec 31, 1992

Language: English Record Type: Fulltext

Document Type: Newsletter; Trade

Word Count: 1901

... table which showed as an example the calculated density-adjusted reference amount and the corresponding **rounded** reference **amount** for aerated waffles that have been reduced in density by 25 to 35%.

To use...

...density measurements must be replicated a sufficient number of times to ensure that the aver- age of the measurements is representative of the true differences of the regular and modified foods.

Manufacturers must use a descriptive term such as "whipped" or "aerated" as part of the...

...determining serving sizes."

"FDA is well aware of the limitations of the available food consumption data bases," the agency continued, but said these data bases "are still the best sources of food consumption data collected under actual conditions of...change in food consumption practices since the 1977-78 data, FDA used the CSFII data bases, "which had a high response rate, only to confirm the validity of the trends observed...

10/3, K/9 (Item 1 from file: 16)

DIALOG(R) File 16: Gale Group PROMT(R)

(c) 2005 The Gale Group. All rts. reserv.

05399908 Supplier Number: 54114841 (USE FORMAT 7 FOR FULLTEXT)

Meat: it's what's for dinner. (prepared meals)

Heller, Laura

Grocery Headquarters, v63, n8, p38(3)

August, 1997

Language: English Record Type: Fulltext Document Type: Magazine/Journal; Tabloid; Trade

Word Count: 1369

Club 60" addresses the fastest growing demographic in the United States. As the Baby Boomers age, they will redefine the shopping experience. This section of the meat department must offer diversity, and meals should be prepackaged or portioned for two. The decor should create nostalgia, and signage should reflect the idea that aging is not synonymous with being " old " - a sentiment resented by aging Boomers. Cuts of meat should be thinner and leaner and cater to this age group's interest in healthy eating. In addition, locate the "Cookin' Lite" section close by...

...HMR initiatives, " advises Fleming's Poindexter. "Measure efforts and

look beyond gross profits. The growing **percentage** of **sales** may be the only set of standards (currently) available.

"Group heat-and-serve items together, stop using them to break up the case. Identify the section for what it is. **POS** has proven to be the most crucial component for Fleming stores."

Supermarkets also should look...

10/3,K/10 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

05035988 Supplier Number: 47393756 (USE FORMAT 7 FOR FULLTEXT)

Volume's Jacksonville Stadium Operation Growing Steadily

Waddell, Ray

Amusement Business, p18

May 19, 1997

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; Trade

Word Count: 812

... and out, at the stadium.'

The stadium boasts 38 permanent concessions stands, with approximately 450 points of sale. 'We also have Various portables around the building, which amount to probably another 60 points of sale, serving hot dogs, draft beer, nachos, ice cream, soft drinks, etc.'

Additionally, Jacksonville Municipal Stadium...

...result is fresh, quality food prepared right at the stand.'

Concessions items include hot dogs, hamburgers, pizzas, deli sandwiches, salads, beers and frozen tropical drinks. Branded concepts are TCBY and nacho products from **Old** El Paso.

Underwood was reluctant to release per capita figures from Jaguars games because, with...

...our club seating area, like wrap-type chicken and veggie sandwiches,' he said.

General concessions **prices** range from a low of \$1.75 for hot dogs and soft drinks to a high...

10/3,K/14 (Item 6 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2005 The Gale Group. All rts. reserv.

03169096 Supplier Number: 44330996 (USE FORMAT 7 FOR FULLTEXT)

Food, drink and tobacco

Forbes, p152 Jan 3, 1994

Language: English Record Type: Fulltext Document Type: Magazine/Journal; General Trade

Word Count: 885

1% increase in August.

With earnings growth slowing and consumers unwilling to pay higher prices, **foodmakers** cleaned house. 'Everyone threw out their cards that didn't match this year, just like a game of **old** maid,' notes Prudential's McMillin. Kraft sold its ice cream business to Unilever and its Birds Eye

vegetables to Dean **Foods**; Heinz sold its Italian confectionery business to Hershey **Foods** and its rice cake business to Quaker **Foods**.

Table data omitted is 5-year average and latest 12-month percentage on return of...

...percentage on return on capital for latest 12 months and of debt/capital; growth in **sales percentage** over 5-year average and latest 12 months; growth in earnings per share percentage over...
...Industry medians 1,566 61

All-industry medians

1,311

47

Sources: Forbes; Value Line Data Base Service via OneSource Information Services.

10/3,K/15 (Item 7 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2005 The Gale Group. All rts. reserv.

03169095 Supplier Number: 44330995 (USE FORMAT 7 FOR FULLTEXT)

Food distributors

Forbes, p148 Jan 3, 1994

Language: English Record Type: Fulltext Document Type: Magazine/Journal; General Trade

Word Count: 838

... Country Store, Inc. racked up healthy sales growth over the last 12 months. And several **fast - food** chains, including Wendy's International, Grand Metropolitan's **Burger** King and McDonald's, successfully appealed to value-seeking consumers with bargain -priced complete **meals** - a **burger**, fries and a soft drink. For these firms, the higher volumes more than made up...

...percentage on return on capital for latest 12 months and of debt/capital; growth in **sales percentage** over 5-year average and latest 12 months; growth in earnings per share percentage over...

... Industry medians

1,262 17

All-industry medians

1,311 47

Source: Forbes; Value Line Data Base Service via OneSource Information Services.

10/3,K/16 (Item 8 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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02667659 Supplier Number: 43556432 (USE FORMAT 7 FOR FULLTEXT)

POTATO CHIPS: PURSUING PROFIT

Snack Food, v0, n0, p14

Jan, 1993

Language: English Record Type: Fulltext

Article Type: Industry overview

Document Type: Magazine/Journal; Trade

Word Count: 4567

#### battle.'

Felton believes Borden's announced exit from some snack markets could generate even greater price discounting: 'With Borden gone, Frito-Lay will have its sights squarely fixed on Eagle. They'll...

... Rochester, NY, which operates multiple regional chipping companies, including Snyder of Berlin, Nalley's Fine Foods , Husman Snack Foods Co., old Vienna Snacks, and Tim's Cascade Chips, calls for a return to brand building.

'We processors have weakened our own brands by sacrificing advertising dollars to price discounts .' he says. 'Thirty-five percent of today's potato chip sales represent a 'deal' or ... significant of these advances has been the optical defect detection scanner - sometimes called a vision system or an optical sorter.

Typically placed in processing lines - usually directly after the fryer - these computer - controlled systems scan chips for levels of brightness and defect size, automatically removing defective chips from...

#### 10/3,K/18 (Item 10 from file: 16) DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2005 The Gale Group. All rts. reserv.

01717074 Supplier Number: 42143259 (USE FORMAT 7 FOR FULLTEXT)

MCM focuses on nutrition, rolls out healthy fare

Nation's Restaurant News, v0, n0, p34

June 10, 1991

Language: English Record Type: Fulltext Abstract

Document Type: Magazine/Journal; Tabloid; Trade

Word Count: 528

## ABSTRACT:

... Takes lunches in see-through plastic containers and included a rotation of daily specials and discount - price incentives.

food vehicles.

Including 600 new recipes, pricing-purchasing data, signage and decor upgrades and extensive point -of- sales merchandising materials, the "Bon Appetit" implementation kits were tailored for the MCM concepts Pepper's...

...Line & Sinker seafood.

For health-care accounts, MCM recently launched trendy, youth-oriented menus of food popular with the 11-to-15 age group and augmented the rollout with support materials, including nutrition and eating tips and color...

... Takes lunches in see-through plastic containers and included a rotation of daily specials and discount - price incentives.

MCM foodservice directors at B & I, health-care and education accounts said best-selling...

#### 10/3,K/23 (Item 5 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2005 The Gale Group. All rts. reserv.

08482715 SUPPLIER NUMBER: 18024763 (USE FORMAT 7 OR 9 FOR FULL TEXT)

## A cool look at look-alikes. (product development)

International Journal of Retail & Distribution Management, v23, n11, pIII(2)

Winter, 1995

ISSN: 0959-0552 LANGUAGE: English RECORD TYPE: Fulltext; Abstract WORD COUNT: 1259 LINE COUNT: 00105

... phase in which a unique concept can expect to reap premium prices and high margins.

**Point** -of- **sales** information technology provides today's retailers with more information about the performance of the brands...

...often given to projects with quick payback. Only a fraction of the 11,000-odd **food** products introduced in the USA in 1992 were truly innovative. The others were cosmetically different versions of **old** merchandise.

Private-label competition is strongest where innovations in branded products have been slow to...

# 10/3,K/25 (Item 7 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2005 The Gale Group. All rts. reserv.

07524879 SUPPLIER NUMBER: 16092579 (USE FORMAT 7 OR 9 FOR FULL TEXT) Timing is everything. (Sunbeam-Oster Co.)

Miracle, Barbara

Florida Trend, v37, n5, p44(4)

Sept, 1994

ISSN: 0015-4326 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1759 LINE COUNT: 00144

... to open next year. Four old facilities will be closed. The Hattiesburg facility, with its computer - controlled materials and finished goods handling systems, should boost its operating margin (operating profit as a percentage of sales) by second half 1995. Sunbeam's margin has improved to 14.5% in 1993, up...

# 10/3, K/27 (Item 9 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2005 The Gale Group. All rts. reserv.

07201710 SUPPLIER NUMBER: 15231722 (USE FORMAT 7 OR 9 FOR FULL TEXT)

A demand-based approach to menu-pricing.

Kelly, Thomas J.; Kiefer, Nicholas M.; Burdett, Kenneth Cornell Hotel & Restaurant Administration Quarterly, v35, n1, p48(5) Feb, 1994

ISSN: 0010-8804 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT WORD COUNT: 3080 LINE COUNT: 00252

... United States, the demand for restaurant services through the 1970s was strong enough that the **old** standby of multiplying **food** cost by a factor of three or even four sufficed. Some managers viewed price increases

...was maintained by cutting expenses, often by using inexpensive labor or reducing the quality of **food** products.

As a result, restaurant managers of the past might be forgiven for not having...our methods and suitable variations could be used routinely by restaurants, especially those with sophisticated **point** -of- **sale** systems, to determine the local shapes of demand curves and to set prices appropriately. 1...

10/3,K/28 (Item 10 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2005 The Gale Group. All rts. reserv.

06515903 SUPPLIER NUMBER: 14047512 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Retailing. (Industry Overview)

Walsh, James; Kenney, Cornelius F. U.S. Industrial Outlook, p39-1(6)

Annual, 1993

DOCUMENT TYPE: Industry Overview ISSN: 0083-1344 LANGUAGE:

ENGLISH RECORD TYPE: FULLTEXT WORD COUNT: 5063 LINE COUNT: 00431

... to better track market trends and control operating costs.

Technology Advances

State-of-the-art **computer system** technologies are being used by retailers to maximize operating efficiencies and economies of scale. For...

... The retailers that have already committed the capital and time needed to install and implement **point** -of- **sale** computers and integrate their operations and marketing activities into a **computerized system** of information indicate that computerization will ultimately revolutionize retailers' marketing and operations activities. Other retailers...

...of computerized information. In some cases, the retailer lacks the capital and inclination to use **point** -of- **sale** scanners and related technologies. In other cases, the retailer has the capital but not the...of Labor Statistics, U.S. Department of Labor, Washington, DC 20210. Telephone: (202) 523-6700. **Food** Marketing Review, Economic News Service, U.S. Department of Agriculture, Washington, DC 20250. Telephone: (202) 447-8732. **Food** Marketing Institute, 800 Connecticut Ave. NW, Washington, DC 20006-2701. Telephone: (202) 452-8444. Progressive...

...Maclean Hunter Media, Inc., 1351 Washington Blvd., Stamford, CT 06902. Telephone: (203) 325 3500. Advertising Age, Crain Communications, Inc. 740 Rush St., Chicago, IL 60611. Telephone: (312) 649-5331. American Institute of Food Distribution, Inc., 2812 Broadway, Fair Lawn, NJ 07410-5570. Telephone: (201) 791-5570. Retail Output...

10/3,K/30 (Item 12 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

06109406 SUPPLIER NUMBER: 12503340 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Running scared at Winn-Dixie. (grocery stores)(includes related article)
(250 Public Companies)

Hagy, James R. Florida Trend, v35, n4, p44(6) August, 1992

ISSN: 0015-4326 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 3514 LINE COUNT: 00268

... margin business.

Davis and Kufeldt have also changed Winn-Dixie's buying methods. Under the **old** system, each division had its own buying office and cut its own deals from suppliers. No more. Each division still has its own buying office, but thanks to a new **computer system**, the Jacksonville headquarters can check out the deals each division is being offered for, say, a case of Alpo dog **food**. If New Orleans is getting it at \$6 a case and Miami \$10, Winn-Dixie...

10/3,K/32 (Item 14 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c)2005 The Gale Group. All rts. reserv.

05840720 SUPPLIER NUMBER: 12146199 (USE FORMAT 7 OR 9 FOR FULL TEXT) What's in store. (supermarket merchandising; includes related article on warehouse stores)

Prince, Greg W.

Beverage World, v111, n1511, p49(6)

March, 1992

ISSN: 0098-2318 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT; ABSTRACT WORD COUNT: 3358 LINE COUNT: 00258

... picture Americans have of housewives taking care of the family supermarket business may be as **outdated** as the last pledge of no new taxes. Teenage Research Unlimited (Northbrook, IL) says when...

...males grocery shop for their families each week. "There is a lot of opportunity for **food** marketers when it comes to teens," says Peter Zollo, president of TRU. "Today's teens...

...in the coming years." As is, TRU has found that only one-fourt of teen **food** shoppers say they always buy the same brands they're used to seeing at home...consumers and more informational advertising."

Then there was the situation last summer, as monitored by **Data Bank** USA president Kent Phillips. Citing "a push-aside atmosphere in foodstores," he noted national markets...

10/3,K/35 (Item 17 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2005 The Gale Group. All rts. reserv.

05486866 SUPPLIER NUMBER: 11381428 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Reduction in dairy intervention stocks in sight.

Agra Europe, n1459, pM8(1)

Sept 27, 1991

ISSN: 0002-1024 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 737 LINE COUNT: 00059

... 2 366.2 544.9 314.8

Note: 1) Under contract to the intervention agencies Database selection code: TAB DAISTO

Only relatively small quantities of both products have been taken into

... Special regulations within GATT, which permit the EC to export to the Soviet Union at prices below minimum world market prices, expire at the end of September.

Stocks falling but still high As indicated by the balance...

#### (Item 19 from file: 148) 10/3,K/37

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2005 The Gale Group. All rts. reserv.

SUPPLIER NUMBER: 10587031 05139545 (USE FORMAT 7 OR 9 FOR FULL TEXT) Organic meat "an abuse of public credulity."

Agra Europe, n1430, pM3(2)

March 8, 1991

ISSN: 0002-1024 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 779 LINE COUNT: 00068

fat content would affect meat quality.

Importance of slaughter weight

Slaughter weight, as well as age at slaughter, also have an impact on organoleptic properties of meat. There are some good...

...really find a difference when they eat the meat, be it beef, pork, lamb or chicken . These have already found that organic farming is not the solution.

Looking at the short...

...3 480 + 2.4 + 3.0 + 12.2

Note: (\*) including goatmeat. Source: USDA, MLC (Poultrymeat) Database selection code: TAB MEAPRO

Beef and Veal For the EC-12, production for 1991 is...

#### 10/3,K/38 (Item 20 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c)2005 The Gale Group. All rts. reserv.

05112921 SUPPLIER NUMBER: 10413681 (USE FORMAT 7 OR 9 FOR FULL TEXT) Stop & Shop comes back in a big way.

Petreycik, Richard M.

Progressive Grocer, v70, n3, p104(6)

March, 1991

WORD COUNT: 3227 LINE COUNT: 00251

ISSN: 0033-0787 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

- 96 linear feet. The bookstore offers popular titles in both hardcover and paperback editions at discount prices . Dean Cohegan, Stop & Shop's sales manager of GM/HBA, say six endcaps are used...
- ...well." In the HBA section, two 48-foot aisles with pink walls, lace canopies and old -fashioned overhanging lamps house cosmetics and hair care products. In addition, children's cosmetics, including...

#### ... PHARMACY

The Torrington store is staffed with two registered pharmacists and is equipped with a computerized prescription system . Pharmacy Manager Phuong Lee says the computerized service provides useful information

pertaining to a prescription...

10/3,K/39 (Item 21 from file: 148)
DIALOG(R)File 148:Gale Group Trade & Industry DB
(c) 2005 The Gale Group. All rts. reserv.

04546148 SUPPLIER NUMBER: 08772335 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Perishables management: 'we need a traffic cop.' (supermarket computer
programs) (includes related articles)

Thayer, Warren

Progressive Grocer, v69, n2, p30(5)

Feb, 1990

ISSN: 0033-0787 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 2145 LINE COUNT: 00168

... to make sandwiches, there's no realistic way to track it. We need a single database to control and support everything. We need a traffic cop."

Retailers complain about having to maintain separate **databases** for their **POS** and scale systems.\ They say sending item/price information to scales, especially in the case...

...too often requires technological gymnastics.

They want to send data from headquarters to update the **POS**, scales, inventory, ordering and receiving records in one fell swoop. They'd like to track...

...in developing perishables management software. For others, the answers come from software development companies, local **POS** dealers and/or the retailer's own computer buffs.

Some systems do a decent job...

...and seafood scales in all the stores.

Though this system does not interface with the  ${f POS}$  , it does allow the headquarters PC to draw back production totals from the scales. Toledo ...

...in Minneapolis. Working off an IBM PS/2, Tersteeg can send information from a single **database** to both his Casio **POS** system and Hobart scales. Tersteeg says he chose the PS/2 because it has a...

...develop its own interfaces with scales from multiple vendors, and hopes to link scale and **POS** data more closely.

And Gromer's Supermarket, an Elgin, Ill., independent, has customized some old...

...Scale with considerable success. Though the PC-based meat system is not linked with the **POS**, it works with the scales to handle standard data management such as pricing, item attributes...their individual and cumulative percentage of department sales.

So far, the software for Ellison's **perishables** management system is proprietary. It is only about a year **old**, and Ellison says it's still being fine-tuned.

"It's hard to quantify, but...

...the program now."

In this case, "they" refers to Scanning Management Systems Inc. (SCANNING), a **POS** consulting company and software developer in Canoga

Park, Calif.

The first level of SCANNING's...

...scales. Kamada has the ability (as yet unused) to link data from the scales and **POS** systems to generate production vs. sales reports at the PLU level.

When prices are changed...

...register are reset. Information they have collected prior to being reset is stored in the **database** .

The software runs on a PC or minicomputer with a variety of systems. Kamada hopes...

### 10/3, K/41 (Item 23 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2005 The Gale Group. All rts. reserv.

04081461 SUPPLIER NUMBER: 07850829 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Casual theme restaurants. (Market Segment Report)

Kochak, Jacque

Restaurant Business, v88, n12, p153(8)

August 10, 1989

ISSN: 0097-8043 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 4166 LINE COUNT: 00329

... Houlihan's and Darryl's nationwide. "They're not looking for marketing gimmicks, costumes, or **point** -of- **sale** promotions, This is a very sophisticated market; they want a good variety, and they want...and, according to president Jim Furry, are on the increase.

In the past, 25-year- old Grand American Fare relied heavily on liquor sales, with **food** sales being practically incidental to profits. In the last five years, with the shift in the American customer's attitude away from liquor consumption, the company has begun heavily promoting **food** instead. As a result, sales have shifted from 70% liquor/30% **food** to 60% liquor/40% **food**.

"The interesting thing is that along with the promotion of food, liquor sales have also...

#### 10/3,K/42 (Item 24 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2005 The Gale Group. All rts. reserv.

04076086 SUPPLIER NUMBER: 07823097 (USE FORMAT 7 OR 9 FOR FULL TEXT)
The big squeeze: Gnazzo's Food Center houses 17,000 items under its tiny
roof. It's a tight fit, but it's working.

Donegan, Priscilla

Progressive Grocer, v68, n7, p34(6)

July, 1989

ISSN: 0033-0787 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 3663 LINE COUNT: 00273

... Gnazzo. "With so many deliveries every week, things can get pretty crazy down there. The **computerized system** should speed things up and reduce the shrink from that part of the business."

On...fact of life in a store of this kind." Gnazzo's labor ratio as a percentage of sales averages 12.5%.

Because of the area's increasing affluence and relatively young population, Gnazzo...

#### 10/3, K/43 (Item 25 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2005 The Gale Group. All rts. reserv.

03940429 SUPPLIER NUMBER: 07695337 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Kid meals go big-time. (microwavable meal marketing) (Category Report)

Wood, Wally; Wood, Marian

Food & Beverage Marketing, v8, n5, p34(2)

May, 1989

ISSN: 0731-3799 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1835 LINE COUNT: 00140

... Jackson uses refund offers and special trade promotions that stir up some excitement at the **point** of **sale**. She'll even accept mail orders, a customer-convenience practice that accounts for a small **percentage** of **sales**.

Jackson raised eyebrows at Hormel right away. Now Hormel is test-marketing Kid's Kitchen...

# 10/3, K/44 (Item 26 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB (c)2005 The Gale Group. All rts. reserv.

03929278 SUPPLIER NUMBER: 07735123 (USE FORMAT 7 OR 9 FOR FULL TEXT) What's new in printing and labeling? (includes related article on labeling innovations)

Anthony, Sterling; Sacharow, Stanley

Prepared Foods, v158, n5, p258(3)

May, 1989

ISSN: 0747-2536 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 1155 LINE COUNT: 00098

... ink formulas for non-contact coders are increasing the application and ease-of-use for **computer - based**, ink-jet systems.

5. Better labeling machinery. The machinery side is marked by far more...

...and laser printing. Also noteworthy is that printing equipment is available in a size and **price range** for practically every user requirement.

8. Promotional labels. The label is pulling double-duty as...

# 10/3, K/45 (Item 27 from file: 148)

DIALOG(R) File 148: Gale Group Trade & Industry DB (c) 2005 The Gale Group. All rts. reserv.

03926357 SUPPLIER NUMBER: 07690257 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Baker brings bits of paradise to the Mainland. (King's Hawaiian Bakery
West; includes related article)

Pacyniak, Bernard

Bakery Production and Marketing, v24, n5, p60(5)

April 24, 1989

ISSN: 0005-4127 LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 2640 LINE COUNT: 00210

... as King's Hawaiian.

Weeda developed a deli program, complete with a free-standing rack, point -of- sale materials, on-package couponing and broker incentives. In doing so, Weeda also institutionalized the "thaw...

...also describe the company's production facility at Torrance. The plant resembles most 12-year- old bread and roll plants around the country. Just like the product itself, however, the plant contains a few...

10/TI/1 (Item 1 from file: 9)

DIALOG(R)File 9:(c) 2005 The Gale Group. All rts. reserv.

Transition squeezes vendors

10/TI/2 (Item 1 from file: 275)

DIALOG(R)File 275:(c) 2005 The Gale Group. All rts. reserv.

Nexpo '96: output speed and pagination take the spotlight. (Industry Trend or Event)

10/TI/3 (Item 2 from file: 275)

DIALOG(R)File 275:(c) 2005 The Gale Group. All rts. reserv.

Know your break-even point. (profitability)

10/TI/4 (Item 1 from file: 621)

DIALOG(R) File 621:(c) 2005 The Gale Group. All rts. reserv.

Grand Metropolitan Announces Continuing Progress in Trading Performance.

10/TI/5 (Item 2 from file: 621)

DIALOG(R) File 621:(c) 2005 The Gale Group. All rts. reserv.

WAYNE GRETZKY TO STAR IN CAMPBELL'S CHUNKY SOUP 'GREAT ONES' CAMPAIGN

10/TI/6 (Item 1 from file: 636)

DIALOG(R) File 636: (c) 2005 The Gale Group. All rts. reserv.

SOURCES SOUGHT AND LONG RANGE OPPORTUNITIES

10/TI/7 (Item 2 from file: 636)

DIALOG(R)File 636:(c) 2005 The Gale Group. All rts. reserv.

SMITHKLINE BEECHAM GIVING TAGAMET REBATES

10/TI/8 (Item 3 from file: 636)

DIALOG(R)File 636:(c) 2005 The Gale Group. All rts. reserv.

"DENSITY-ADJUSTED" SERVING SIZES PERMITTED FOR MODIFIED FOODS

10/TI/9 (Item 1 from file: 16)

DIALOG(R) File 16:(c) 2005 The Gale Group. All rts. reserv.

Meat: it's what's for dinner. (prepared meals)

10/TI/10 (Item 2 from file: 16)

DIALOG(R) File 16:(c) 2005 The Gale Group. All rts. reserv.

Volume's Jacksonville Stadium Operation Growing Steadily

10/TI/11 (Item 3 from file: 16)

DIALOG(R)File 16:(c) 2005 The Gale Group. All rts. reserv.

Transition squeezes vendors

10/TI/12 (Item 4 from file: 16)

DIALOG(R) File 16:(c) 2005 The Gale Group. All rts. reserv.

Borders Group, Inc. - Company Report

10/TI/13 (Item 5 from file: 16)

DIALOG(R) File 16:(c) 2005 The Gale Group. All rts. reserv.

RETAIL SHADOWBOXING: SUPPLIERS, RETAILERS HEAD FOR SIDELINES AS MAJOR APPLICATIONS ARE OVERSHADOWED BY IMPENDING ARRIVAL OF WINDOWS 95

10/TI/14 (Item 6 from file: 16)

DIALOG(R)File 16:(c) 2005 The Gale Group. All rts. reserv.

Food, drink and tobacco

10/TI/15 (Item 7 from file: 16)

DIALOG(R)File 16:(c) 2005 The Gale Group. All rts. reserv.

Food distributors

10/TI/16 (Item 8 from file: 16)

DIALOG(R)File 16:(c) 2005 The Gale Group. All rts. reserv.

POTATO CHIPS: PURSUING PROFIT

10/TI/17 (Item 9 from file: 16)

DIALOG(R)File 16:(c) 2005 The Gale Group. All rts. reserv.

Distugil gains ISO 9001 for CR

10/TI/18 (Item 10 from file: 16)

DIALOG(R)File 16:(c) 2005 The Gale Group. All rts. reserv.

MCM focuses on nutrition, rolls out healthy fare

10/TI/19 (Item 1 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Minimum wages and tipped servers.

```
(Item 2 from file: 148)
DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.
Audiobook clubs and catalogues thrive. (Industry Overview)
 10/TI/21
              (Item 3 from file: 148)
DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.
Flick's picks for Kmart's renewal. (president Warren Flick plans discount
  chain's rebirth) (Interview)
 10/TI/22
              (Item 4 from file: 148)
DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.
Iams of Dayton builds loyalty database of loving pet owners. (Iams Co.)
 10/TI/23
             (Item 5 from file: 148)
DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.
A cool look at look-alikes. (product development)
 10/TI/24
              (Item 6 from file: 148)
DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.
Have database will travel. (Part I: Online Travel Databases )
 10/TI/25
              (Item 7 from file: 148)
DIALOG(R) File 148:(c) 2005 The Gale Group. All rts. reserv.
Timing is everything. (Sunbeam-Oster Co.)
 10/TI/26
              (Item 8 from file: 148)
DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.
For members only; starting a "club" is one way to boost sales. (party
  supplies stores)
              (Item 9 from file: 148)
DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.
A demand-based approach to menu-pricing.
              (Item 10 from file: 148)
 10/TI/28
DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.
Retailing. (Industry Overview)
```

10/TI/29 (Item 11 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Sesame Street comes to town: expanding chain capitalizes on continued popularity of license. (Sesame Street General Store) (Company Profile)

10/TI/30 (Item 12 from file: 148)

DIALOG(R)File 148: (c) 2005 The Gale Group. All rts. reserv.

Running scared at Winn-Dixie. (grocery stores)(includes related article) (250 Public Companies)

10/TI/31 (Item 13 from file: 148)

DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.

Promotions '92.

10/TI/32 (Item 14 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

What's in store. (supermarket merchandising; includes related article on warehouse stores)

10/TI/33 (Item 15 from file: 148)

DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.

Distugil gains ISO 9001 for CR; French firm first CR manufacturer to win quality standard.

10/TI/34 (Item 16 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Hot prospects target hot target markets. (a directory of restaurants) (includes related articles) (Directory)

10/TI/35 (Item 17 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Reduction in dairy intervention stocks in sight.

10/TI/36 (Item 18 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Playing the trump card; Amex's growing publishing clout is generating trepidation, as well as admiration. (American Express Publishing Corp.) (Publishing Profile) (company profile)

10/TI/37 (Item 19 from file: 148)

DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.

Organic meat "an abuse of public credulity."

10/TI/38 (Item 20 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Stop & Shop comes back in a big way.

10/TI/39 (Item 21 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Perishables management: 'we need a traffic cop.' (supermarket computer programs) (includes related articles)

10/TI/40 (Item 22 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Environments and strategies of organization start-up: effects on early survival.

10/TI/41 (Item 23 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Casual theme restaurants. (Market Segment Report)

10/TI/42 (Item 24 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

The big squeeze: Gnazzo's Food Center houses 17,000 items under its tiny roof. It's a tight fit, but it's working.

10/TI/43 (Item 25 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Kid meals go big-time. (microwavable meal marketing) (Category Report)

10/TI/44 (Item 26 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

What's new in printing and labeling? (includes related article on labeling innovations)

10/TI/45 (Item 27 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Baker brings bits of paradise to the Mainland. (King's Hawaiian Bakery West; includes related article)

10/TI/46 (Item 28 from file: 148)

DIALOG(R) File 148: (c) 2005 The Gale Group. All rts. reserv.

Strategic marketing alliances.

10/TI/47 (Item 29 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Micro- databases for drug interactions. (column)

10/TI/48 (Item 30 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Franchising opportunities; small business enterprises that add up to big business dollars. (Special Advertising Section)

10/TI/49 (Item 31 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Semi-reckless; Lisa Williams and her partners at Semi-Tech Microelectronics think their personal computer can stand up to IBM's. Unfortunately, not everyone else agrees.

10/TI/50 (Item 32 from file: 148)

DIALOG(R)File 148:(c)2005 The Gale Group. All rts. reserv.

Chicken George cracks urban market.

Set	Items	Description
S1	1013	FOOD? OR PERISHABLE? OR FAST() FOOD? OR BURGER? OR HAMBURGE-
	R?	OR CHEESEBURGER? OR HOTDOG? OR CHICKEN OR SANDWICH? OR MEA-
		? OR BUN? ? OR ROLL? ? OR BREAD? OR BAKED()GOOD?
S2 .	2473	AGE OR AGED OR AGING OR OLD OR DAYOLD OR (ELAPS??? OR LAPS-
	??	? OR LAPS OR LENGTH) (1W) TIME OR (HOW OR TOO) () LONG OR STALE?
		R SELL()BY OR USE()BEFORE OR SPOIL? OR EXPIR??? OR EXPIRATI-
		OR PERISHED OR OUTDATED OR PASS? (1W) PRIM
s3		(ROUND? OR DISCOUNT? OR RANGE? OR PERCENTAGE OR MAXIMUM OR
		NIMUM) (1N) (AMOUNT? OR PRICE? OR PRICING OR SALE? ?)
S4		POINT? (1W) SALE? OR POS OR DATABASE? OR DATABANK? OR DATA()-
		ASE? ? OR BANK? ? OR FILE? ?) OR DB OR DBS OR DBMS OR (AUTO-
		T? OR COMPUTER?) (1W) (APPARATUS OR DEVICE OR SYSTEM OR BASED
		NETWORK OR PROCESS? OR FUNCTION? OR CONTROL? OR TERMINAL)
S5	38	S1(S)S2
s <sub>e</sub>	57	
s7	0	S6 AND S3
S8	1	S1 AND S3
S9 ·	11	S6 AND S4
S10	6	RD (unique items)
? show		• • • • • • • • • • • • • • • • • • • •
File 25		oSource 82-2005/May
	(c) 20	05 Info.Sources Inc

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JMB

Date: 23-Jun-05

#### 10/3,K/1

DIALOG(R)File 256:TecInfoSource

(c) 2005 Info.Sources Inc. All rts. reserv.

00144502 DOCUMENT TYPE: Review

PRODUCT NAMES: Pipette Tracker (533661)

TITLE: Pipet calibration software: Understanding regulatory and ...

AUTHOR: Bohnsack, David L SOURCE: American Biotechnology Laboratory, v20 n13 p12(2) Dec 2002

ISSN: 0749-3223

HOMEPAGE: http://www.iscpubs.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20030630

...less time and money lost due to the need for corrective actions required by the Food and Drug Administration (FDA). Electronic data management systems for pipet calibration provide real-time error...

...only authorization for security setting configuration; and passwords that can be maintained in an encrypted database that supports password ageing and expiration periods and a minimum password length.

# 10/3,K/2

DIALOG(R)File 256:TecInfoSource (c) 2005 Info.Sources Inc. All rts. reserv.

00138227 DOCUMENT TYPE: Review

PRODUCT NAMES: RFID (846902)

TITLE: Your Inventory Wants to Talk to You:... RFID tags will track your...

AUTHOR: Roberti, Mark

SOURCE: Business 2.0, v3 n5 p84(4) May 2002

ISSN: 1080-2681

HOMEPAGE: http://www.business2.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20020630

...shipments. When information from RFID tags is sent to Wal-Mart's 101TB sales transaction database , Wal-Mart also expects to provide suppliers with a real-time view of the status...

...RFID sensors could also be used in consumer retail products, such as bottled drinks and **foods** . Timothy Carr, senior VP for global manufacturing and technology at Alcoa CSI, says the technology...

...caps. Another use of RFID tags would be to alert people when medications

reach their expiration dates.

#### 10/3,K/3

DIALOG(R)File 256:TecInfoSource (c) 2005 Info.Sources Inc. All rts. reserv.

00137981 DOCUMENT TYPE: Review

PRODUCT NAMES: PlusPat (096334); Derwent World Patents Index (WPI) (507431); EnCompass (096342)

TITLE: The Better Mousetrap: That Was The Year That Was--Patents, 2001

AUTHOR: Lambert, Nancy

SOURCE: Searcher: Magazine/Database Prof, v10 n3 p30(6) Mar 2002

ISSN: 1070-4795

HOMEPAGE: http://www.infotoday.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis

GRADE: Product Analysis, No Rating

REVISION DATE: 20021230

...resources highlighted in a discussion of the effects of patent law changes during 2001. Some **database** providers and online hosts started to handle U.S.-published patent applications, and some online hosts reorganized or gained new leaders. Some **databases** began once again using optical character recognition (OCR) methods to convert **old** references and documents into electronic format. Internet-based patent resources continued to expand and increase...

...Dial Units. Dialog also simplified sales contracts and created indexes of patent application numbers in **databases** with U.S. patents. Also discussed are the activities of Questel\*Orbit, STN/CAS, Derwent, IFI/CLAIMS, MicroPatent, Delphion, and Ei Encompass. The **Food** and Technology Abstracts **database** has also more than doubled its country coverage for patents, adding 11 countries to the...

#### 10/3,K/4

DIALOG(R)File 256:TecInfoSource (c) 2005 Info.Sources Inc. All rts. reserv.

00127095 DOCUMENT TYPE: Review

PRODUCT NAMES: Company--Nupedia.com (873152)

TITLE: The New Encyclopedia Salesmen: A fresh crop of Internet-based...

AUTHOR: Frauenfelder, Mark

SOURCE: Industry Standard, v3 n49 p110(3) Nov 27, 2000

ISSN: 1098-9196

HOMEPAGE: http://www.thestandard.com

RECORD TYPE: Review REVIEW TYPE: Company

REVISION DATE: 20020730

...Sanger, standards will be very stringent with the goal of setting 'a new standard for **breadth**, depth, timeliness, and lack of bias.' Encyclopedia-builder Nathan Oostendorp has contributors who are creating an 'uncensored **database** of general knowledge.' All the New **Age** encyclopedias are emerging at a time in the history of the Internet when the Net...

### 10/3,K/5

DIALOG(R)File 256:TecInfoSource (c) 2005 Info.Sources Inc. All rts. reserv.

00126947 DOCUMENT TYPE: Review

PRODUCT NAMES: Retailers (830308); Supply Chain Management (833444)

TITLE: Retail's Super Supply Chains: Wal-Mart inks deal to roll out...

AUTHOR: Gilbert, Alorie

SOURCE: Information Week, v808 p22(3) Oct 16, 2000

ISSN: 8750-6874

HOMEPAGE: http://www.informationweek.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis GRADE: Product Analysis, No Rating

REVISION DATE: 20010330

TITLE: Retail's Super Supply Chains: Wal-Mart inks deal to roll out...

...electronic data interchange (EDI) networks and an extranet that is infused with data from a **database** over 100TB in size. Kmart has less revenue than Wal-Mart and its operational and technology infrastructure is **outdated**, which results in poor inventory management and slippage in customer service, according to Kmart spokespeople...

### 10/3,K/6

DIALOG(R)File 256:TecInfoSource (c) 2005 Info.Sources Inc. All rts. reserv.

00126913 DOCUMENT TYPE: Review

PRODUCT NAMES: PowerBuilder (335916); Java (573744); XML (837709); HTML (835277)

TITLE: Planting The Seed: Time Inc.'s Papyrus enables Web-based e-commerce

AUTHOR: Kirby, Gretchen

SOURCE: Publishing & Production Executive, v14 n8 p36(2) Aug 2000

ISSN: 1048-3055

HOMEPAGE: http://www.ppe-online.com

RECORD TYPE: Review

REVIEW TYPE: Product Analysis GRADE: Product Analysis, No Rating

REVISION DATE: 20010130

...deployment of Papyrus uses GCA-standard XML transactions, HTML Web browsers, Java servlets, and Sybase **databases**. Papyrus will be a publisher's inventory management system capable of overseeing **roll**-based, cut-size, and newsprint paper for Time's magazines, books, and commercial print products...

...invoices, and adjustments. Papyrus will also bolster supply chain processes by producing inventory, usage, and **spoilage** reports through the Web for publishers, paper suppliers, and printers. Time's business-to-business...

Set S1	1224713 R?	Description FOOD? OR PERISHABLE? OR FAST()FOOD? OR BURGER? OR HAMBURGE- OR CHEESEBURGER? OR HOTDOG? OR CHICKEN OR SANDWICH? OR MEA- ? OR BUN? ? OR ROLL? ? OR BREAD? OR BAKED()GOOD?
S2	225888 ?? C	AGE OR AGED OR AGING OR OLD OR DAYOLD OR (ELAPS??? OR LAPS- ?? OR LAPS OR LENGTH) (1W) TIME OR (HOW OR TOO) () LONG OR STALE? OR SELL() BY OR USE() BEFORE OR SPOIL? OR EXPIR??? OR EXPIRATI- NOR PERISHED OR OUTDATED OR PASS? (1W) PRIM
<b>G</b> 2		
S3	2008	(ROUND? OR DISCOUNT? OR RANGE? OR PERCENTAGE OR MAXIMUM OR
S4	44198	NIMUM) (1N) (AMOUNT? OR PRICE? OR PRICING OR SALE? ?) POINT? (1W) SALE? OR POS OR DATABASE? OR DATABANK? OR DATA()-
		BASE? ? OR BANK? ? OR FILE? ?) OR DB OR DBS OR DBMS OR (AUTO-
		T? OR COMPUTER?) (1W) (APPARATUS OR DEVICE OR SYSTEM OR BASED
_		R NETWORK OR PROCESS? OR FUNCTION? OR CONTROL? OR TERMINAL)
S5	29775	
S6	26	S5 AND S3
s7	2	S6 AND S4
S8		S1 (15N) S2
S9		S8(4S)(S3 OR S4)
S10	87	S9 NOT PY>1997
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File	10:AGRICO	DLA 70-2005/Jun
	(c) fc	ormat only 2005 The Dialog Corporation
File		Sci.&Tech.Abs 1969-2005/Jun W3
		005 FSTA IFIS Publishing
File	53:FOODL1	NE(R): Science Sight 1972-2005/Jun 13
	(c) 20	005 LFRA
File	59:FOODL1	NE(R): Legal: Sight (1972-2005/May 12
	(c) 20	005 LFRA
File	79:Foods	Adlibra(TM) 1974-2002/Apr
	(c) 20	002 General Mills
File	203:AGRIS	1974-2005/Feb
	Dist k	by NAL, Intl Copr. All rights reserved

# 11/5/24 (Item 24 from file: 10)

DIALOG(R) File 10: AGRICOLA

(c) format only 2005 The Dialog Corporation. All rts. reserv.

# 2544856 86008541 Holding Library: AGB

Decade of foodservice development: From computer menus to irradiated food Mautner, Julie.

Boston : Cahners Publishing Co.

Restaurants & institutions. June 6, 1984. v. 94 (11) p. 121-124. ill.

ISSN: 0273-5520

DNAL CALL NO: FNC CALL NO: TX1.I55

Language: English

Intellectual Level: General

Subfile: FNC (FOOD AND NUTRITION); OTHER US (NOT EXP STN, EXT, USDA; SINCE 12/76);

Document Type: Article

Abstract: The foodservice industry has seen major technological changes in the last 10 years. "Light" foods, irradiated foods, and computer applications are some of the advances. Computers are used to tract point sale , inventory, cost control and purchasing. A R&I survey in Sept. of 1983 showed 35% of respondents owned their own computer, 24% used company computer equipment and 41% expected to purchase a computer. Software availability specific to food service is the most limiting factor. Irradiated foods are growing in popularity due to increasing suspicion of chemical pesticides. FDA proposals regarding irradiation would prohibit detectable levels of radioactivity. The benefits of irradiating **foods** retardation and destruction of possible pests. spoilage Consumption of light beer is expected to increase by 50% by 1990. Light beer, near-beer, and de-alcoholized wine are made by several different methods. Light beers must carry a nutrition label. Dealcoholized beers and light wines are being tested. R&I questionnaires sent to 1,000 foodservice operators to identify which products have had the greatest impact on saving time, money and energy, and "sanity" is included. (kbc)

DESCRIPTORS: food service; food technology; computers; alcoholic beverages; consumption;

Section Headings: T120 FOOD SERVICE; X700 ECONOMICS AND ADMINISTRATION; Q100 FOOD PROCESSING

## 11/5/28 (Item 28 from file: 10)

DIALOG(R) File 10: AGRICOLA

(c) format only 2005 The Dialog Corporation. All rts. reserv.

# 887592 769440607 Holding Library: FNC

## How refrigeration can help boost sales

Giampietro, Frank N

Restaurant Bus Oct 1976 75 (10): 81-82

LC: 389.2538 F82 Language: English Document Type: ARTICLE

Abstract: A question/answer session concludes that well-functioning refrigeration equipment improves profits by reducing **spoilage**, and provides added appeal to **foods** at the **point** of **sale**. An exterior temperature gauge, a temperature alarm, and a standby generator are suggested methods to avoid spoilage. New developments in converting freezers and refrigerators are described. More thermal packaging, greater use of thermoelectric dispensers, and packages which change color if they're spoiled are recommended for the future.

Equipment -Refrigeration -Freezers -Food Spoilage -Equipment Maintenance

Section Headings: 1555 Sanitation and Safety (1972-79)

11/5/30 (Item 30 from file: 10)
DIALOG(R)File 10:AGRICOLA
(c) format only 2005 The Dialog Corporation. All rts. reserv.

495592 739005199 Holding Library: FNC

How to determine food costs

Food Mgt Aug 1973 8 (8): 81

LC: TX943.F6 F&N
Language: English
Document Type: ARTICLE

Abstract: Penn State University developed a computerized nutritional audit and food inventory for the State of Pennsylvania. The purpose was to determine the cost of feeding patients, guests, and inmates in all state institutions and to determine the nutritional standards maintained in those institutions. Today, the **computer system** generates a complete nutritional audit for each state institution based on **age** and sex of the population. It maintains a perpetual inventory of all **food** stores purchased by the users and issued to the dietary departments.

Institutional Feeding -Food Cost -Computer Applications -Audits - Inventories -Financial Management -Operating Expenses
Section Headings: 1530 Management and Administration (1972-79)

11/5/36 (Item 6 from file: 51)
DIALOG(R)File 51:Food Sci.&Tech.Abs
(c) 2005 FSTA IFIS Publishing. All rts. reserv.

00732847 97-04-c0096 SUBFILE: FSTA

Reality: consumers' satisfaction with food product safety.

Sydnor, A. A.

United States of America, -- Institute of Food Technologists ((1996 Annual Meeting))

Food Marketing Inst., 800 Connecticut Ave., NW, Washington, DC 20006-2701, USA

1996 , 1996 IFT annual meeting: book of abstracts, p. 200 ISSN 1082-1236 DOCUMENT TYPE: Abstract of presentation

LANGUAGE: English

Consumer understanding of, perceptions of and satisfaction with food product safety are examined, using results of government and industry surveys. Concern over **food** safety generally increases with **age**, and is more prevalent in certain population groups (women, households with children, better educated individuals, etc.). Consumer confidence in the **food** supply is discussed, as affected by various **food** scares. **Spoilage** and contamination are the greatest perceived threats to **food** safety, and product dating concerns many consumers. Awareness of new technologies, such as biotechnology, remains low, but understanding and willingness to purchase genetically modified foods increases with income and level of education. (From En summ. Further abstracts of presentations from this meeting are covered in electronic formats of the FSTA **database** and may be traced via the corporate authors (CA) field, under United States of America, Institute of Food Technologists (1996 Annual Meeting). See also FSTA (1996) 28 11A2.) (LJW)

DESCRIPTORS (HEADINGS): Consumer response; Food safety GENERAL DESCRIPTORS: Economics; Food safety

SECTION HEADINGS: Hygiene & toxicology (SC=c, 9201-present)

11/5/53 (Item 23 from file: 51) DIALOG(R) File 51: Food Sci. & Tech. Abs (c) 2005 FSTA IFIS Publishing. All rts. reserv. 94-08-a0114 00680602 SUBFILE: FSTA Around the world. Anon. Available from BNA International Inc., Heron House, 10 Dean Farrar St., London SW1H ODX, UK World Food Regulation Review 1994 , 3 (8) 3-16 DOCUMENT TYPE: Journal Article ISSN: 0963-4894 LANGUAGE: English Food regulation issues considered include: milk spoilage in Argentina; export of fruits by Brazil; official control of foods in the EU; European labelling laws in relation to labelling of Dutch cheese; effect of US labelling laws on the EU; banning of bovine somatotropin by the EU; banning of potassium bromate use in bread in Israel; imports of rice into Japan; the 8th Amendment to the Food Regulations of New Zealand: food law inspections in the UK; radioactivity monitoring in UK foods; Al in UK foods; UK regulations for infant formulas; meat and poultry inspection in the USA; chemicals in foods imported in the USA; and the USDA food composition database . (WJS) DESCRIPTORS (HEADINGS): Food policy DESCRIPTORS: REGULATIONS; INTERNATIONAL; FOODS GENERAL DESCRIPTORS: Economics SECTION HEADINGS: Food sciences (SC=a, 9201-present) 11/5/56 (Item 26 from file: 51) DIALOG(R) File 51: Food Sci. & Tech. Abs (c) 2005 FSTA IFIS Publishing. All rts. reserv. 00671830 94-02-a0001 SUBFILE: FSTA AAIR: new food R and D projects (2nd call). Flair Flow Europe Correspondence address, L. Breslin, Commission of the European Communities, Directorate General for Sci., Res. & Dev., Agro-Ind. Res. (DG XII-E-2, 2/26), Brussels, Belgium Flair-Flow Reports 1993 , F-FE 111/93, 1p. DOCUMENT TYPE: Report LANGUAGE: English Food research and development projects to be funded by the EC as part of the EC AAIR programme are listed; 6 projects are concerted actions and 31 are shared-cost. Topics include: meat consumption (France, Italy, Spain); food intolerance databanks; information dissemination; structural changes in the food industry; microbial control in the meat industry; brewing technology and engineering; characterization of spoilage yeasts; cell lines for food safety; sous-vide processing; air sterility vs. food safety; casein/hydrocolloids in reduced fat foods; cheese flavour and ripening; processing of ewes' cheese; goats' milk use and technology; whey proteins; fermented meat products; sensory quality of dry-cured hams; oxidative treatment of meat; food product authentication; nutritional properties of olive oil; temp. regimes vs. modified atmosphere packaging; citrus industry; health benefits of fruit and vegetables; allergic

JMB Date: 23-Jun-05

potential of foods; antioxidants; dietary carbohydrates vs. colon function; functionality of non-digestible oligosaccharides; food texture assessment; consumer food choice modelling; digestion of bovine lactoferrin; recycling of plastics; safety of food-contact packaging; foreign body detection;

microwave sterilization; and heating in overpressure retorts. (JAT)
DESCRIPTORS (HEADINGS): Food science
DESCRIPTORS: EUROPEAN COMMUNITY
SECTION HEADINGS: Food sciences (SC=a, 9201-present)

11/5/59 (Item 1 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

01025896 FOODLINE ACCESSION NUMBER: 650722

Perishable product electronic label.

Jensen T; Debord W K; Hatchett J

PATENT: WO 2004081505 A1

APPLICATION COUNTRY: US (DATE(S):7.3.2003)

PRIORITY APPLICATION DATE: 8.3.2004

DESIGNATED STATES:

SeepublishedpatentdocumentforDesignatedContractingStates.

X-REFERENCE: FOOD PACKAGING

LANGUAGE: English
DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 20041015

ABSTRACT: An electronic assembly contained in a label for monitoring and indicating spoilage of perishable products is described. The invention consists of a circuitry for measuring and calculating the time and temperature that have elapsed before use. It can perform a check if time and temperature levels have been reached that may compromise the quality, safety, and shelf life of an item to which the label is attached. The invention also allows a user to know whether an item needs to be sold at a discounted price or needs to be disposed of. It may take the form of a flexible, disposable label that is typically powered by a small battery.

SECTION HEADING: PACKAGING

DESCRIPTORS: DETERIORATION; INDICATOR LABELS; INDICATORS; LABELS;
PATENT; PCT PATENT; PERISHABLE FOODS; SPOILAGE; TIME TEMPERATURE INDICATORS

11/5/60 (Item 2 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

01024578 FOODLINE ACCESSION NUMBER: 649409

Food product packaging.

Vanier B

PATENT: EP 1456100 A1

PATENT: WO 03035513 DATE:1.5.2003

DESIGNATED STATES:

 ${\tt Seepublished patent document for Designated Contracting States}.$ 

X-REFERENCE: FOOD PACKAGING

LANGUAGE: English
DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 20040928

ABSTRACT: An improved packaging container for savoury products such as pies, pizzas and multilayered cakes is designed to minimise **spoilage**, wastage and/or visual deterioration of the product. The invention provides packaging for a subdivided **food** product, with the packaging comprising product containers each having an upstanding wall and an outer retainer to maintain the containers as a closed-packed array.

When used, each container contains a uniformly-sized portion of the **food** product. The container is easily removed from around the product portion with minimum wastage and **spoilage** for serving to a customer at the time of consumption. The invention is suitable for packaging savoury and sweet products typically dispensed at the **point** of **sale** as a slice or portion of a whole cake, pie or similar items.

SECTION HEADING: PACKAGING

DESCRIPTORS: CONTAINERS; EUROPEAN PATENT; MULTICOMPARTMENTED CONTAINERS; PACKAGED FOODS; PACKAGING CONTAINERS; PACKAGING PRODUCTS; PATENT; PORTION PACK CONTAINERS; PORTION PACKED CHEESE; PORTION PACKED FOODS; PORTIONS

### 11/5/61 (Item 3 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

01022479 FOODLINE ACCESSION NUMBER: 647281

Perishable food labeler.

Shanahan J M

PATENT: EP 1445198 A2

APPLICATION COUNTRY: US (DATE(S):7.2.2003)

PRIORITY APPLICATION DATE: 6.2.2004

DESIGNATED STATES:

SeepublishedpatentdocumentforDesignatedContractingStates.

X-REFERENCE: FOOD PACKAGING

LANGUAGE: English
DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 20040903

ABSTRACT: A perishable food labeller for imprinting the expiration date of food items is disclosed. The labeller, which may be handheld, a desktop, or a laptop, may consist of an alphanumeric time display, an input device such as a keypad, an output device such as a barcode scanner, and a database. The input device receives food item designation, after which the database correlates the designation to a spoilage date and the output device prints the spoilage date on an item's label. The food labeller provides a visible spoilage date and reduces cases of spoiled food ingestion.

SECTION HEADING: PACKAGING

DESCRIPTORS: DATE LABELLING; EQUIPMENT; EUROPEAN PATENT; LABELLERS; LABELLING; LABELLING EQUIPMENT; PATENT; PERISHABLE FOODS

# 11/5/63 (Item 5 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

00910571 FOODLINE ACCESSION NUMBER: 584013

#### A sealable container.

Lau B W

PATENT: WO 0232770 A2 DESIGNATED STATES:

SeepublishedpatentdocumentforDesignatedContractingStates.

NOTES: 25.4.2002

X-REFERENCE: FOOD PACKAGING

LANGUAGE: English
DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 20020621

ABSTRACT: A container that is assembled from a single blank and that can be sealed for use in packaging and transportation is described. It can be sealed for convenient storage and transportation of its contents, either at the factory or at **point** of **sale**. The container can also be sealed without making it airtight, thus reducing **spoilage** of certain contents such as **foods**.

SECTION HEADING: PACKAGING

DESCRIPTORS: CONTAINER BLANKS; NON AIRTIGHT CONTAINERS; PACKAGING CONTAINERS; PACKAGING PRODUCTS; PATENT; PCT PATENT; SEALED CONTAINERS; STORAGE

#### 11/5/64 (Item 6 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

00836562 FOODLINE ACCESSION NUMBER: 518134

Method and apparatus for selling an aging food products as a substitute for an ordered product.

Walker J S; van Luchene A S; Rogers J D

PATENT ASSIGNEE: Walker Asset Management Ltd Partnership

PATENT: WO 9962014 A1

APPLICATION COUNTRY: US (DATE(S):19980522)

PRIORITY APPLICATION DATE: 19980921

DESIGNATED STATES:

SeepublishedpatentdocumentforDesignatedContractingStates.

X-REFERENCE: CATERING LANGUAGE: English

DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 20000414

ABSTRACT: Many fast-food outlets will sell foods some time after those foods have been prepared; for example, hamburgers may be sold up to 20 minutes after being cooked. This invention concerns methods and equipment for selling ageing food products, and its object is to reduce the costs associated with the inability to sell perished food products. A point -of- sale terminal receives an order for a food product, and selects a complementary product, which has a predetermined age, say between 7 and 10 minutes. An offer to substitute the complementary product for the original order is made, and, in one embodiment, the substitution is performed with no additional charge.

SECTION HEADING: CATERING

DESCRIPTORS: AGING FOOD; CATERING SYSTEMS; EQUIPMENT; FAST FOOD
RESTAURANTS; FAST FOODS SYSTEMS; ORDERING; ORDERING SYSTEMS; PATENT
; PCT PATENT; RESTAURANTS; RETAILING

# 11/5/65 (Item 7 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

00824198 FOODLINE ACCESSION NUMBER: 505425

Method and apparatus for controlling a temperature of a cooked food chilling chamber in a refrigerator.

Kim J -Y

PATENT ASSIGNEE: Daewoo Electronics Co Ltd

PATENT: US 5931010 B

APPLICATION COUNTRY: KR (DATE(S):19961021)

PRIORITY APPLICATION DATE: 19971021

NOTES: Date of publication: 3.8.99

X-REFERENCE: EQUIPMENT

LANGUAGE: English
DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 19991019

ABSTRACT: Cooked **food** needs to be chilled quickly in order to reduce **spoilage**. When hot **food** is placed in a refrigerator, it raises the temperature, which may affect the other products and increase the energy consumption of the refrigerator. This patent describes an **automatic system** for improving the efficiency of refrigerators. It has a cook-chill setting, which controls the flow of cold air in the chamber. It uses sensors to determine the temperature and stops the flow of air when the desired temperature is reached. The cook-chill mode can be operated manually or automatically. This ensures that the food is kept at the optimum temperature.

SECTION HEADING: STORAGE

DESCRIPTORS: CHILLING; COOKED FOODS; COOLING; PATENT; REFRIGERATORS; SENSORS; US PATENT

# 11/5/66 (Item 8 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

00727795 FOODLINE ACCESSION NUMBER: 287529

Modelling for shelf life and safety.

Anon

Food Ireland (March), 33 (0 ref.)

1992

ISSN NO: 0790-0430 LANGUAGE: English

DOCUMENT TYPE: Journal article FOODLINE UPDATE CODE: 19920611

ABSTRACT: This short article reports that the potential for growth and survival of **food** -poisoning and **food** - **spoilage** microorganisms in chill-stored **foods** can increasingly be predicted by the use of mathematical models. The author notes that the amount of information in the models is very large and, therefore, needs large computerised **databases** and international collaboration, which will result in large integrated **databases**. He concludes that these predictive mathematical model **databases** will be applicable to a wide range of situations relevant to food production and will enable resources to be concentrated more efficiently.

SECTION HEADING: STORAGE

DESCRIPTORS: CHILLED FOODS; DATABASES; FOOD SAFETY; MATHEMATICAL; MATHEMATICAL MODELS; MICROORGANISMS; MODELS; SAFETY; SHELF LIFE; STORAGE

# 11/5/73 (Item 15 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

00480836 FOODLINE ACCESSION NUMBER: 462147

A method of baking bread products.

Birchall P W

PATENT ASSIGNEE: Greggs plc

PATENT: GB 2315008 A

APPLICATION COUNTRY: GB (DATE(S):19960709)

PRIORITY APPLICATION DATE: 19970625

X-REFERENCE: BAKERY PRODUCTS

LANGUAGE: English
DOCUMENT TYPE: Patent

FOODLINE UPDATE CODE: 19980226

ABSTRACT: It is important to suppliers of crusty bread products to complete the baking process as close as possible to the **point** of **sale**, and that the product should not **stale** rapidly. This invention relates to a method for baking **bread** products that involves preparation of a pre-ferment consisting of flour, water and distillers' yeast, mixing with dough, forming pieces, proofing and partial baking. It gives products with superior sensory and textural qualities compared with other part-baked products. The products are crusty when freshly baked and remain fresh for up to 72 hours.

SECTION HEADING: CEREAL PRODUCT

DESCRIPTORS: CRUSTY BREAD; LONG SHELF LIFE; PART BAKED BREAD; PART BAKED BREAD PRODUCTS; UK PATENT

## 11/5/77 (Item 19 from file: 53)

DIALOG(R)File 53:FOODLINE(R): Science Sight (c) 2005 LFRA. All rts. reserv.

00236545 FOODLINE ACCESSION NUMBER: 246504

Modelling for shelf life and safety.

Gould G W

Processing and quality of foods, vol. 3 3.109-3.118 (14 ref.)

Zeuthen P

PUBLISHER: Elsevier Applied Science Publishers, London

1990

CLASSIFICATION: 664.8:658.56

LANGUAGE: English

DOCUMENT TYPE: Book; Conference paper

FOODLINE UPDATE CODE: 19910130

ABSTRACT: The predictive mathematical modelling of growth and survival of food -poisoning and food - spoilage microorganisms is explained. This paper describes the coordinated research programme carried out in a number of UK laboratories including AFRC, Campden Food and Drink Research Association, LFRA, Flour Milling and Baking Research Association and Unilever Research. The aim is to gather modelling expertise and to generate a computerised Predictive Microbiological Data Base.

DESCRIPTORS: BASIC GUIDE; COMPUTERS; DATABASES; DETERIORATIVE; DETERMINATION; GROWTH; MICROORGANISMS; MODELS; PATHOGENIC MICROORGANISMS; SURVIVAL

#### 11/TI/1 (Item 1 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Influence of using different sources of carotenoid data in epidemiologic studies

# 11/TI/2 (Item 2 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Characteristics & nutritional profile of Louisiana school lunch--implications for Project 2001: nutrition for a new century

# 11/TI/3 (Item 3 from file: 10)

 ${\tt DIALOG(R)File}$  10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

The challenge of regulating health claims and food fortification

#### 11/TI/4 (Item 4 from file: 10)

 ${\tt DIALOG(R)File}$  10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Reduction in fat intake in The Netherlands: the influence of food composition data

# 11/TI/5 (Item 5 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Possible use of food consumption surveys to estimate exposure to additives

# 11/TI/6 (Item 6 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Minespoil amendment with dry flue gas desulfurization by-products: plant growth

# 11/TI/7 (Item 7 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Growth of breast-fed infants deviates from current reference data: a pooled analysis of US, Canadian, and European data sets

#### 11/TI/8 (Item 8 from file: 10)

 ${\tt DIALOG(R)File} \ 10:(c)$  format only 2005 The Dialog Corporation. All rts. reserv.

Survey of the diet of Pima Indians using quantitative food frequency assessment and 24-hour recall

11/TI/9 (Item 9 from file: 10)
DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Contribution of dieting to the inverse association between energy intake and body mass index

11/TI/10 (Item 10 from file: 10)
DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Nutrition education for school-aged children a review of research / Leslie A. Lytle

11/TI/11 (Item 11 from file: 10)
DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Modulation of food intake by peripherally administered amylin

11/TI/12 (Item 12 from file: 10)
DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

The development and application of a carotenoid database for fruits, vegetables, and selected multicomponent foods

11/TI/13 (Item 13 from file: 10)
DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

A decision support system for prediction of the microbial spoilage in foods

11/TI/14 (Item 14 from file: 10)
DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Total diet studies: the identification of core foods in the United States food supply

11/TI/15 (Item 15 from file: 10)
DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

The 1990 revision of the FDA Total Diet Study

11/TI/16 (Item 16 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Construction of a modest-but-adequate food budget for households with two adults and one pre-school child: a preliminary investigation

11/TI/17 (Item 17 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Food and nutrient intake of 6- to 12-month-old infants fed formula or cow milk: A summary of four national surveys

11/TI/18 (Item 18 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Infant feeding in the Philippines: A cluster analysis approach

11/TI/19 (Item 19 from file: 10)

 ${\tt DIALOG(R)File}$  10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Intra family distribution of dietary energy--an Indian experience

11/TI/20 (Item 20 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Nutrition design by Susan C. Pisias & Nicklas G. Pisias

11/TI/21 (Item 21 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

The effect of enriched and fortified grain products on nutrient intake

11/TI/22 (Item 22 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Food group system of analysis with special attention to type and amount of fat--methodology.

11/TI/23 (Item 23 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Preservation of food, April-December 1979 (citations from the Food

Science and Technology Abstracts Data Base) / C. Gilbert Young. --

11/TI/24 (Item 24 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

Decade of foodservice development: From computer menus to irradiated food

11/TI/25 (Item 25 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation..All rts. reserv.

Health information resources in the Department of Health and Human Services, 1980 / prepared by National Health Information Clearinghouse. -

11/TI/26 (Item 26 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Diâlog Corporation. All rts. reserv.

Surveys of industry on the use of food additives

11/TI/27 (Item 27 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

MINNESOTA VALLEY NATIONAL WILDLIFE REFUGE

11/TI/28 (Item 28 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

How refrigeration can help boost sales

11/TI/29 (Item 29 from file: 10)

DIALOG(R)File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

How do you get the most nutrition for the least money?

11/TI/30 (Item 30 from file: 10)

DIALOG(R) File 10:(c) format only 2005 The Dialog Corporation. All rts. reserv.

How to determine food costs

11/TI/31 (Item 1 from file: 51)

DIALOG(R)File 51:(c) 2005 FSTA IFIS Publishing. All rts. reserv.

Flavonoid intake of adults in a Bavarian subgroup of the National Food Consumption survey.

11/TI/32 (Item 2 from file: 51)
DIALOG(R)File 51:(c) 2005 FSTA IFIS Publishing. All rts. reserv.

1997 IFT Annual Meeting: book of abstracts.

11/TI/33 (Item 3 from file: 51)
DIALOG(R)File 51:(c) 2005 FSTA IFIS Publishing. All rts. reserv.

Fully automated microbial characterization and identification for industrial microbiologists.

11/TI/34 (Item 4 from file: 51)
DIALOG(R)File 51:(c) 2005 FSTA IFIS Publishing. All rts. reserv.

Sensory and instrumental evaluation of stored waxy hulless barley bread.

11/TI/35 (Item 5 from file: 51)
DIALOG(R)File 51:(c) 2005 FSTA IFIS Publishing. All rts. reserv.

Application of an automated rapid microbiological detection system for monitoring food sterility.

11/TI/36 (Item 6 from file: 51)
DIALOG(R)File 51:(c) 2005 FSTA IFIS Publishing. All rts. reserv.

Reality: consumers' satisfaction with food product safety.

11/TI/37 (Item 7 from file: 51)
DIALOG(R)File 51:(c) 2005 FSTA IFIS Publishing. All rts. reserv.

Prediction of glucose and insulin responses of normal subjects after consuming mixed meals varying in energy, protein, fat, carbohydrate and glycemic index.

11/TI/38 (Item 8 from file: 51)
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Proceedings of the eleventh Thailand national groundnut meeting (
Raingan kan sammana thua-lisong haeng chat khrang thi 11 na rongraem
Chansomthara, Ranong 17-21 Phrusaphakhom 2536)

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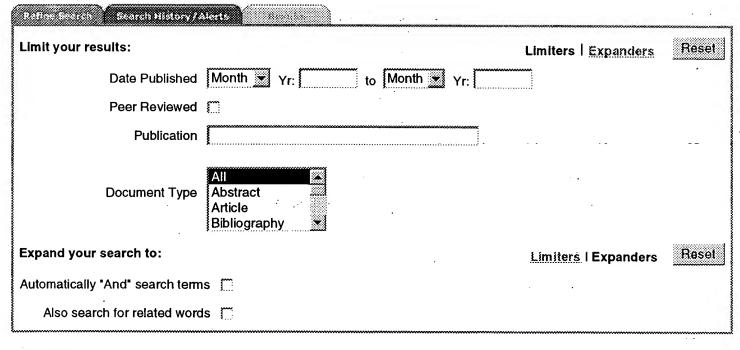
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What's new

# THE WALL STREET JOI RNAL.

# Food: Restaurant computers speed up soup to nuts

Zachary, G Pascal. Wall Street Journal. (Eastern edition). New York, N.Y.: Oct 25, 1995. pg. B1

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**Abstract** (Document Summary)

Restaurants, particularly fast food chains, are using computers to track customers and their eating habits, to eliminate bottlenecks in taking orders and to reduce waste and labor in food preparation.

Full Text (1003 words)

Copyright Dow Jones & Company Inc Oct 25, 1995

With a powerful push from technology, fast food is getting faster by the minute.

Restaurants -- particularly fast-food chains -- are using computers to track customers and their eating habits, to eliminate bottlenecks in taking orders and to reduce waste and labor in food preparation.

"The whole mentality of using technology to gain efficiencies and provide better service is spreading, absolutely," says Malcolm Knapp, a restaurant consultant in New York.

At a Boston Market restaurant in San Francisco, for example, assistant manager John Canellos uses a computer program that tracks the sales of every menu item on an hourly basis and sets cooking schedules. Consulting a computer printout, he can determine how much chicken to cook -- and when to put it into the rotisserie -- to be served at a given time. "It's mostly accurate," Mr. Canellos says. But even when it isn't, he doesn't complain. "I'd really be naked without it," he says. "It would be like a crapshoot."

Today, more than eight million people are employed in the preparation and service of food and beverages. "This industry is a very large employer, but given the low pay offered it can be hard to get people who are trainable," says Robert Goldin, a restaurant analyst at Technomic Inc., Chicago. It is a fact of fast-food life that lends some urgency to the need for labor-saving techniques. Furthermore, because fast-food restaurants now employ so many people, and provide so many entry-level jobs, advances in automation could have significant effects on job holders.

To be sure, many fast-food restaurants, especially mom-and-pop operations, still aren't computerized and prefer it that way. Some of them believe that consumers will resist it, since they are accustomed to food being prepared and served by people.

Boston Markets may rely on computers, but "something would be lost if customers saw a robot rotating the rotisserie chicken and not a person doing it by hand," acknowledges Stephen Elop, vice president of systems at Boston Chicken Inc., the Golden, Colo., parent of Boston Markets.

PepsiCo Inc.'s Taco Bell unit is testing new technology that actively engages customers. The test features computer terminals that

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customers use to place their own orders; each customer gets a number after the order is placed and repeats that number when paying a cashier.

The Taco Bell terminals can also be used to entertain and inform customers. "Let's say we want to promote a new product, we put a commercial on the screen," says Joaquin Pelaez, Taco Bell's senior vice president of technology and quality. "That's the beauty of this."

The terminals have the added benefit of making customers feel as though they are "not waiting, but doing something," Mr. Pelaez adds. Still, he says, even if the terminals pass the test, customers will be able to place their orders with a human if they prefer.

Even traditional face-to-face service is being transformed by technology. At The Stinking Rose, a San Francisco restaurant that relies heavily on garlic as an ingredient, waiters record orders on a hand-held computer. With the push of a button, the order is zapped to the kitchen, where it is printed out for the chef. The wireless ordering shaves as much as 10 minutes off a meal.

"We can handle more diners a night, because everything comes out faster," says Edward Saravia, the restaurant's general manager. And each waiter now handles a dozen tables a shift, twice the load handled before adopting the handled devices.

Other restaurants are using electronics to better address customer tastes. The Chili's chain, owned by Brinker International Inc., earlier this year rolled out nationally a frequent-diner program that gives a customer credits for each purchase that are put toward free meals or prizes. The customer information is stored in a single database in Dallas, which is updated daily.

Two million customers are already enrolled in the Chili's plan. Over the next few months, the company intends to start analyzing the data collected on eating habits. "We've never had information like this before on our best customers," says Lane Cardwell, an executive vice president at Brinker. "This should help us direct new-product decisions" and promotion.

At Brinker's Macaroni Grill restaurants, which are large and crowded, customers waiting for a table are given pagers and allowed to roam the vicinity. When the table is ready, a staffer beeps the patron. One or two pagers per outlet are usually lost a week by forgetful patrons, but "that's a small price for the added service," Mr. Cardwell says,

Much restaurant automation is occurring outside of the customer's view. Taco Bell, which fills 50 million orders a week in the U.S.. still uses people to assemble tacos and other menu items -- but that might change. The company is "making progress" with a prototype machine that makes tacos without human hands, Mr. Pelaez says, but adds that Taco Bell won't rush its introduction. "We have to be very cautious," he says. One sticking point: reducing the number of parts in the machine so that it is easy to disassemble for thorough cleaning.

Compared with food production, automating the flow of information is easy. Boston Markets use customized software to reduce by about 30 hours a week the time it takes a store manager to create staff schedules and order the right mix of foods. A separate program tracks waste by translating every menu item into raw ingredients and keeping a tally based on register sales. At closing time, the remaining food is weighed, the weights entered into the computer, and the wastage figures instantly totaled.

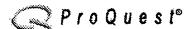
In the few months since it began using the software, the chain has seen food wastage drop to about 1% from about 5%. A similar program to track paper usage is in development.

All the computer aids help managers spend more time with staff and customers. "My stress level has gone from 150% to 10%," says Kai Vance, a San Francisco store manager. "It makes my job more fun."

Credit: Staff Reporter of The Wall Street Journal

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What's new

# McDonald's focus flips back to fast; Made for You system headed for a remake; [Chicago Final Edition]

Delroy Alexander, Tribune staff reporter. Chicago Tribune. Chicago, III.: Mar 16, 2003. pg. 1

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### Abstract (Document Summary)

PHOTOS 2 An employee wraps hamburgers at her grill station at a downtown McDonald's. Food preparation times were slowed by a shift to the Made for You request system. Customers wait at a Loop McDonald's during the lunch period. Some restaurant operators say they can't serve patrons fast enough. GRAPHIC: McDonald's Made for You system In 1998, McDonald's introduced the Made for You food preparation system in its restaurants. Under the system, sandwiches are only prepared after customers order them; the goal is to complete the order within 90 seconds. Restaurant operators say Made for You is a slow, labor-intensive system that might offer better-quality sandwiches, but at the cost of speed. HOW IT WORKS 1. An employee keys in the order on a computer. The order appears on a computer monitor in the kitchen. 2. A crew member places buns into a "rapid toaster." After toasting, the buns are placed on a wrapper. 3. Another crew member assembles the sandwich and places it on a heated landing for pickup. High volume procedure: Employees work both sides of the line rather than preparing food in advance of busy periods. The kitchen video system routes orders so crew members have equal workloads. Source: McDonald's Corp. Chicago Tribune -See microfilm for complete graphic.

Full Text (1365 words)

(Copyright 2003 by the Chicago Tribune)

Within 90 seconds, McDonald's customers are supposed to be able to order, get their freshly prepared food, and be on their way. At least that was the promise of the Made for You program when it was launched in March 1998.

The food preparation process might have been nicknamed Made You Wait. Customers often wind up standing in line during rush hours, and some have even stopped patronizing the company that showed the world how to provide convenient fast food, a key reason the chain racked up disappointing results in eight of the last nine quarters.

"McDonald's screwed up," said Richard Steinig, a North Miami Beach owner-operator of four stores with more than 30 years' experience. "They spent a lot of money on this kitchen system and it has hurt service. It does give a better-quality product but I don't think the average customer cares."

Now the ailing burger chain is looking to transform Made for You, which cost around \$20 million in research and development and another \$400 million to implement.

While no firm decisions have been made, it's unlikely McDonald's will eliminatethe Made for You concept--especially since new Chief Executive Jim Cantalupo said in January that he expected to have a better system in place within a year to 18 months. Company officials declined to say how much money will be spent reinventing the kitchen setup, fundamental to improving service and customer satisfaction.

What they do say is that McDonald's wants to emphasize speed, something it was famous for prior to Made for You. So it's testing a return to packaging burgers in boxes rather than paper wrappers, for example, to slice a couple of seconds off the time it takes to get the sandwiches to customers. It's also considering going back to some version of its old way of premaking sandwiches assembly-line style to further reduce preparation time. And it is considering bringing back an upgraded version of the warming bins that were used prior to Made for You.

At stake are customers like Frank Boston. To him, speed is everything.

"It's annoying when you only have half an hour to eat," said Boston, who recently waited more than two minutes to get served at a McDonalds off Michigan Avenue. "It never used to be like that. I eat a lot more at Subway these days," said the 25-year-old Chicago store clerk.

The Oak Brook-based burger giant disappointed again Wednesday. U.S. sales in restaurants open more than 13 months fell 4.7 percent, the 12th consecutive monthly drop. Changing its kitchen system is seen as key to turning around those numbers.

"We are looking at a lot of different things, and making food ahead of time could be one solution," said Robert Marshall, McDonald's U.S. vice president of operations charged with developing the original Made for You concept as well as its modifications. "We are looking at all of those opportunities and ideas, looking at ways to make it faster."

Meeting 90-second mark

Marshall agrees that not enough McDonald's restaurants consistently meet the 90-second service benchmark established during McDonald's heyday for peak periods in the morning, at lunch and in the afternoon.

"That has been a problem," said Marshall, adding that service times are improving.

McDonald's travails offer an inside look at what can go wrong when a process that is so critical to the company's success is altered. For years the old system had worked well, but a growing demand for new products meant that service times were beginning to slip.

At the time, McDonald's was coming under competitive pressure from Wendy's International and Burger King. Wendy's made-to-order system offered fresher food and a wider variety, while Burger King had its own version in the works that promised customers the chance to "have it their way."

In contrast, McDonald's kitchen was designed to prepare large quantities of burgers in advance of lunch and dinner, the two main peak periods. The emphasis was on speed--getting customers in and out as quickly as possible--not quality.

Crew members cooked burgers on a fryer shaped like a clamshell that heated both sides of the patty in a little less than four minutes. Patties were "batch cooked" in advance. Burgers would then be dressed, wrapped and stored under heating lamps. If they sat too long, patties would dry out and vegetables would wilt. Still, customers rarely had to wait--unless operators miscalculated the amount needed.

That's when McDonald's decided to try to improve upon the process used by archrival Burger King. In effect, McDonald's traded speed for quality.

"McDonald's had to know it was a slower system," said one scientist who was instrumental in designing Burger King's kitchen.
"There is nothing quicker than storing burgers already made, but they don't taste that great."

The switch to Made for You cost roughly \$25,000 a restaurant, or \$400 million. McDonald's told restaurant operators they'd split the cost, paying \$12,500 towards replacing old equipment.

Repercussions from the new setups were almost immediate.

"You just can't make the product fast enough at rush hour," said Steinig, the North Miami owner-operator.

# Service judged by rush hour

Rush hours are critical from a customer standpoint because service is judged during such periods. What's more, a popular McDonald's can make a profit of \$2,000 an hour during peak times. Some operators increased staffing to try to offset the system's slowness, but that meant higher labor costs.

"What you realize is that you have to place your people in different areas of your store than you used to." said Jonah Kaufman. who runs several restaurants in the New York area. "You probably need one or two more people when it's busy."

McDonald's Marshall doesn't believe Made for You has been a failure. Instead, he says the huge cultural shift required to switch to new procedures was greater than expected.

Among other things, the company had to retrain thousands of crew unfamiliar with the high-tech system, a tough challenge for a business with a turnover rate in excess of 60 percent.

"You can't underestimate the people issues with a change of this magnitude," said Marshall. "In retrospect, I think the cultural changes were actually bigger than the physical changes in the restaurant. Fundamentally it was a huge change for us, the learning process, in just getting people to understand the change, accept it and do it."

Made for You is fast becoming a missed opportunity, said Michael Whiteman, president of Brooklyn, N.Y.-based restaurant master- planner the Joseph Baum & Michael Whiteman Co. "McDonald's hasn't been executing for years," said Whiteman. "The kitchen system is just one example of this."

Marshall disagrees. "The system met its objective of providing higher-quality food at the speed of McDonald's standards," he said. "If the system is staffed properly and executed correctly, it's much better than the old one."

# [Illustration]

PHOTOS 2 GRAPHIC; Caption: PHOTO (color): An employee wraps hamburgers at her grill station at a downtown McDonald's. Food preparation times were slowed by a shift to the Made for You request system. Tribune file photo by Milbert O. Brown, PHOTO: Customers wait at a Loop McDonald's during the lunch period. Some restaurant operators say they can't serve patrons fast enough. Tribune file photo by Milbert O. Brown. GRAPHIC: McDonald's Made for You system In 1998, McDonald's introduced the Made for You food preparation system in its restaurants. Under the system, sandwiches are only prepared after customers order them; the goal is to complete the order within 90 seconds. Restaurant operators say Made for You is a slow, labor-intensive system that might offer better-quality sandwiches, but at the cost of speed. HOW IT WORKS 1. An employee keys in the order on a computer. The order appears on a computer monitor in the kitchen. 2. A crew member places buns into a "rapid toaster." After toasting, the buns are placed on a wrapper. 3. Another crew member assembles the sandwich and places it on a heated landing for pickup. High volume procedure: Employees work both sides of the line rather than preparing food in advance of busy periods. The kitchen video system routes orders so crew members have equal workloads. Source: McDonald's Corp. Chicago Tribune - See microfilm for complete graphic.

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L10	100	("705"/\$\$).ccls. and (@ad<"19970321").ad. and (aging or aged or old or ripened or day adj old or stale or expired or dated or out adj dated) and (food or perishables or edibles) and (discount\$3 or markdown\$1 or marking same down or sale\$)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT	OR	OFF	2005/06/23 15:51
L11	(A) 1/2 0/52	("5845263").URPN.	USPAT	OR	OFF	2005/06/23 15:56
L12	14 14	("705"/\$\$).ccls. and (@ad<"19970321").ad. and (aging or aged or old or ripened or day adj old or stale or expired or dated or out adj dated or perishable) same (food or perishables or edibles)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT	OR	OFF	2005/06/23 15:57

Ref #	Hits	Search Query	DBs	Default Operator	Plurals	Time Stamp
L1	14	dynamic\$5 same pric\$3 same (expir\$5) same ( food or goods or products)	US-PGPUB; USPAT; EPO; JPO; DERWENT	OR	OFF	2005/06/23 16:02
L2	6828	("705"/\$\$).ccls. and (@ad<"19970321").ad. dynamic\$5 same pric\$3 same (aging or aged or old or ripened or day adj old or stale or expired or dated or out adj dated or perishable) same (food or perishables or edibles or goods or products or medicine)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT	OR	OFF	2005/06/23 16:03
L3	.0	("705"/\$\$).ccls. and (@ad<"19970321").ad. and dynamic\$5 same pric\$3 same (aging or aged or old or ripened or day adj old or stale or expired or dated or out adj dated or perishable) same (food or perishables or edibles or goods or products or medicine)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT	OR	OFF	2005/06/23 16:04
L4	2	("705"/\$\$).ccls. and (@ad<"19970321").ad. and dynamic\$5 same pric\$3 and (aging or aged or old or ripened or day adj old or stale or expired or dated or out adj dated or perishable) same (food or perishables or edibles or goods or products or medicine)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT	OR	OFF	2005/06/23 16:13
L5	2	("705"/\$\$).ccls. and (@ad<"19970321").ad. and dynamic\$5 same pric\$3 and (aging or aged or old or ripened or day adj old or stale or expired or dated or out adj dated or perishable\$1 or perishab\$5) same (food or perishables or edibles or goods or products or medicine)	US-PGPUB; USPAT; USOCR; EPO; JPO; DERWENT	OR	OFF	2005/06/23 16:14